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INTRODUCTION
TO THE
REAL PEN-WORK SELF-INSTRUCTOR IN PENMANSHIP,
PUBLISHED BY
KNOWLES & MAXIM,
PITTSFIELD, MASS.

PRICE, ONE DOLLAR PER COPY.

GREATEST MEANS EVER KNOWN FOR LEARNING TO WRITE AN ELEGANT HAND.

THIS BOOK,

THE REAL PEN-WORK SELF-INSTRUCTOR IN PENMANSHIP,

is by far the largest and most elegantly illustrated work on the subject of Penmanship ever published. Full of the most beautiful writing, pen-drawing and flourishing that could be produced by the combined efforts of the very best Penmen and Pen Artists in the world.

THE BEST OF ALL

that was ever thought of by all the very best Writers and Penmen who ever lived, to make it easy to learn to write, to learn all the different and *most beautiful* styles of elegant Writing and Ornamental Penmanship, is contained in the Real Pen-Work Self-Instructor. It is full of the prettiest things ever done with a pen. Full of perfect real Written Copies. And it contains full and complete instructions for learning the whole art of penmanship without a teacher.

IT TEACHES AND SHOWS YOU

just how to go to work to learn to write nicely, and just how to make everything that can be thought or conceived of that is beautiful or desirable to do

with a pen. Everything is made so plain and simple and easy, that no one can fail to understand it all, and no one can fail to learn to write an elegant hand from the Self-Instructor, in a very short time, if he will only try. Nothing has been neglected. Everything is explained in such a plain and simple way, that no one can fail to understand it all. As strange as it may seem, any one, young or old, even the dullest scholar, if he will try, can learn from the Self-Instructor to write an elegant hand in only a few weeks.

HOW WE CAME TO PUBLISH THE

REAL PEN-WORK SELF-INSTRUCTOR IN PENMANSHIP.

Some three years since our attention was called to a new and ingenious process called Photo-Electrographing, by which process all kinds of writing and pen-work can be reproduced on paper, so perfect and exact, that the reproduction or Photo-Electrograph cannot be told from the original writing, even by the person who wrote it. We thoroughly tested the process by having some of our own writing reproduced, and when the originals, along with several of the Photo-Electro-

graphs, were afterwards shown us, we failed to select the originals, or the ones we had done with a pen, from the others.

We fully realized, from the first, the great value of this discovery. We saw at once, that by reproducing real pen-work by this process, we could publish a Self-Instructor in Penmanship, and give such an immense amount and variety of elegant writing, pen-lettering, flourishing, scrolling, and drawing, at so small a cost, that the work would take the people by surprise everywhere, and sell to nearly every family in the civilized world. Therefore we determined, at once, to take advantage of the Photo-Electrographing process, and publish a work, which should be in every particular a Real Pen-Work Self-Instructor in Penmanship.

We immediately went to work in earnest, preparing for the publication of the Real Pen-Work Self-Instructor in Penmanship.

Of course, the most important thing to be done was to obtain the Pen-Work. We resolved to employ the very best penmen and pen artists in the world to set all the copies and do all the writing and drawing for the work. In order to get the

INTRODUCTION.

very best writing done, and the very best specimens of plain and ornamental penmanship, we consulted, either by letter or in person, nearly all the best penman and pen artists in the world. Regardless of cost we purchased of each of them the finest and best designs of both plain and ornamental penmanship, writing and drawing that they were able to execute.

Many of the designs cost a very large sum, but they were purchased, as we determined to have nothing but the best.

After nearly eleven months of constant labor and research, we succeeded in securing a collection of fine writing, pen-lettering, flourishing, scrolling and drawing, the beauty and variety of which is beyond all power to describe.

This entire collection, with the addition of several designs of our own execution, has been inserted in the Real Pen-Work Self-Instructor, by the Photo-Electrographing process.

These Photo-Electrographs are so perfect in every case that they cannot possibly be told from the original pen and ink work.

As soon as we had obtained all the pen-work that we desired, we employed three of the most eminent educational men in America, to assist us in preparing the work for publication. And finally, about one year ago, we completed and published the Real Pen-Work-Self Instructor in Penmanship. And to-day, this immense work stands alone, as much ahead of any other work ever published on penmanship as Webster's Unabridged Dictionary is ahead of the definitions in a child's second reader.

THE SUCCESS OF THE WORK IS WONDERFUL.

We have spared no time, no labor, no expense, to make the Self-Instructor just what it is, just

what the people want, and the result is nothing short of

WONDERFUL SUCCESS.

We realized from the first the great value of the work to the people. We expected immense success. We predicted a sale of twenty thousand copies the first year. But when we state that, instead of twenty thousand, the sale has reached the enormous number of over one hundred thousand copies the first year, you can get some idea of the unbounded satisfaction that the Self-Instructor must be giving.

We are proud of the work and its success. We have a right to be, for never before was there anything ever known to sell like the Real Pen-Work Self-Instructor, in the history of the whole great publishing business.

The great secret of how we can afford to give so much for the money, as we have already explained, is the Photo-Electrographing process.

But even with the immense advantage of using this valuable process, we never could sell the Self-Instructor for so low a price as we do, except from the fact that we are selling such immense numbers.

One hundred thousand copies have been sold by our agents during the last year, and we have every reason to believe that during the next year, we shall not sell less than a million copies.

These are enormous sales, unparalleled in the history of the publishing business. And yet it is not surprising. Everybody has a great desire to learn to write an elegant hand.

There has always been an immense demand for a perfect Self-Instructor in Penmanship. And since the publication of the Real Pen-Work Self-Instructor, which makes it so easy to learn to write an elegant hand in so short a time, no one hesi-

tates, all are ready to buy as soon as they see or hear of the work.

LOOK THE SELF-INSTRUCTOR THROUGH

And you will see a greater variety, and more styles of elegant writing, and more designs of beautiful flourishing and ornamental work, than you can find in any other collection in the world.

The Self-Instructor is complete in everything in the form of penmanship.

But the great secret why it is so easy to learn to write from the Self-Instructor, is because everything in the whole book is so thoroughly explained that you cannot help understanding all about it. Every letter, every copy and every ornamental design, is explained by itself in such a plain and simple way that everybody who can read cannot help seeing just how to do it himself. For example, if you want to make any kind of a flourished bird, the Self-Instructor shows you just how to do it. It shows you just how to begin, how to proceed, and how to finish the bird. And so it is with all the plain and ornamental writing. Every copy is thoroughly explained. Nothing has been neglected. Everything that you can find in the Real Pen-Work Self-Instructor is thoroughly explained, and made so plain, simple and easy, that you cannot possibly fail to understand it all, and you cannot fail to learn to write an elegant hand in a very short time, if you will try.

No matter how difficult writing may naturally be to you, you can learn from the Self-Instructor, in only a few weeks, to write and draw just as well as any of the specimens contained in this book, that have been inserted to show the improvement that others have made. There is no more doubt about it than there is that the sun rises and sets.

KNOWLES & MAXIM, General Book Publishers,

Publishers of the Real Pen-Work Self-Instructor in Penmanship,
PITTSFIELD, MASS.

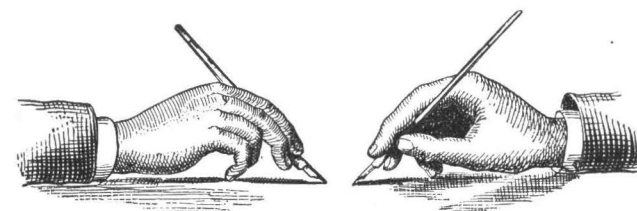
AND ST. CATHARINES, ONTARIO, CANADA.



*This is a specimen of my writing and the above is a specimen of my flourishing and pen drawing after five weeks practice from the Real Pen Work Self Instructor in Penmanship
D. F. Morgan.*

WONDERFUL IMPROVEMENT.

The work on this page shows what Mr. Morgan learned to do after only five weeks' practice from the Real Pen-Work Self-Instructor in Penmanship. It must seem wonderful to a person who never saw the Self-Instructor, that any one could learn to write so well, and do such nice work in so short a time. A short time ago Mr. Morgan was only an ordinary writer. Now, after only a few weeks' practice from the Real Pen-Work Self-Instructor, he has learned to be, as the above work shows, one of the most elegant writers and finest ornamental penmen in the whole world! Such Wonderful Improvement must seem more like a fairy dream than a reality to any one who never saw this Self-Instructor. But the fact is, it is easy enough to learn to write well when you have the proper instruction. A person needs to be shown how. The Self-Instructor tells you all about it. It is the greatest means ever known for learning to write an elegant hand.



HOW TO SIT AT THE DESK

—AND—

HOW TO HOLD YOUR PEN.

A correct position at the desk, and also for holding the pen, are indispensable to good penmanship. The following directions and instructions should be carefully heeded. As the first act of a person in preparing to write is to take a position at the desk, this demands our first attention. It is a noticeable fact that in all occupations there is some one position of the body better adapted than any other to each particular kind of work; and this is particularly true in regard to penmanship. As all written forms correspond to the movements that produce them, beautiful and symmetrical letters can be formed only by free and regular movements; and such movements depend upon those of the muscles of the arm, hand and fingers, which are chiefly connected in the production of written forms. That position which gives the muscles a free and easy action is best suited to the purpose. It is impossible to assume a free and easy position while using a desk or table that is not of the proper height. The height of table or desk is best, at which a person, when sitting in an erect position, with the feet placed firmly upon the floor, and the elbow on the desk, finds that his shoulder is neither elevated nor depressed. After thus preparing yourself, the next thing that requires the attention is the manner of holding the pen; there is no point in penmanship demanding closer attention than this. The demand arises from the fact that beginners almost invariably hold the pen improperly, and that it is one of the most difficult things to learn; yet care and patience will soon bring about the desired result, and when the correct position is once thoroughly fixed there is no danger of losing it. We present the following method for holding the pen, which our experience in teaching has given us ample reason to believe to be the most practicable: Take the pen in the hand between the thumb and the first and second fingers, in such a manner that the holder shall cross the first finger just above the knuckle joint. Let the second finger drop below the first so that the holder shall cross it at the root of the nail. The third and fourth fingers should curve beneath the hand and rest upon the nails. This is the most natural method for holding the pen, for when at rest the hand invariably assumes this position. With these directions and the help of the accompanying cuts, the student cannot fail to acquire a correct position as readily as with the assistance of an experienced teacher.

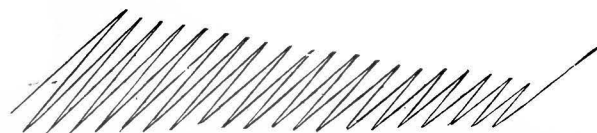
ALL THE MOVEMENTS USED IN WRITING THOROUGHLY ILLUSTRATED AND EXPLAINED.

There are four principal movements used in writing. The *finger*, the *slide*, the *muscular* and the *whole-arm* movements.

The following exercises are arranged according to a new method, and it requires but very little practice with the help of the instructions given under each exercise to get perfect control of all the movements.

By a little practice on these exercises, it is a very easy matter to learn to write.

It is easy enough to learn to write an elegant hand if you have the proper instruction; these exercises and the following analysis of all the letters tell you all about it.



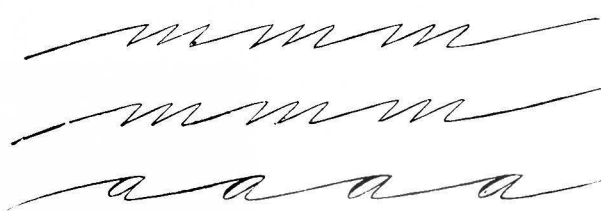
Exercise for Practice on the Finger Movement.

This movement is made by the fingers alone. It is so natural to make letters with the fingers that this movement requires but little attention.



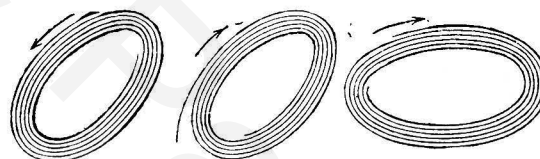
Exercises for Practice on the Slide Movement.

This movement is a motion of the arm from the elbow without moving the joints of either the fingers or wrist. Rest the arm on the muscle near the elbow and the hand on the ends of the last two fingers.



Exercises for Practice on the Finger and Slide Movements Combined.

These are illustrations of the way in which all the short letters should be practiced. Use the slide movement as much as possible while practicing on these exercises, for you are sure to use the fingers enough.



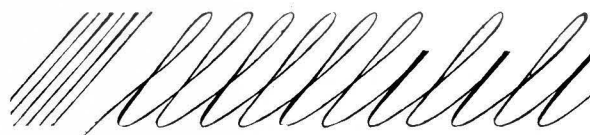
Exercise for Practice on the Muscular Movement.

This movement is produced by rolling the arm on the muscle just below the elbow, without moving the joints of either the fingers or wrist. Move the fingers, hand and arm altogether as one. This movement is always combined with the finger movement, but it is only the muscular movement that requires attention, for the fingers will take care of themselves.

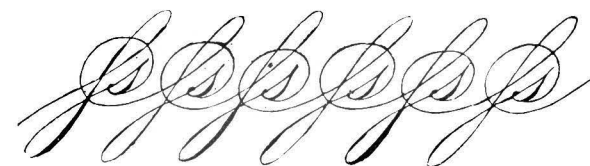


Exercise for Practice on the Finger, Slide and Muscular Movements Combined.

Make the first line with the slide movement, the body of the letter with the finger movement, then finish by throwing a curved line over and around the letter with the muscular movement.

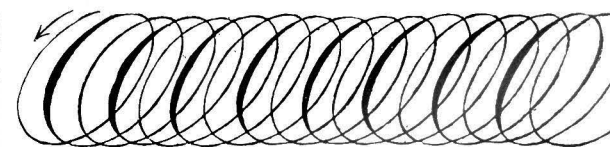


Exercises for Practice on the Finger, Slide and Muscular Movements, also Shading Exercises.



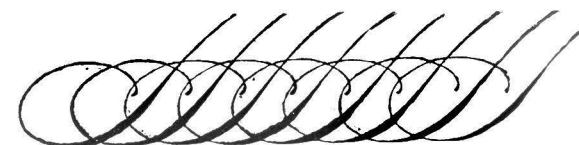
Exercises for Practice on the Finger, Slide and Whole-Arm Movements.

This is one of the very best exercises. A very little practice on this exercise will produce wonders. A person will sometimes get control of all the movements in this exercise by practicing five minutes.



Exercise for Practice on the Whole-Arm Movement.

This movement is produced by moving the whole arm from the shoulder, resting only the hand on the ends of the last two fingers. In making large flourished capitals and doing all kinds of off-hand work, this movement is the best.



Exercise for Practice on the Capital Stem.

The capital stem is the most important principle used in making capital letters, and it is one of the very best exercises for practicing on the whole-arm movement.

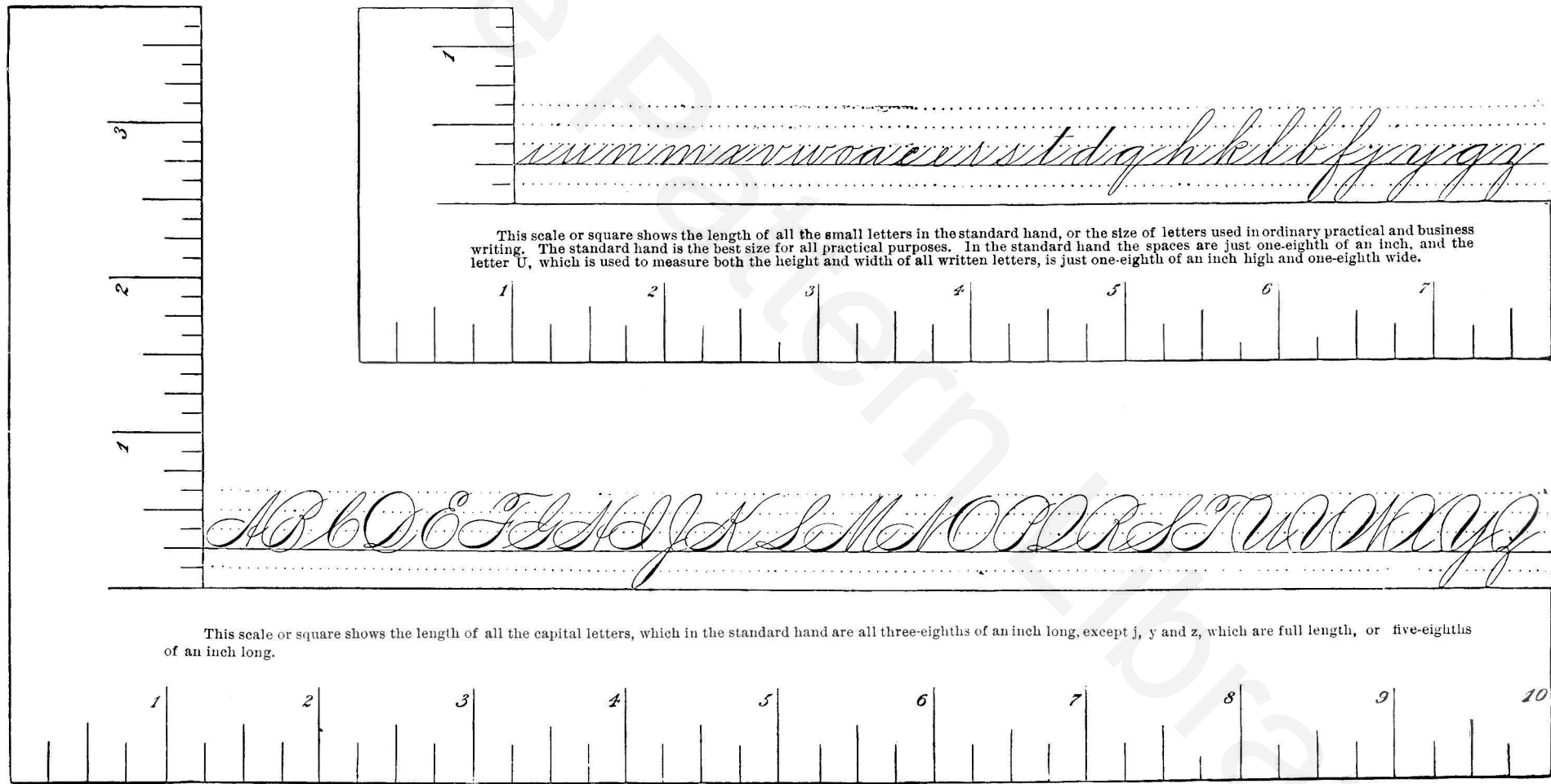


Exercise for Practice on Direct and Indirect Oval, also Shading Exercise.

This exercise is adapted for practice on either the muscular or whole-arm movement.

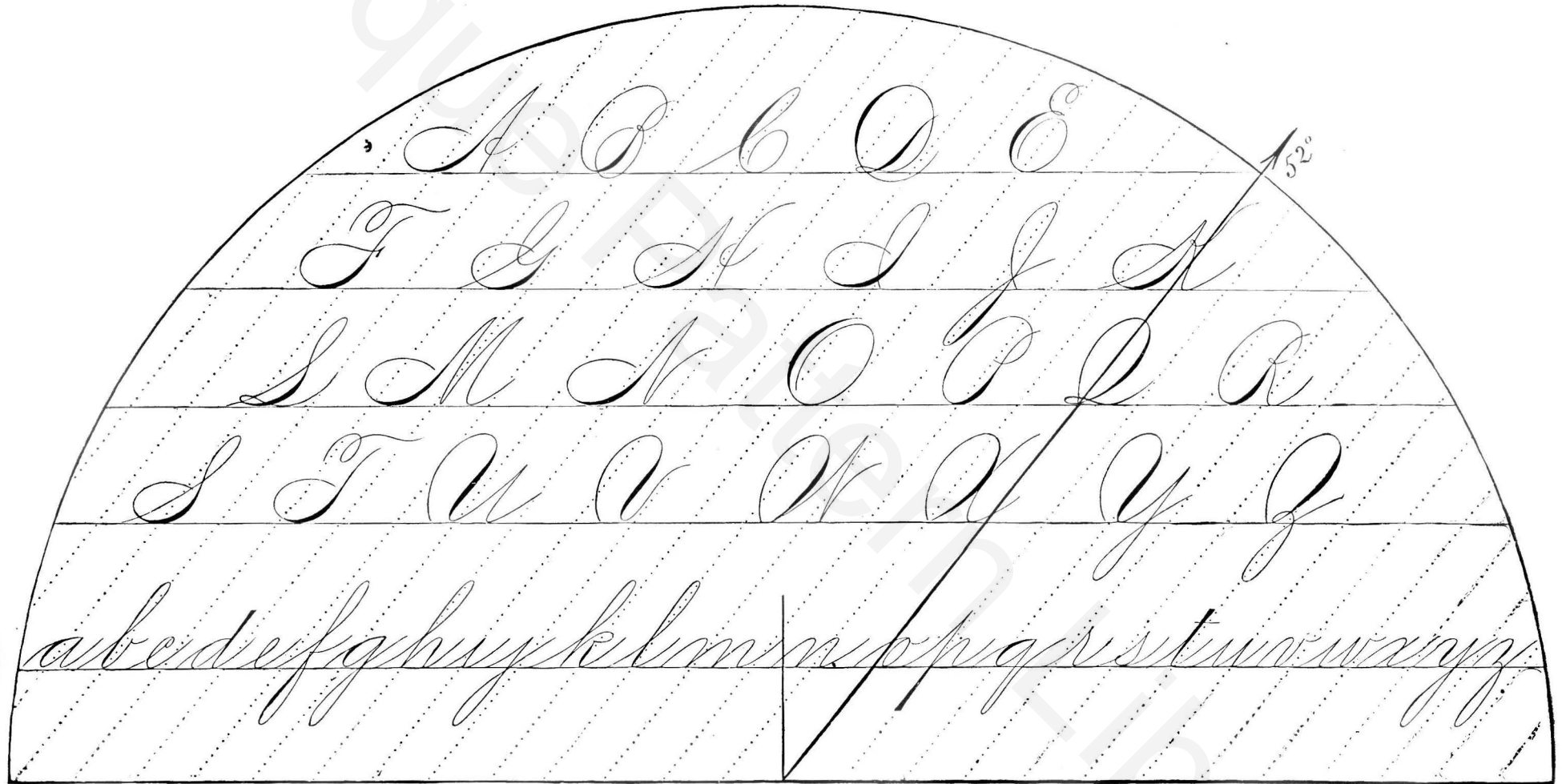
ANALYSIS.

We give on this and the following six pages a complete analysis of all the letters. Every letter of the whole alphabet is taken all to pieces, one at a time, and thoroughly analyzed and explained by itself, in such a plain and simple way, that you cannot help seeing and understanding all about it. You can see at once just how each letter is made. No one ever fails who tries to learn to write from this method. All succeed far beyond their expectations. Even the dullest scholar can learn to write well from this method in a very short time. Do not fail to study carefully the instructions given on this and the following six pages. You will be surprised that you can learn to write an elegant hand so rapidly and easily.



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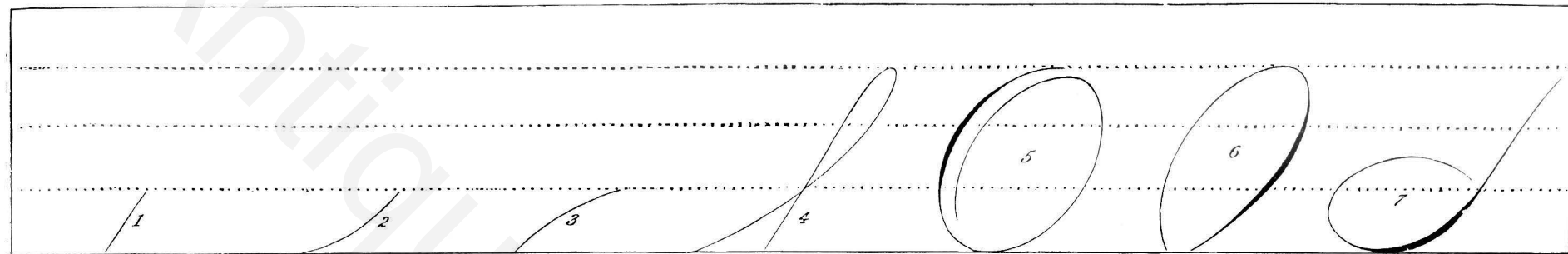
Scale Showing How Much to Slant Letters.



When letters are put together to make words they must all have the same slant in order to look well. All good penmen agree that letters look the best when slanted about 52° (fifty-two degrees) from the horizontal, the same as you see them in the above cut. By comparing the letters with the scale of slant, the same as you see in the above cut, you will see at once just how much to slant all the letters. How much to slant letters is one of the first and most important things to learn. By the use of the above cut and these instructions, it is also one of the easiest things to learn, for you can see at once, without any trouble at all, just how much to slant letters.

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Principles and the Capitals A, N, M, T, F and K Thoroughly Analyzed and Explained.



The first principle is called the *straight line* and is usually one space in length, and in all letters, except small x, has a slant of 52 degrees.

The second principle is called the *right curve* and is thus named because it is found on the right side of any oval figure. It is usually made on the *connective slant* of 30 degrees.

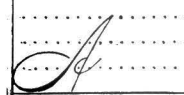
The third principle is called the *left curve* because found on the left of any oval figure. It is usually made on the *slant* of 30 degrees.

The fourth principle is called the *extended loop* and is formed by the union of the first three principles, the second and third forming a loop crossing one space above base line and one-third the height of principle.

The fifth principle is called the *capital O*, and consists of left curve, broad turn, right curve, broad turn and left curve, terminating one-third space from base line. Entire height, three spaces; entire width, two spaces; distance between left curves one-third space.

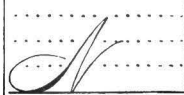
The sixth principle is called the *inverted oval* and consists of left curve, broad turn and right curve. Height three spaces; width at one-half the height, one and one-half spaces; at bottom, one-third space.

The seventh principle is called the *capital stem* and consists of a left curve, a right curve and a left curve, the last two forming oval, two and one-half spaces in length and one and one-half spaces in width. Slant of oval 15 degrees.



Capital *A* consists of capital stem joined angularly at top to a slight left curve extending divergently to base line and finished by left curve uniting with right, crossing first left curve one-half space above base line and terminating one space above.

Analysis: Principles 7, 3, 3, 2.



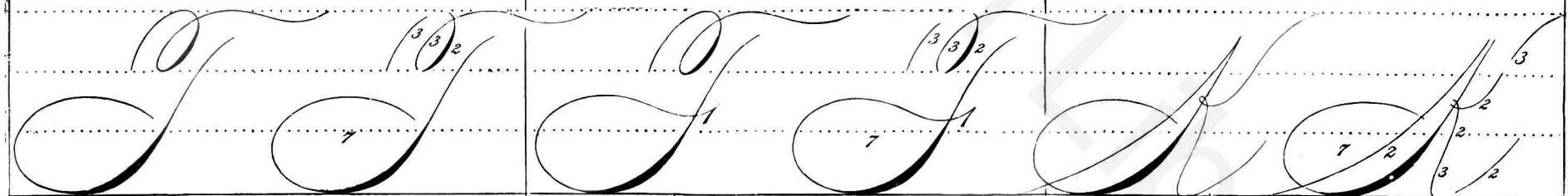
Capital *N* consists of the first two lines of *A* united by short curve at bottom to a left curve extending two spaces above base line. Distance between lines at half the height of letter should be equal.

Analysis: Principles 7, 3, 3.



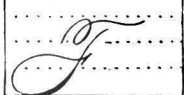
Capital *M* consists of the first two lines of *N* joined by short turn to left curve extending upward three spaces, uniting angularly with left curve extending to base line, joining with short turn to a right curve extending upward one space. At half the height, three equal spaces.

Analysis: Principles 7, 3, 3, 2.



Capital *T* consists of the capital stem modified by being bent and shortened one-half space at top, over this is placed the cap of letter, consisting of left curve, inverted loop and left and right curve. At left of capital stem, three equal spaces. The cap should be made first.

Analysis: Principles 7, 3, 2, 3.



Capital *F* is formed the same as *T*, except that the last curve of the oval of capital stem is bent downward and extended upward across the capital stem, terminating with left curve extending from one-half the height of letter downward one-fourth space.

Analysis: Principles 7, 3, 2, 3.



Capital *K* consists of the first two lines of *H*, to which is added a left and right curve uniting by loop at half the height of letter to a right and left curve joined on base line to a right curve terminating at head line.

Analysis: Principles 2, 7, 3, 2, 2, 3, 2.

The Capitals H, P, B, R, G and S Thoroughly Analyzed and Explained.

<p>Capital H consists of left curve extending upward from base line two and one-half spaces, uniting angularly to a capital stem straightened at top; to this portion are added lines similar to the last two in A, except that the first of these has greater curvature at top. The portion of oval above dividing line is one and one-half times that below. Analysis: Principles 2, 7, 3, 3, 2.</p>		<p>Capital P begins two and one-half spaces above base line with first two curves of capital stem, uniting by broad turn to left curve ascending to full height of letter and uniting by broad turn to right curve, crossing first left curve two and one-third and one and one-half spaces above base line. Width of oval, one and one-half spaces; between capital stem and last right curve, one-half space. Analysis: Principles 7, 3, 2.</p>		<p>Capital B is formed like P, and has small loop crossing capital stem at right angles at half height of letter, joined to right curve, uniting one-fifth space below base line to left curve extending to one-half height of letter. Analysis: Principles 7, 3, 2, 2, 3.</p>	
<p>Capital R is formed the same as B down to and including loop, from which it joins a right and left curve united by short turn at base line to a right curve terminating one space from base line. Analysis: Principles 7, 3, 2, 2, 3, 2.</p>		<p>Capital G consists of right curve extending upward from base line three spaces, where it unites by short turn to left curve, crossing first curve one space above base line and uniting by broad turn to a right curve, which joins angularly at half the height of letter, to the lower half of capital stem. Analysis: Principles 2, 3, 2, 3, 7.</p>		<p>Capital S consists of right curve extending from base line upward three spaces, united by short turn to capital stem, modified by increased curvature. The oval is divided similarly to H and K. Loop crossing one-half the height. Analysis: Principles 2, 7.</p>	

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The Capitals L, I, J, O, E and D Thoroughly Analyzed and Explained.

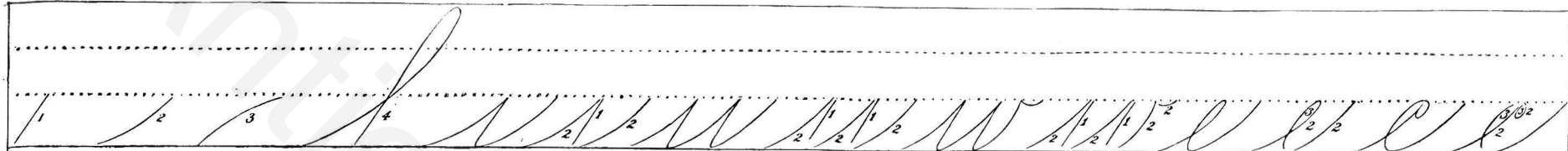
<p>Capital <i>L</i> is formed the same as <i>S</i>, except that the oval is omitted and the capital stem is united one-third space above base line to a left and right curve terminating one space above base line and one space to right of capital stem. Analysis: Principles 2, 7, 2.</p>	<p>Capital <i>I</i> consists of left curve extending upward from base line three spaces, and uniting by short turn to a capital stem similar to that of <i>H</i>. Analysis: Principles 3, 7.</p>	<p>Analysis: Principles 3, 1, 2.</p>
<p>Capital <i>O</i> begins at full height by left curve uniting at base line by broad turn to a right curve, and by broad turn near top of letter to descending left curve, terminating one-third space from base line. Height, three spaces; width, two spaces; between left curves, one-third space. Analysis: Principle 5.</p>	<p>Capital <i>E</i> begins at full height by left curve descending three-fourths space, united by short turn to right curve crossing left near top and uniting to left curve descending one space, and joined by small loop, at right angles to main slant, to a small capital <i>O</i>. Analysis: Principles 3, 2, 3, 5.</p>	<p>Capital <i>D</i> consists of left and right curve, beginning two spaces above base line uniting by horizontal loop at base to right curve, which at full height is joined by broad turn to left curve which at one-third space below base line is joined by broad turn to right curve terminating one space above base line. Analysis: Principles 7, 5, 2.</p>

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The Capitals C, X, W, Q; Z, V, U, Y, and the Character & Thoroughly Analyzed and Explained.

<p>Capital C consists of right curve ascending three spaces, joined by short turn to left curve, forming loop one space above base line, uniting near base line by broad turn to left curve and at half height by broad turn to left curve terminating one-third space above base line. Distance between left curves, one-third space; between last two curves, one and one-third spaces. Capital C is formed by uniting the extended loop to a small capital O. Analysis: Principles 2, 5.</p>	<p>Capital X consists of the inverted oval, to which is added a left curve uniting at base by short turn to right curve extending one space above base line. Distance between oval and left curve at top, one and two-thirds spaces; at bottom, one and one-third spaces. Analysis: Principles 6, 3, 2.</p>	<p>Capital W consists of inverted oval joined angularly at base line to a diverging right curve, extending upward three spaces, where it unites angularly to diverging left curve, which, at base line, joins angularly a left curve terminating two spaces above base line. At half the height there should be three equal spaces. Analysis: Principles 6, 2, 3, 3.</p>
<p>Capital Q consists of the inverted oval, joined by loop, similar to that of D, near base line to a right curve terminating one space from oval and from base line. Analysis: Principles 6, 3, 2.</p>	<p>Capital Z consists of the inverted oval which, by slanting loop crossing one space above base line, unites to a modified inverted extended loop and completes the letter.</p>	<p>Capital V consists of the inverted oval, joined at base line by short turn to a right and left curve terminating one space from oval and two spaces above base line. Analysis: Principles 6, 2, 3.</p>
<p>Capital U consists of the inverted oval united at base by short turn to a right curve which, at two spaces above base line, unites angularly to straight line joined by short turn at base to right curve, terminating one space from straight line and from base line. Distance between oval and straight line, one space. Analysis: Principles 6, 2, 1, 2.</p>	<p>Capital Y consists of inverted oval, short turn, right curve and straight line, as in U; the latter joining the inverted and reversed extended loop, completes the letter. Distance between oval and straight line, one space. Analysis: Principles 6, 2, 4.</p>	<p>The character & consists of left and right curve, broad turn, left and right curve, upper turn, left and right curve, broad turn, left curve. Height, three spaces. Analysis: Principles 3, 2, 3, 2, 3.</p>

All the Small Letters Thoroughly Analyzed and Explained.



The first principle is the straight line.
The second principle is the right curve.
The third principle is the left curve.

The fourth principle is the extended loop, it is formed of the first two principles, as follows: Upward right curve three spaces, turn, and downward straight line crossing right curve one space from base line. This principle is one-half space wide and three spaces high.

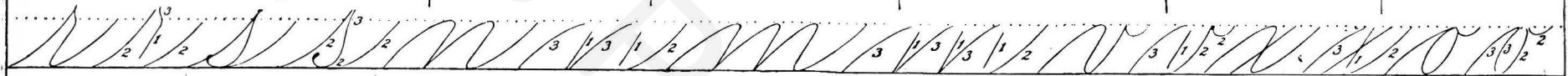
The letter I consists of upward right curve one space high, downward straight line to ruled line, upward right curve, dot one space above letter.
Analysis: Principles 2, 1, 2.

The letter U consists of the three lines of I with a repetition of the last two lines. It is one space high and one space wide and is used for measuring both the height and width of all written letters.
Analysis: Principles 2, 1, 2, 1, 2.

The letter W consists of the letter U changed by making the third right curve one-half space nearer the straight line, and finish with a horizontal right curve.
Analysis: Principles 2, 1, 2, 1, 2, 2.

The letter E consists of upward right curve, downward left curve, downward right curve one-third space from base line, turn, upward right curve.
Analysis: Principles 2, 3, 2.

The letter C consists of upward right curve, downward left curve one-sixth space, upward right curve, downward left curve, upward right curve.
Analysis: Principles 2, 3, 2, 3, 2.



The letter R consists of upward right curve one and one-fourth space, downward left curve, downward straight line, upward right curve.
Analysis: Principles 2, 3, 1, 2.

The letter S consists of upward right curve one and one-fourth space, downward compound curve, upward right curve.
Analysis: Principles 2, 3, 2, 2.

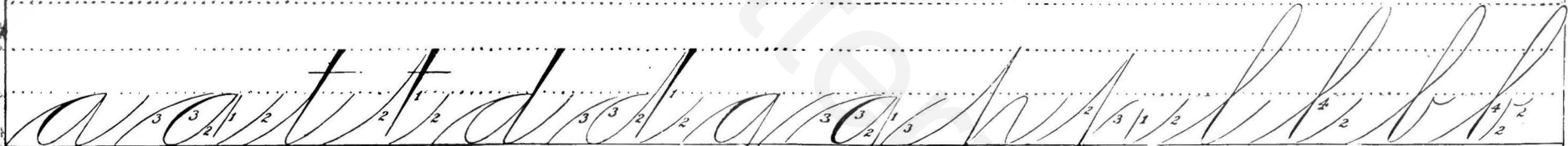
The letter N consists of upward left curve, downward straight line, upward left curve, downward straight line, upward right curve.
Analysis: Principles 3, 1, 3, 1, 2.

The letter M is the same as N with a repetition of the last two lines.
Analysis: Principles 3, 1, 3, 1, 3, 1, 2.

The letter V consists of upward left curve, downward straight line, upward right curve, horizontal right curve.
Analysis: Principles 3, 1, 2, 2.

The letter X consists of the last two lines of M with a straight line made upward on a slant of 40 degrees crossing first straight line at half the height.
Analysis: Principles 3, 1, 2, 1.

The letter O consists of upward left curve, downward left curve, downward right curve, upward right curve, horizontal right curve.
Analysis: Principles 3, 3, 2, 2.



The letter A consists of upward left curve, downward left curve, upward right curve, downward straight line, upward right curve.
Analysis: Principles 3, 3, 2, 1, 2.

The letter T consists of upward left curve, downward straight line, upward right curve, horizontal straight line, one and a half spaces from base line.
Analysis: Principles 2, 1, 2.

The letter D consists of upward left curve, downward left curve, upward right curve, downward straight line, upward right curve.
Analysis: Principles 3, 3, 2, 1, 2.

The letter Q consists of the first three lines of A combined with downward straight line, upward compound curve.
Analysis: Principles 3, 3, 2, 1, 2, 3.

The letter P consists of upward right curve, downward straight line, upward left curve, downward straight line, upward right curve.
Analysis: Principles 2, 1, 3, 1, 2.

The letter L consists of upward right curve, turn, downward straight line, upward right curve.
Analysis: Principles 4, 2.

The letter B consists of upward right curve, turn, downward straight line, upward right curve, horizontal right curve.
Analysis: Principles 4, 2, 2.



The letter H consists of upward right curve, turn, downward straight line, upward left curve, downward straight line, upward left curve.
Analysis: Principles 4, 3, 1, 3.

The letter K consists of upward right curve, turn, downward straight line, upward left curve, downward compound curve, upward right curve.
Analysis: Principles 4, 3, 3, 2, 2.

The letter J consists of upward right curve, downward straight line, turn, upward left curve.
Analysis: Principles 2, 4.

The letter G consists of upward left curve, downward left curve, upward right curve, downward straight line, turn and upward left curve.—Prin. 3, 3, 2, 4.

The letter Y consists of upward left curve, downward straight line, upward right curve, downward straight line, turn and upward left curve.—Prin. 3, 1, 2, 4.

The letter Z consists of upward left curve, downward right curve, downward right curve, upward left curve.
Analysis: Principles 3, 2, 4.

The letter F consists of upward right curve, turn, downward straight line, turn, upward right curve, upward right curve.
Analysis: Principles 4, 4, 2.

BUSINESS LETTERS.

A B C O O I F G H I

J K L M N O P Q R

S T U V W X Y Z

a b c d e f g h i j k l m n o p

q r s t u v w x y z & 1 2 3 4 5 6 7 8 9 0

SPENCERIAN SCRIPT.

A Atlanta W Bangor C Cutlers

D Detroit E Esquire F Fulton

G Grafton H Husley I Ironton

J Johnson K Kentucky L London

M Motley N Natchez O Orths

Copyrighted 1880, by Ivison, Blakeman, Taylor & Co., New York.

SPENCERIAN SCRIPT.

P Pindar Q Quarts R Richard

S Sundry T Trenton U United

V Virgils W Weights X Xingu

Y Yaxoo Z Zachary Company

Albany N. Y. Boston. Mass. Canton. O.

REMARKS.—This page and the preceding page are specimens of *real written* copies, by Spencerian Authors, who are known the world over as the best writers that ever lived. These very pages are the best written pages in the world. They are the best specimens of elegant writing ever done with a pen. These two pages are taken by permission from the New Spencerian Compendium of Penmanship, published in five parts, by Ivison, Blakeman, Taylor & Co., New York. The New Spencerian Compendium illustrates to perfection the great skill of the Spencers, and the immense value of their system. Copyrighted 1880, by Ivison, Blakeman, Taylor & Co.

PROMISSORY NOTES.

\$4298 New York Nov. 15. 1866.
At Sight, pay to James Campbell, or
order, Forty two Hundred and Ninety eight
Dollars, value received.
C. F. Bainbridge & Co. Williams & Packard.
445 Broadway New York.

\$1700 New York Oct. 3. 1866.
Six months from date I promise to
pay Wm. M. King Jr or order Seventeen Hund-
red Dollars value received
Thomas Hunter.

A LETTER OF FRIENDSHIP.

Boston, Mass. May 10, 1882.
 My Dear Mother,

Swish I could be at home to night. Tell little Nellie I am going to bring her a nice doll.

You spoke Mother about my improvement in writing. They have introduced the Real Pen Work Self-Instructor in this school, and this is a fair specimen of my improvement after only four weeks practice.

We expect a vacation in two weeks, so I can be at home. Isn't it nice Mother?

The bell is ringing so good-bye
 From your obedient and loving son,
 Frank Spencer.

A BUSINESS LETTER.

Chicago Ill. June 20, 1882.
 Messrs Knowles & Maxim
 Dear Sirs:— Enclosed find bank draft for three hundred and twenty five dollars, for which send me Real Pen Work Self-Instructors in Penmanship.

I never expected to find anything that would sell like this book. Everybody buys it I would not exchange my agency for the best farm in the state!

When I first began to canvass for the Self-Instructor I was sick with the dyspepsia, had no money, and could scarcely write, so it could be read.

Now after canvassing for this book, working in the open air for only three months, I have got entirely well, have made more money than I ever expected to make in so short a time, and this letter is a specimen of my writing after a little practice from the Self-Instructor.

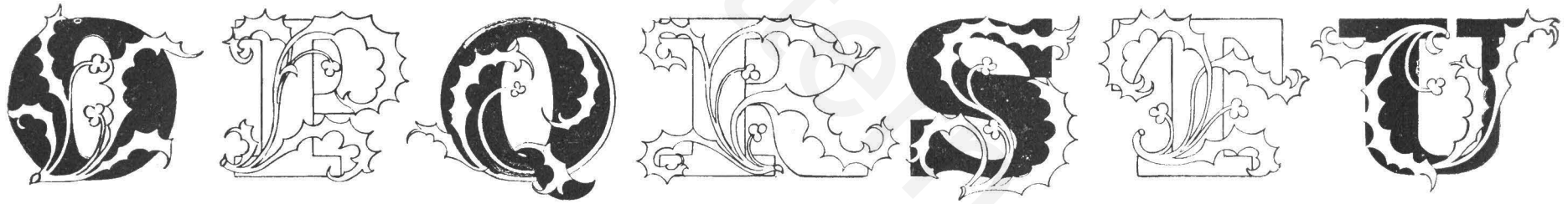
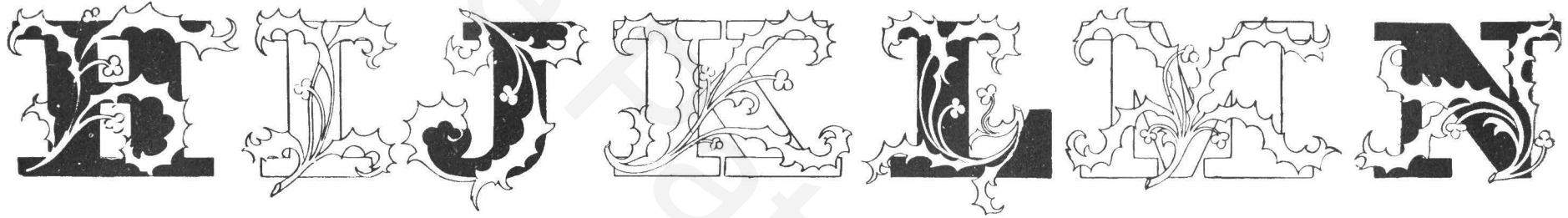
Gentlemen please accept my hearty thanks for furnishing me such a pleasant, healthy, and profitable business.

Very respectfully, Your Agent,
 Chas. B. Howard!



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Full instructions for making these Letters given in the Transfer Process.



Full instructions for making these Letters given in the Transfer Process. Copyrighted 1882, by the Publishers, KNOWLES & MAXIM, Pittsfield, Mass.

The Transfer Process.

INSTRUCTIONS

—IN—

THE TRANSFER PROCESS.

The Transfer Process has for a long time been known to leading penmen and pen artists. It has always been kept a sort of secret. It is the quickest and best way in the world to make an exact copy of any kind of ornamental pen-work.

The Transfer Process is so simple, plain and easy, that a child can make an exact copy of any kind of ornamental pen-work, and do it to wonderful perfection.

The Self-Instructor is the only work ever published, which teaches this immensely valuable and important Process, in connection with penmanship.

DO NOT FAIL!

Be sure to read these instructions over very carefully, then you will know all about this Process, and will see and understand for yourself, how it is that you, or anybody, can do such nice pen-work without any trouble at all, and right from the very start. Take a slip or sheet of transparent transfer paper, and place it on the picture to be copied; then with a good lead pencil trace all the outlines and shadings of the entire picture, until you have taken a complete and perfect outline of the original drawing on your transfer paper.

After you have done this, turn your transfer paper over and black the whole other side of it with your pencil. Then place your transfer paper, blacked side down, on your drawing paper, or where you wish to make your drawing, and take a hard fine-pointed lead pencil and trace over all the outlines and shadings of the entire picture. Thus you print in pencilings a perfect



copy of the entire picture on your drawing paper. After you have done this, it is a very easy matter to finish the picture with pen and ink, by putting ink on in place of the pencilings, and shading according to the shading of the original, erasing the pencil marks with a rubber after the ink is put on.

Now this is all there is to it. This is all you have to do to work by the Transfer Process, which you see is very easy.

If you have read these few instructions carefully, you can now sit right down and make an exact copy of any of the drawings in the Self-Instructor, and do it so nicely and perfectly that you will astonish yourself, and astonish everybody else who does not know about the Transfer Process.

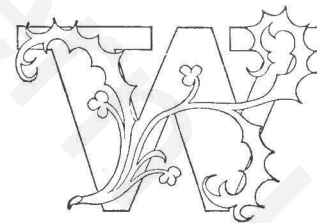
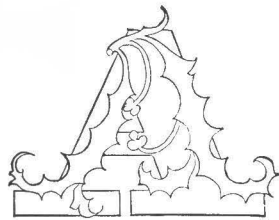
You see that all the art or skill that is required to draw anything, is to get the construction lines, or the outlines and shade lines that make up the picture. By the Transfer Process all you have to do is to transfer the lines that make any picture on your transfer paper, with a pencil, and then transfer the pencil picture to your drawing paper. The designs on this page, are perfect Photo-Electrographs, from real pen and ink drawings, made by the Transfer Process, from designs in the Self-Instructor.

The Transfer Process is certainly the greatest means ever invented, or heard of, for making an exact copy of pen-work.

TRANSFER PAPER.

As it is sometimes difficult to get a good article of Transfer Paper, we have decided for the convenience of those who use the Self-Instructor, to furnish the very best quality of Transfer Paper for just what it costs us, which is six sheets for 25 cents. We send six full sheets for 25 cents post paid. Send postage stamps in payment.

KNOWLES & MAXIM, Publishers,
PITTSFIELD, MASS.



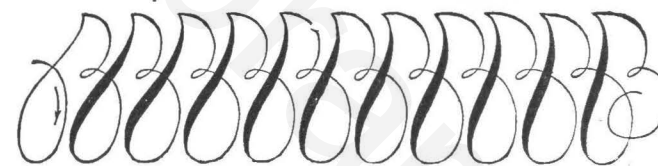
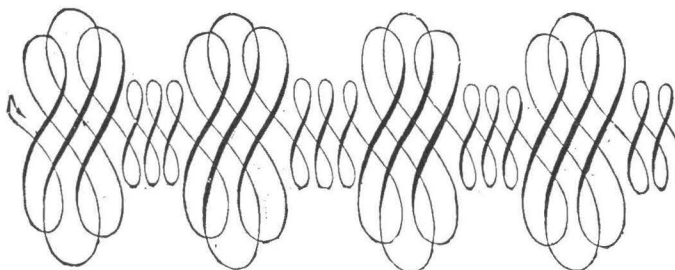
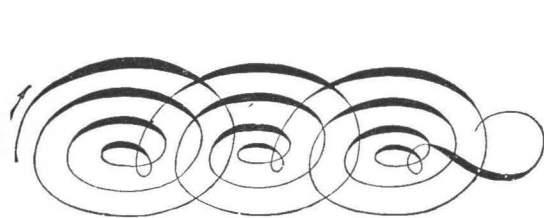
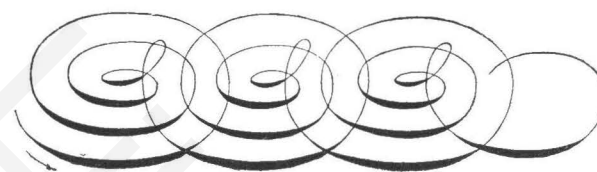
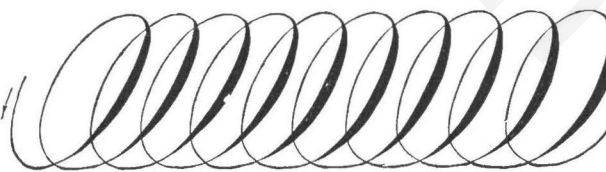
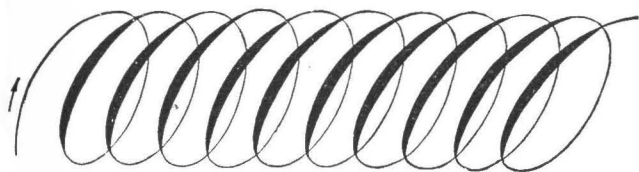
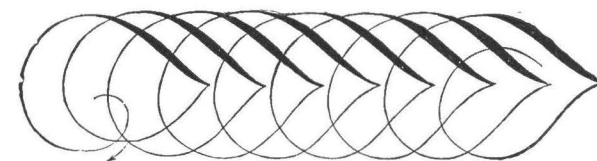
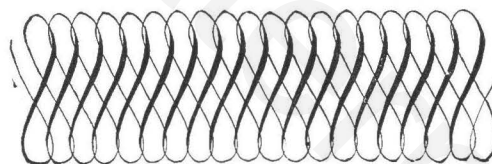
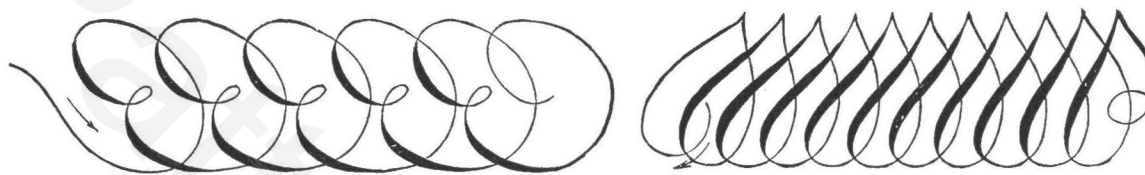
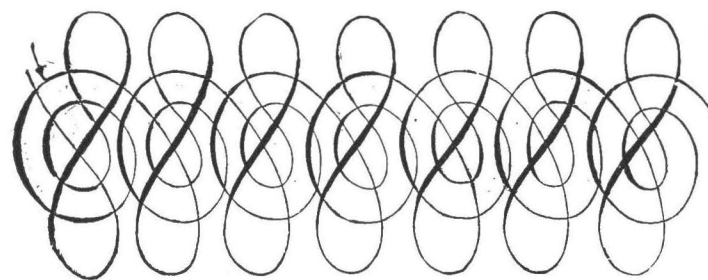


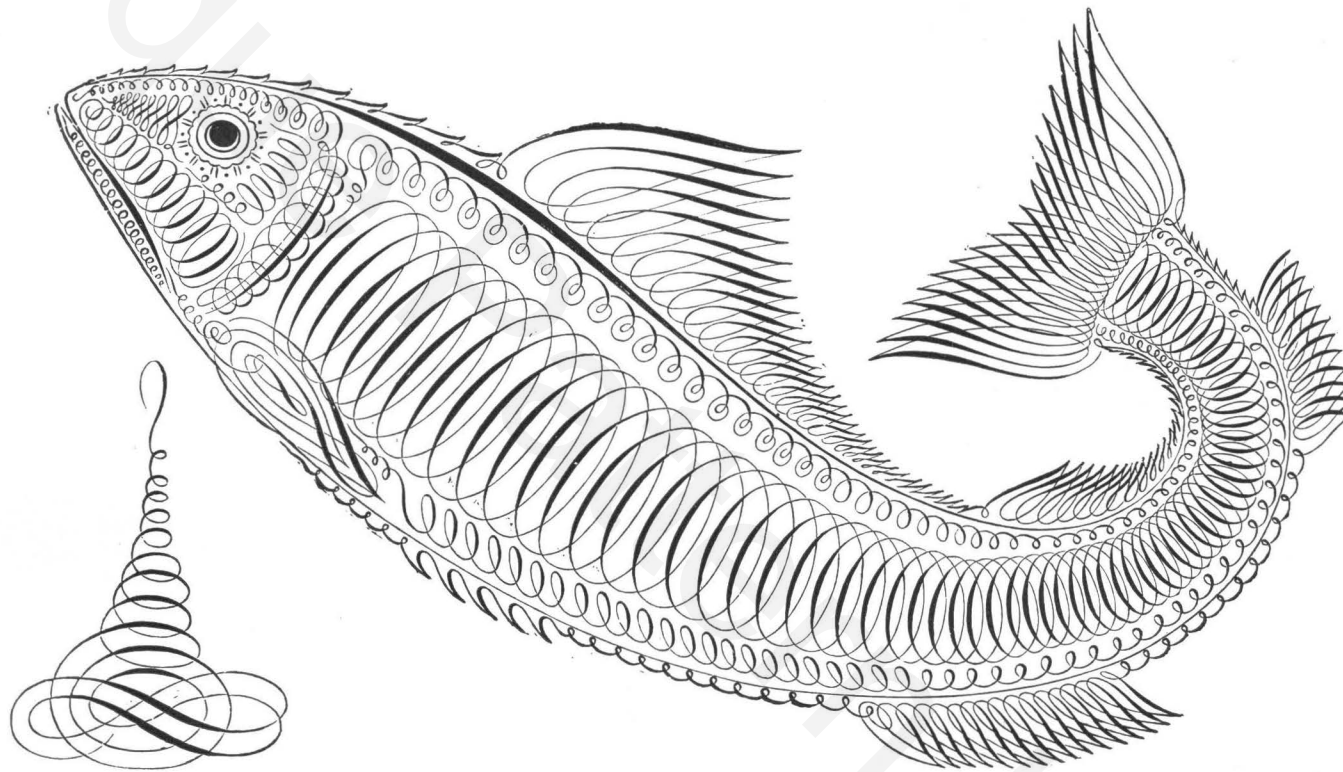
INSTRUCTIONS AND REMARKS.

The above is a picture of the eminent D. T. Ames, the great penman, Editor of the *Man's Art Journal*, 205 Broadway, N. Y., sitting at his desk flourishing. He is one of the greatest and most eminent penmen in the whole world. He executed all the work on this page. He flourished it all right off, in a few minutes. This portrait was taken while he was doing the work, and you can see how he sits and how he holds his pen, just the same as you could if you were in his office looking at him.

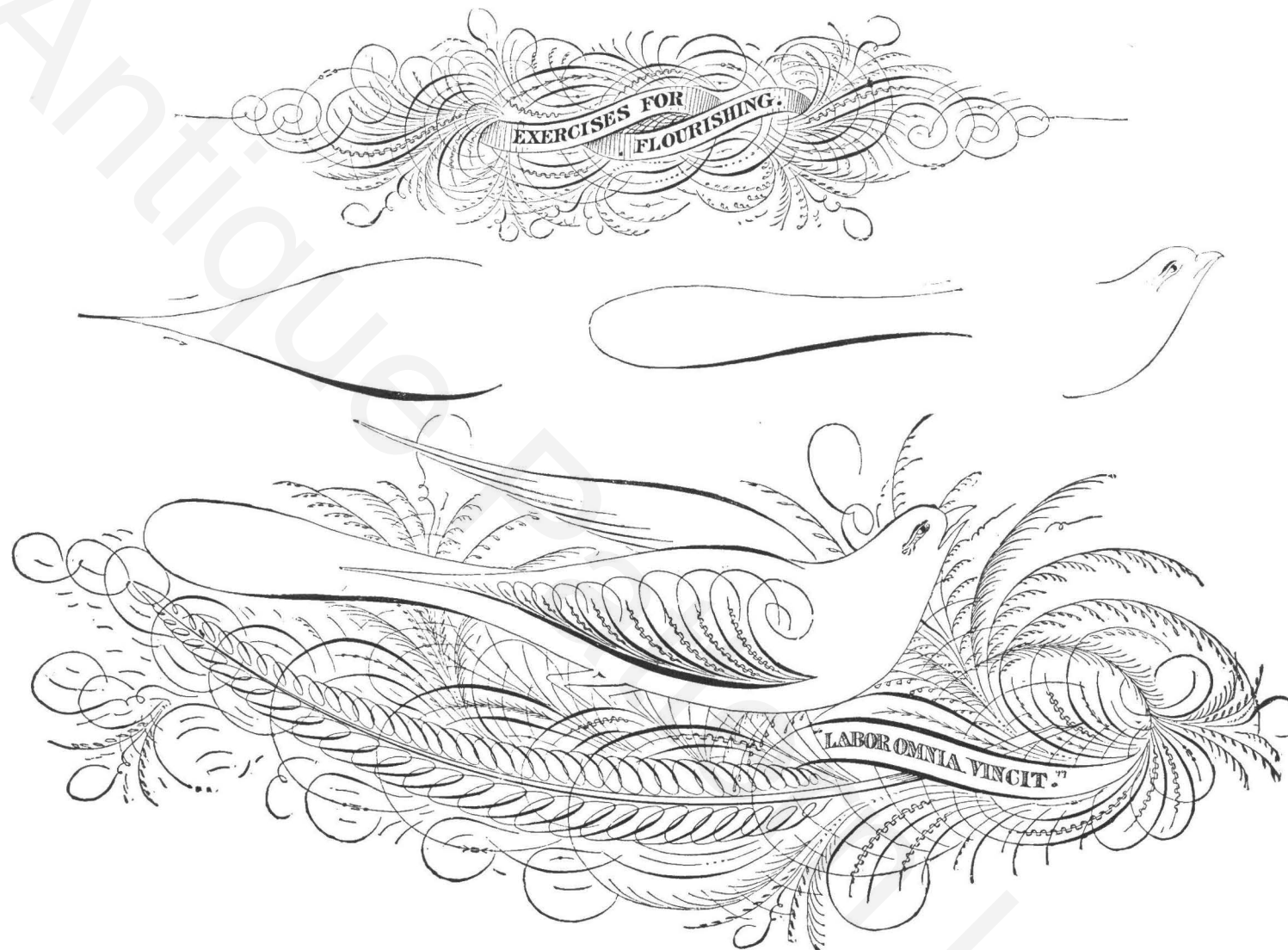
It is easy enough to do all this work if you sit and hold your pen in the right position. The above picture of Prof. Ames shows how he sits and holds his pen, when actually at work. You can learn to sit and hold your pen in the same position by looking at his picture, just as well as you could if you had Prof. Ames himself right with you to show you how.

After you once get the correct position, it requires but very little practice to be able to do all this kind of work.





Full instructions for making this Fish given in the Transfer Process.



GENERAL INSTRUCTIONS IN FLOURISHING.

In flourishing reverse your pen and hold it with the point toward you, and strike the lines with the whole-arm movement, resting only on the finger nails, turning your paper to correspond with each stroke. Above we give a pattern bird and its analysis; all birds are usually made on the same general plan.

In flourishing a bird, strike the parts in the order in which they are given above.

The point of beginning and direction of the movement is indicated by the arrow. The line forming the tail must be continued so as to form the body, breast and underbill of the bird at a continuous sweep, without a change in the position of the pen or hand. The remainder of the bill and the top line of the head are best made by changing the pen to the direct position, the same as when writing.

Where the leg joins the body, a slight erasure may be made in the body stroke, but if the outline of the body remains unbroken it is not especially objectionable. In striking the tail and surrounding flourishes, reverse the sheet so as to have the bottom from you, holding the pen in a reversed position.

The above cuts are a perfect photo-electrograph from the real pen work. They were designed and flourished to show the quickest and easiest way to learn to make an elegant flourished bird. Any one can see that it must be a very easy matter to learn to make the different parts of the above bird, and anybody can also see that it is easy to combine the different parts and so make the bird; therefore it is very easy to make the bird. Anybody, even the dullest scholar, can make an elegant flourished bird by a little practice from the above copy. All that is necessary is to sit down and try. You will be astonished to see how easy it is.



INSTRUCTIONS.

This page shows you just how to make different kinds of birds. It shows how to begin, how to proceed, and how to finish a bird. This page was designed and executed by John D. Williams, and is the greatest means ever known for learning to make all kinds of flourished birds. Taken by permission from Williams & Packard's Gems of Penmanship. Copyrighted 1866, by Williams & Packard.

These copies need no explanations, as they explain themselves. Everything is made so plain and simple, and easy to understand, that you can't help seeing just what to do, and how to make different kinds of birds without any trouble at all.

SELECT VERSES FOR AUTOGRAPH ALBUMS.

Go forth, thou little volume,
I leave thee to thy fate ;
To love and friendship truly
Thy leaves I dedicate.

*Go forth, thou little volume,
I leave thee to thy fate.
To love and friendship truly
Thy leaves I dedicate.*

The purest treasure
Mortal times afford,
Is spotless reputation.

*The purest treasure
Mortal times afford,
Is spotless reputation.*

On the broad highway of action
Friends of worth are far and few,
But when one has proved her friendship,
Cling to her who clings to you.

*On the broad highway of action
Friends of worth are far and few,
But when one has proved her friendship,
Cling to her who clings to you.*

What's the use of always fretting
At the trials we shall find
Ever strewn along our pathway—
Travel on, and never mind.

*What's the use of always fretting
At the trials we shall find
Ever strewn along our pathway—
Travel on, and never mind.*

On this leaf, in memory prest,
May my name forever rest.

*On this leaf in memory prest,
May my name forever rest.*

If you wish to laugh
Glance at my autograph.

*If you wish to laugh
Glance at my autograph!*

As sure as comes your wedding day,
A broom to you I'll send ;
In *sunshine*, use the brushy part,
In *storm*, the other end.

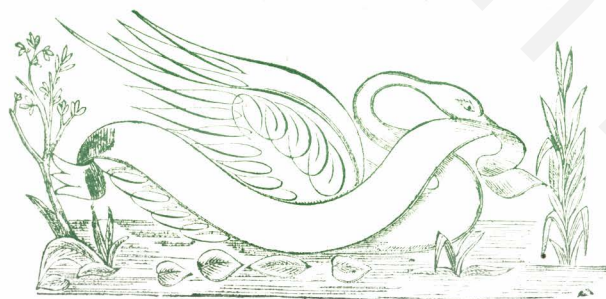
*As sure as comes your wedding day,
A broom to you I'll send;
In sunshine use the brushy part.
In storms the other end.*

Man's love is like Scotch snuff—
You take a pinch and that's enough.
Profit by this sage advice,
When you fall in love, think twice.

*Man's love is like Scotch snuff
You take a pinch and that's enough!
Profit by this sage advice!
When you fall in love, think twice!*

Fee simple and simple fee,
And all the fees in tail
Are nothing when compared to thee—
Thou best of fees—fe-male.

*Fee simple and simple fee,
And all the fees in tail
Are nothing when compared to thee—
Thou best of fees fe-male!*



ORNAMENTAL DESIGNS FOR AUTOGRAPH ALBUMS.

Selected and Photo-Electrographed from the Autographs of eminent penmen, and such as are used by them, and by the best penmen everywhere, when they write in an Autograph Album themselves. These designs are certainly some of the finest and best ever seen. All the designs on this page were actually taken from Autograph Albums, and were executed by the best writers and penmen of the age. They are all Photo-Electrographed from *real pen work*, executed with Mineraline Writing Inks of different colors made from our Patent Ink Capsules, the kind of inks that are used by all the best writers and penmen, in all fancy writing and drawing. It requires but little practice to make any of these designs, and for an Autograph Album nothing is so pretty, or so good, as a neat, nice design like one of these.

By the Transfer Process, any one can transfer one of these designs and put it in an Album in connection with his name, with scarcely any practice or skill as a penman. Study the Transfer Process carefully, as it is one of the greatest means ever known for doing all kinds of pen drawing.

KNOWLES & MAXIM, Publishers, PITTSFIELD, MASS.

AntiquePatternLibrary







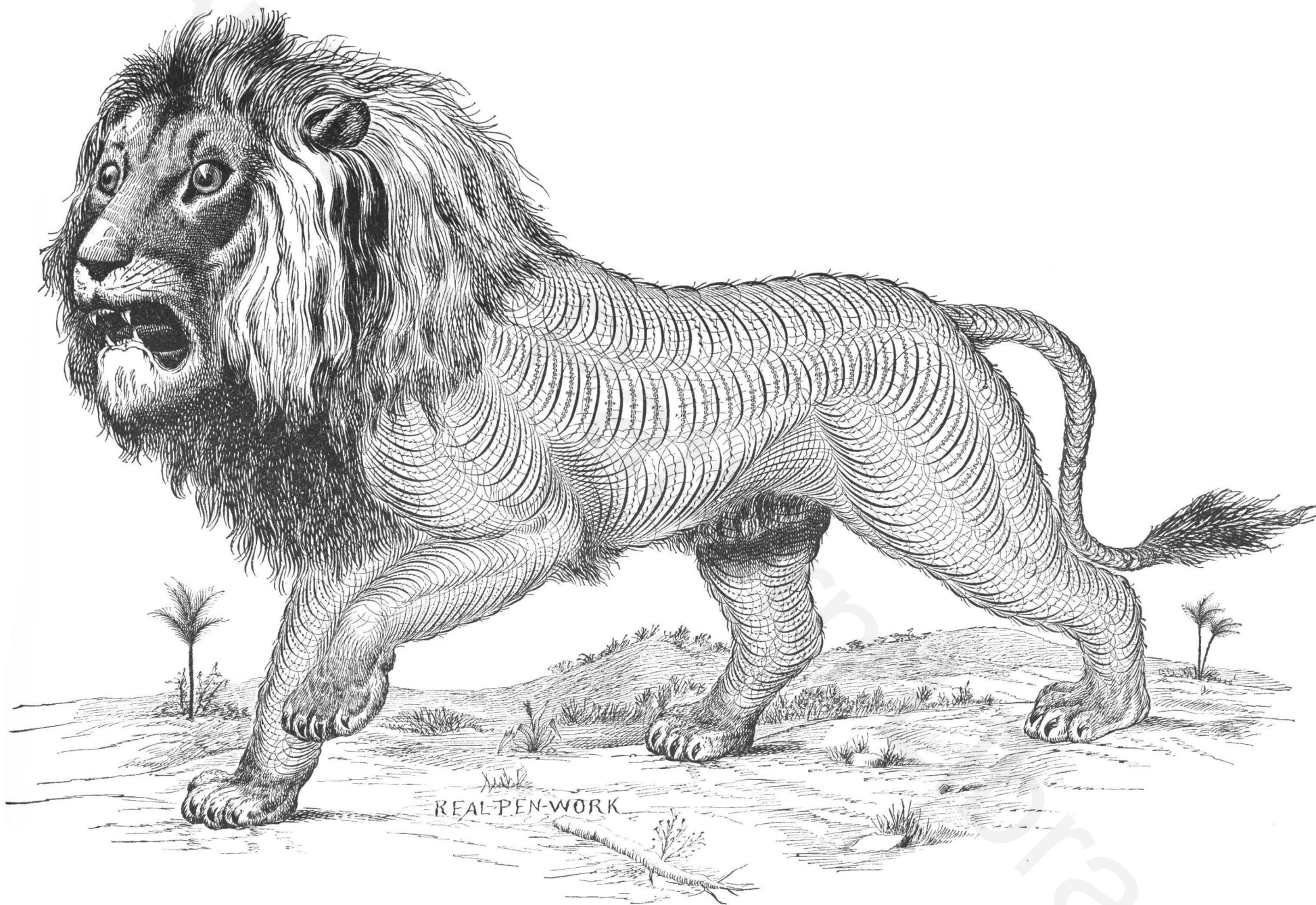
Full instructions for making this Eagle and Snake given in the Transfer Process.



Photo-Electrographed from Real Pen-Work, by the eminent John D. Williams. Taken by permission from Williams & Packard's Gems. Copyrighted 1866, by Williams & Packard.



Full instructions for making this Swan given in the Transfer Process. Copyrighted 1882, by KNOWLES & MAXIM, Publishers, Pittsfield, Mass.



REAL PEN-WORK

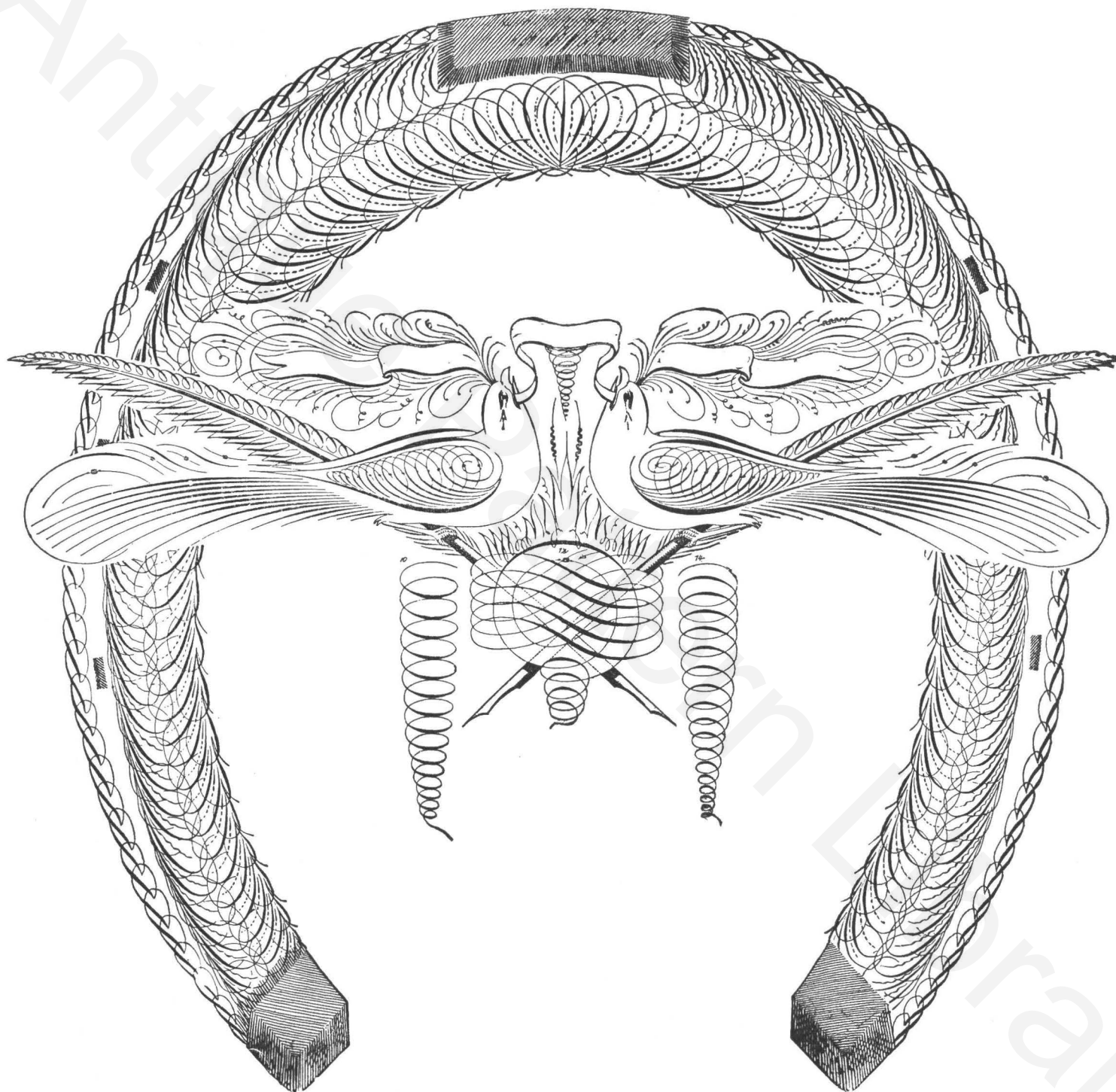
REAL PEN-WORK LION.

Full instructions for making this Lion given in the Transfer Process. Copyrighted 1882, by KNOWLES & MAXIM, Publishers, Pittsfield, Mass.



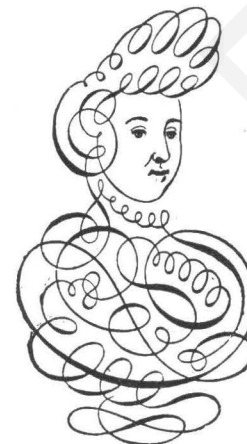
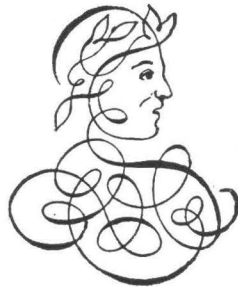
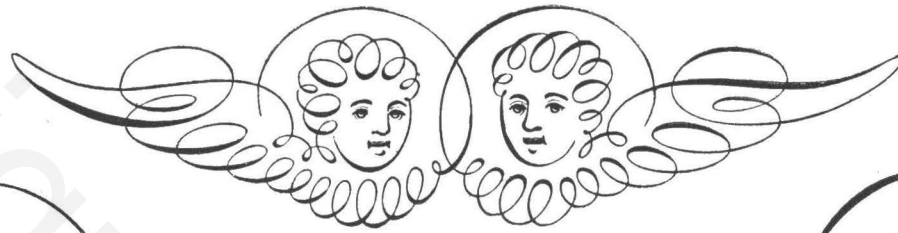
REAL PEN-WORK DEER.

Full instructions for making this Deer given in the Transfer Process. Copyrighted 1882, by KNOWLES & MAXIM, Publishers, Pittsfield, Mass.



Full instructions for making this Horse Shoe given in the Transfer Process. Copyrighted 1882, by KNOWLES & MAXIM, Publishers, Pittsfield, Mass.

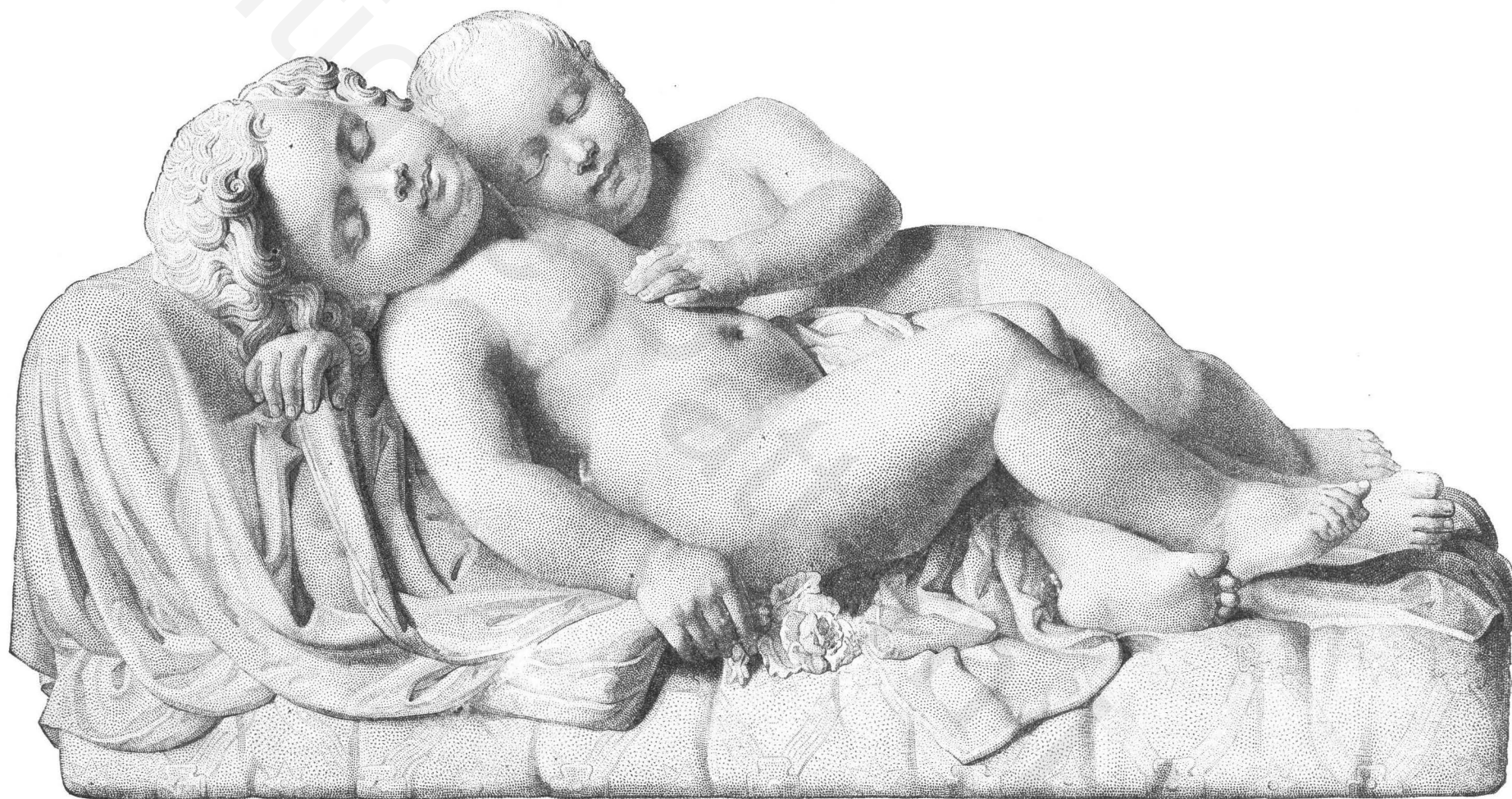
Full instructions for making these Heads given in the Transfer Process.





SWEET HOME OF THE LITTLE BIRDS.

Full instructions for making this Picture given in the Transfer Process. Copyrighted 1882, by KNOWLES & MAXIM, Publishers, Pittsfield, Mass.



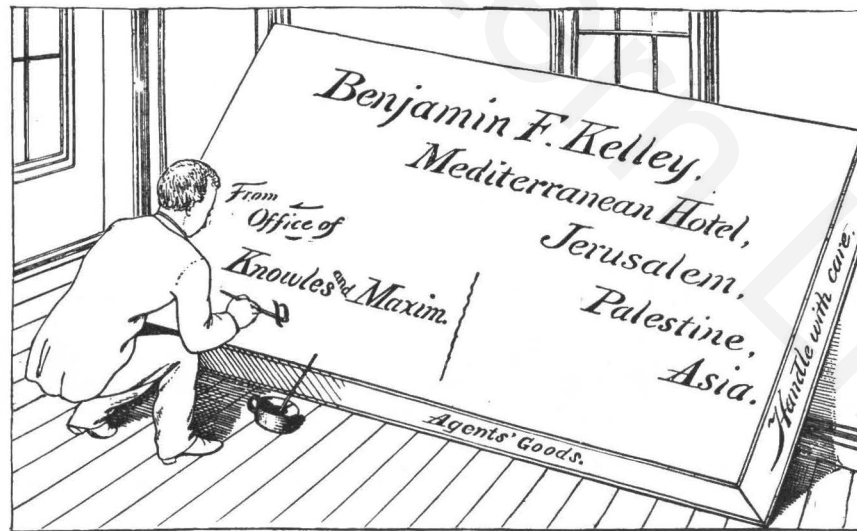
LITTLE BABIES FAST ASLEEP.
REAL PEN STIPPLE WORK, IMITATION OF STEEL ENGRAVING.



Copyrighted 1884, by the Publishers, Knowles & Maxim.

Marking Alphabet.

A B C D E F G H I J K L M N
O P Q R S T U V W X Y Z &
a b c d e f g h i j k l m n o p q r s t
u v w x y z.



From Ames' Lessons in Box Marking, Penman's Art Journal.

RUSTIC ALPHABET

BY D. T. AMES.

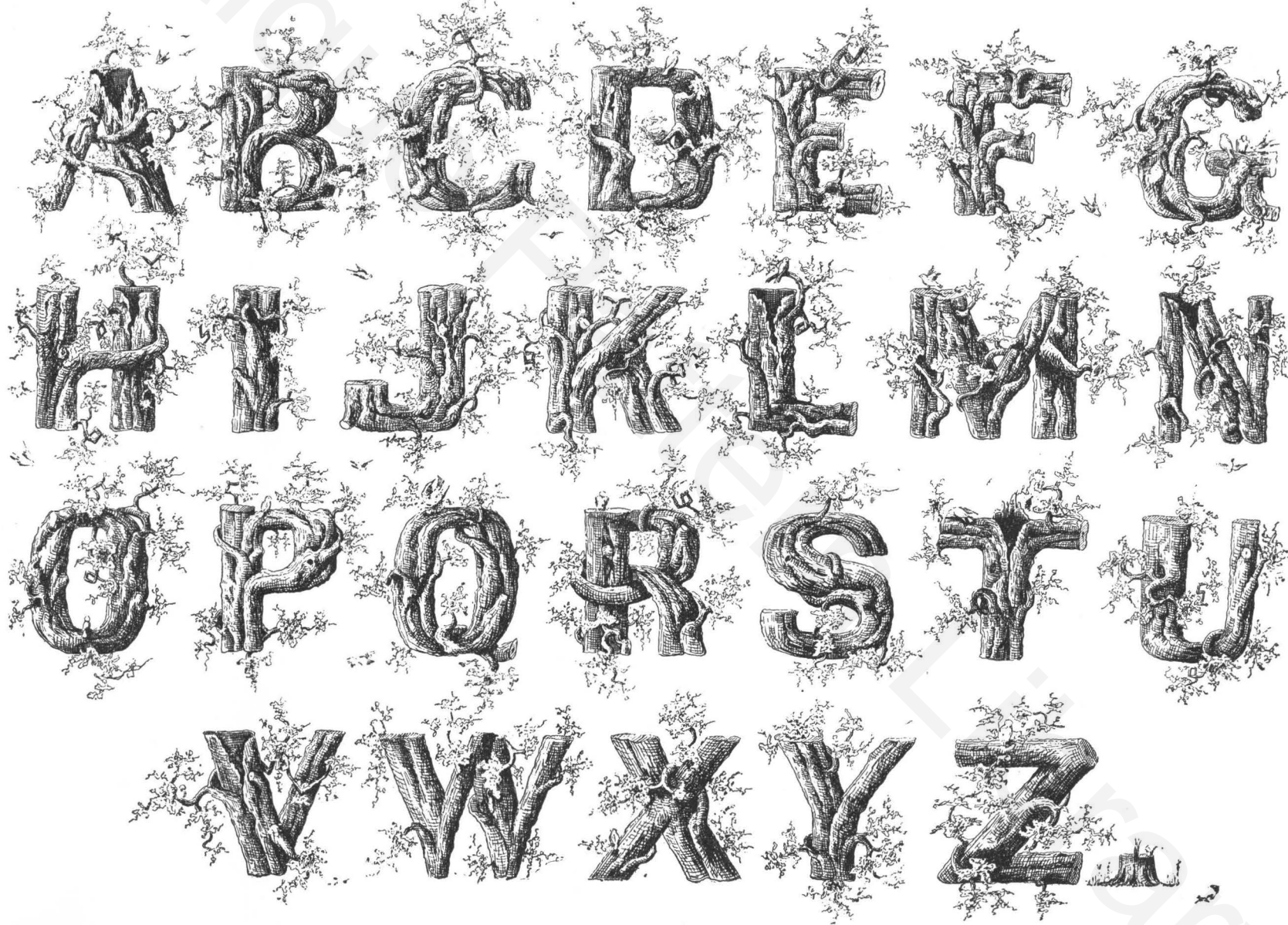


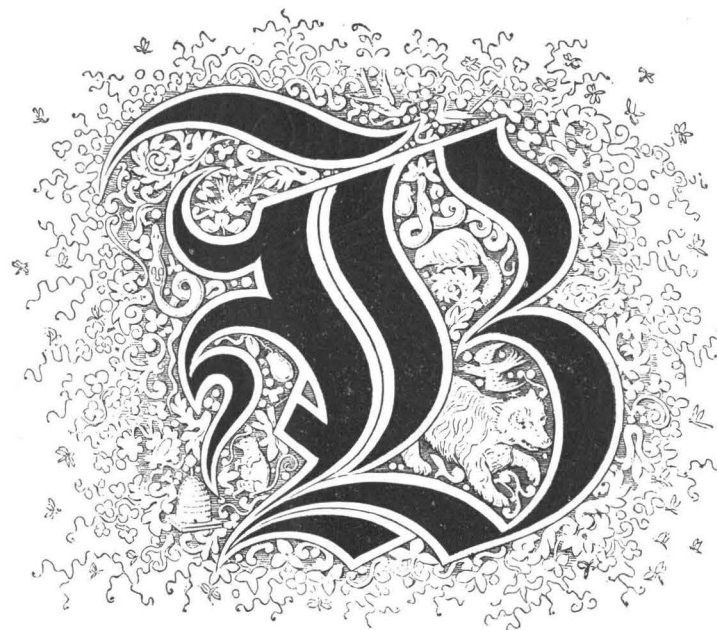
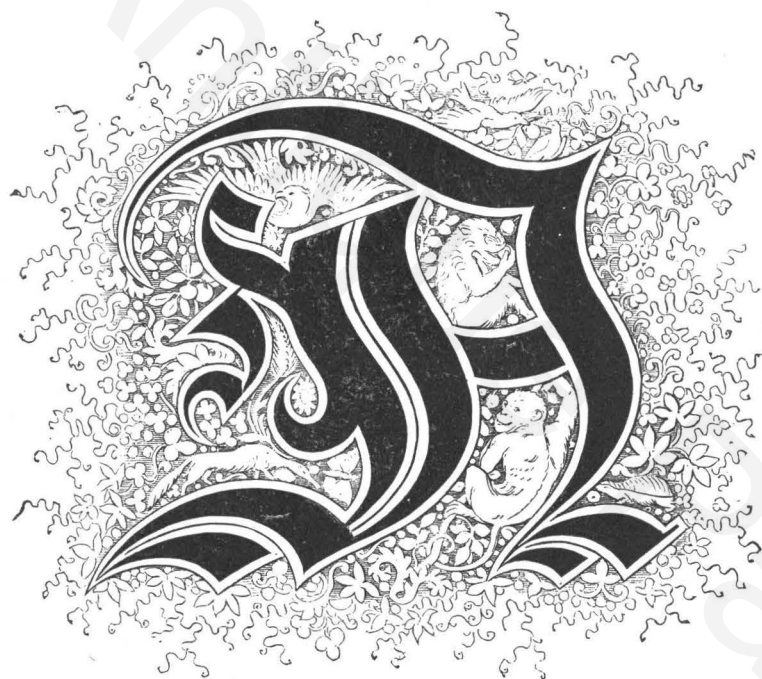
Photo-Electrographed from Real Pen Work, executed and copyrighted by D. T. Ames. Selected by permission from Ames' Compendium of Penmanship.



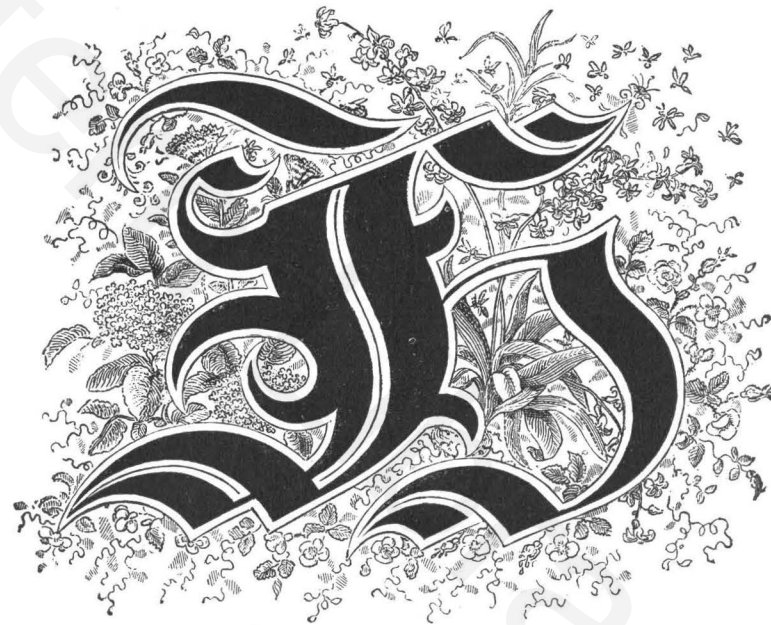
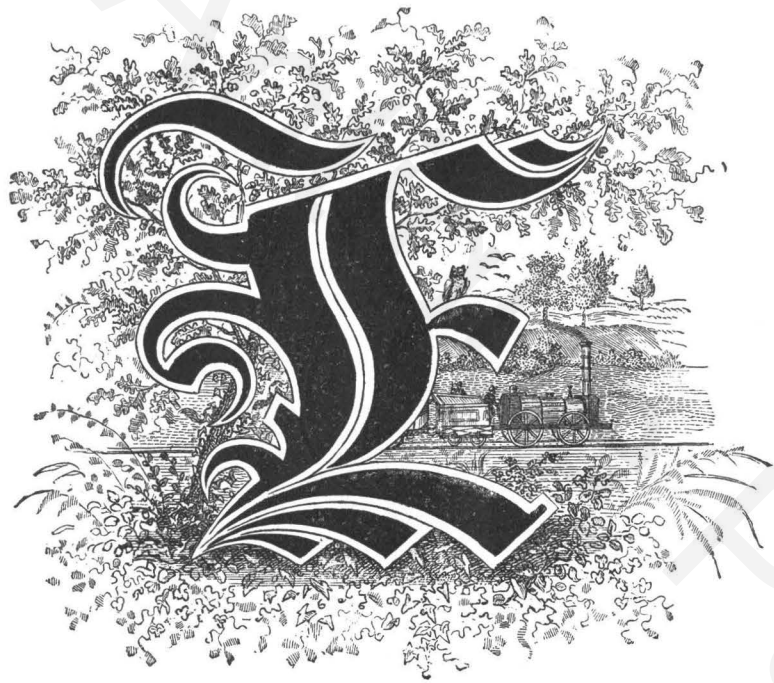
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Full instructions for making this Design given in the Transfer Process.



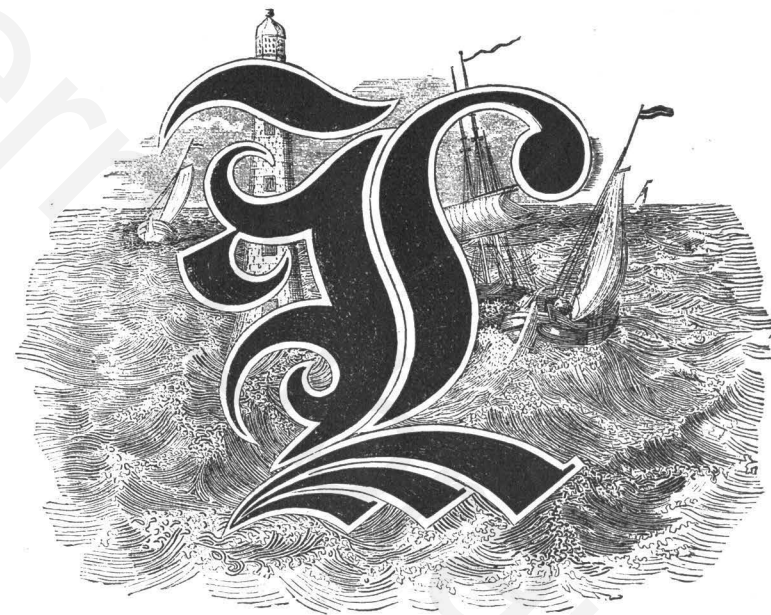
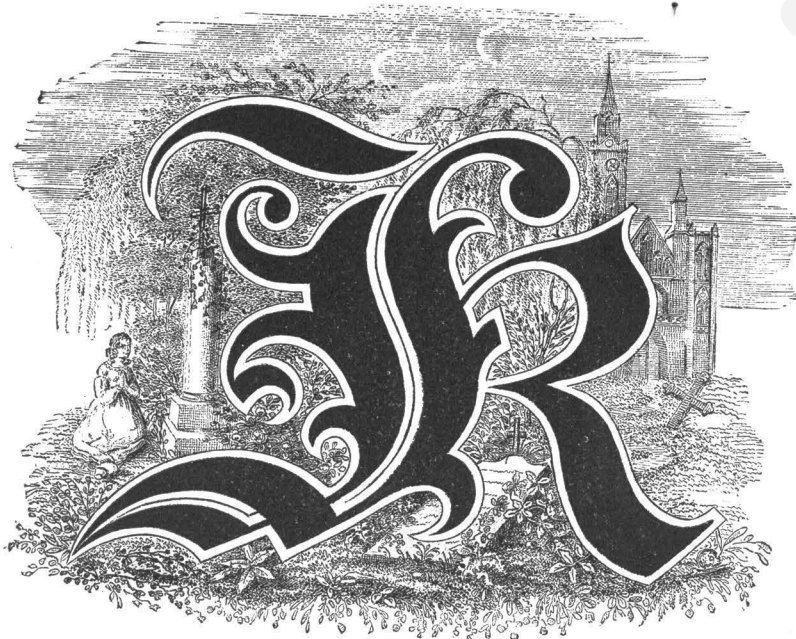
Full instructions for making these Letters given in the Transfer Process. Copyrighted 1881, by the Publishers, KNOWLES & MAXIM, Pittsfield, Mass.



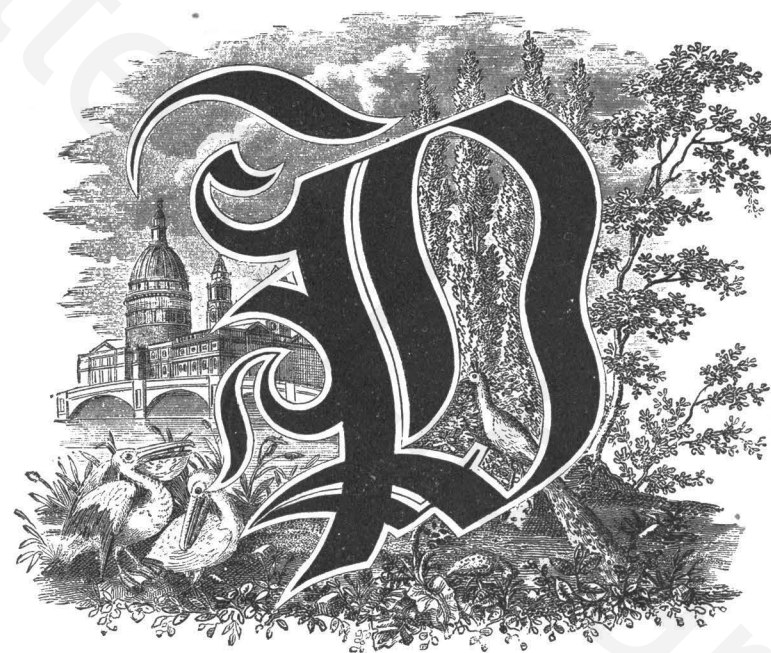
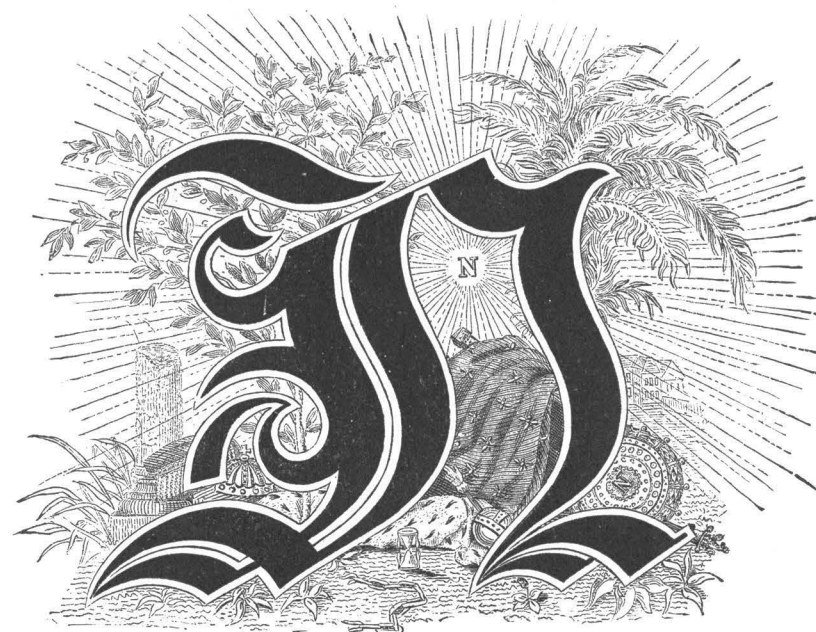
Full instructions for making these Letters given in the Transfer Process. Copyrighted 1881, by the Publishers, KNOWLES & MAXIM, Pittsfield, Mass.



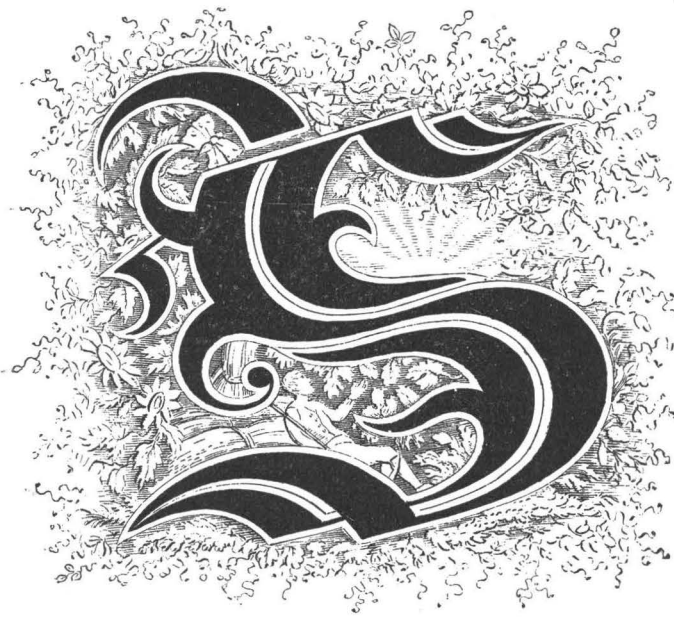
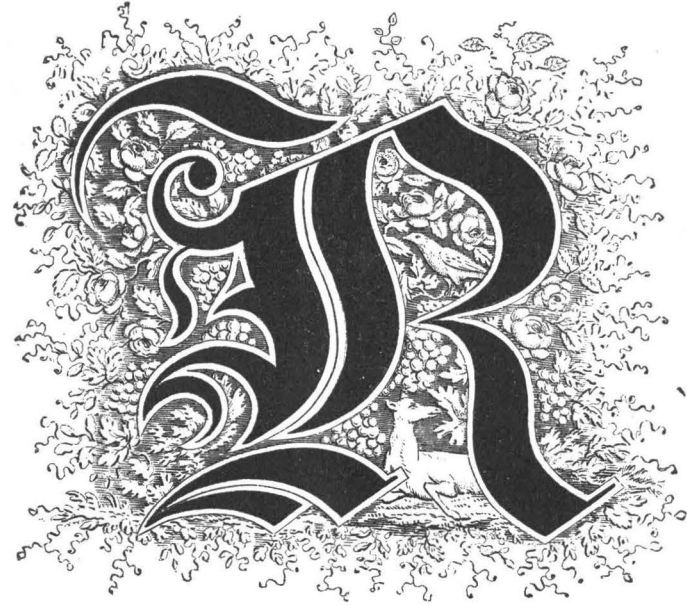
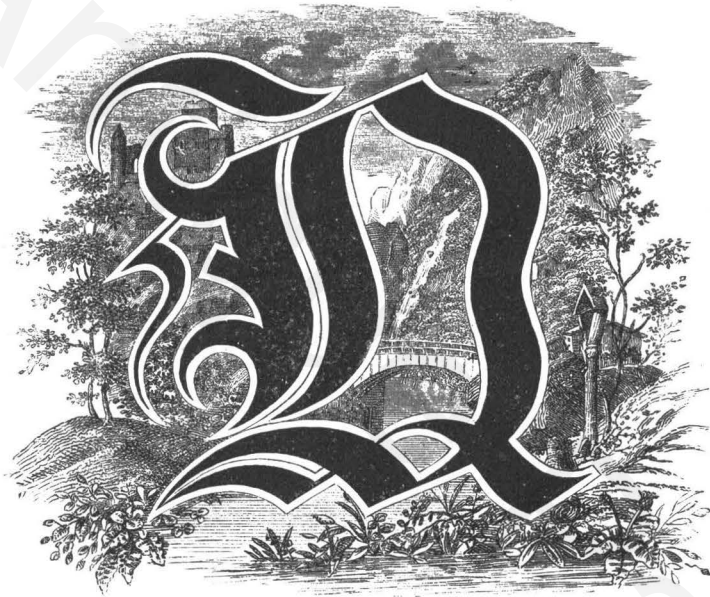
The I and J are alike in this style of German Text.



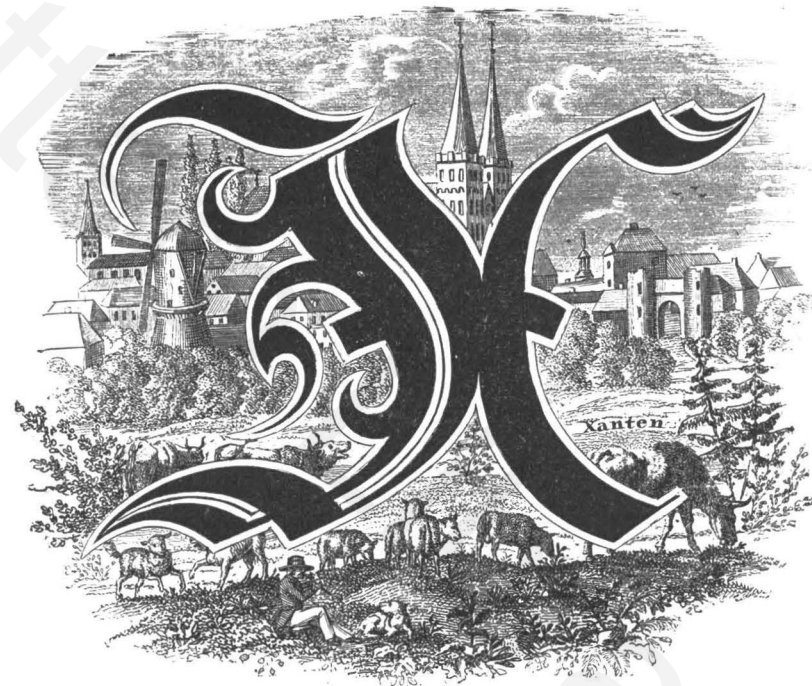
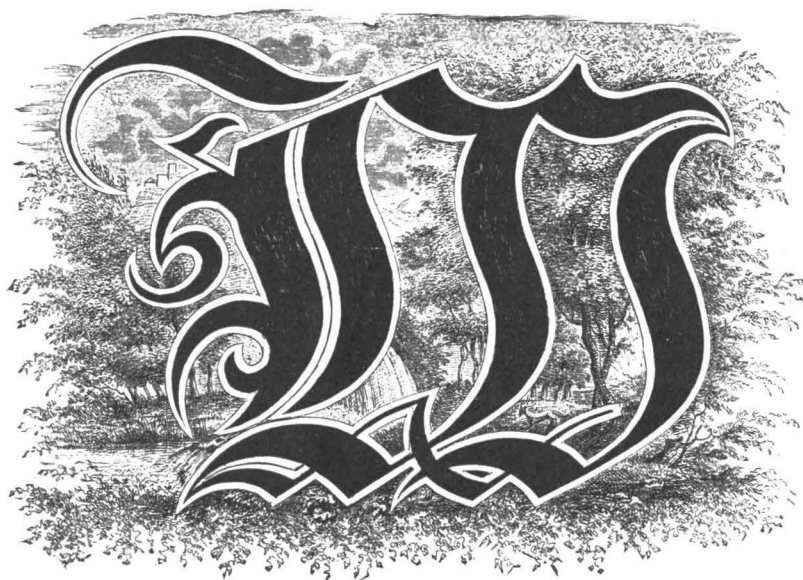
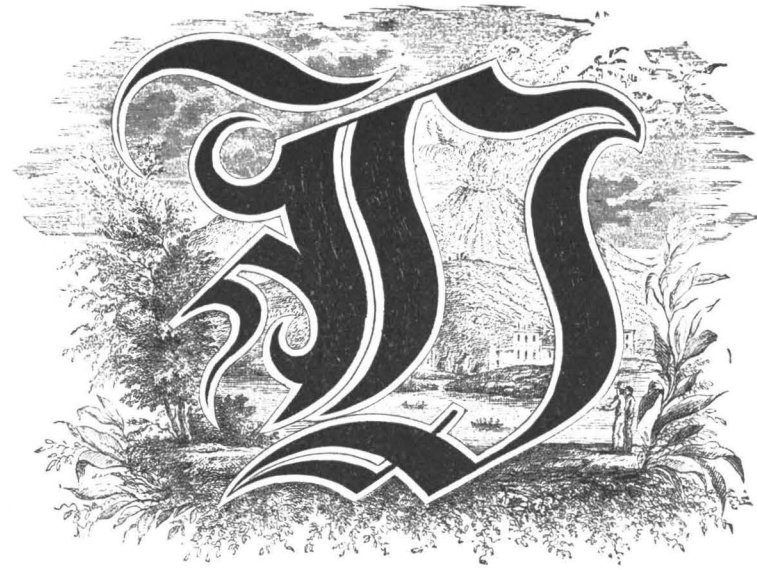
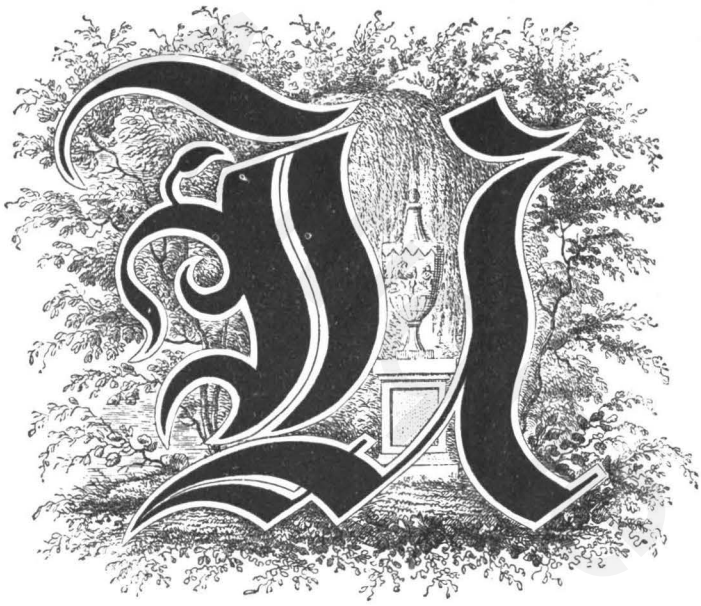
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THIS WONDERFUL ALPHABET

was all done with a steel pen, in Germany, by the great German Penman, John Heinrigs. It is the greatest piece of artistic pen-drawing in the world.

It is the most beautiful German Text Alphabet, and the most skillful and most wonderful piece of pen-drawing ever done. Every letter is a perfect gem in itself, a wonder of artistic skill. The great artist worked for more than a year designing and drawing this Alphabet. This Alphabet has been exhibited and received several immense cash premiums and gold medals at various worlds' fairs, and numerous art exhibitions all over Europe.

This Alphabet is of immense value to every penman and pen artist. By the Transfer Process, any one can make an exact copy of any letter of this Alphabet, without any trouble at all. All Penmen who have the Self-Instructor, use this Al-

phabet for initial letters to begin an important word or a page, and for the initials of their own names. You cannot make anything more beautiful or appropriate as a present for friends, than the initials of your own name, or of their names, taken from this Alphabet, and done with a pen by yourself, which you can easily do by the Transfer Process.

The original Pen and Ink drawings of this Alphabet cost us an enormous sum of money, and this is a perfect Photo-Electrograph from the original pen and ink work.

This Alphabet alone is worth the price of a dozen Self-Instructors to any penman, writing teacher, or pen artist, or anybody else who cares anything about learning to write well or do nice pen-work. Remember, by the Transfer Process you can make an exact pen and ink copy of any of the letters of this Alphabet without any trouble at all.

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THE ABOVE IS A PICTURE OF
FRANK BLISS,
A BOY TWELVE YEARS OF AGE.

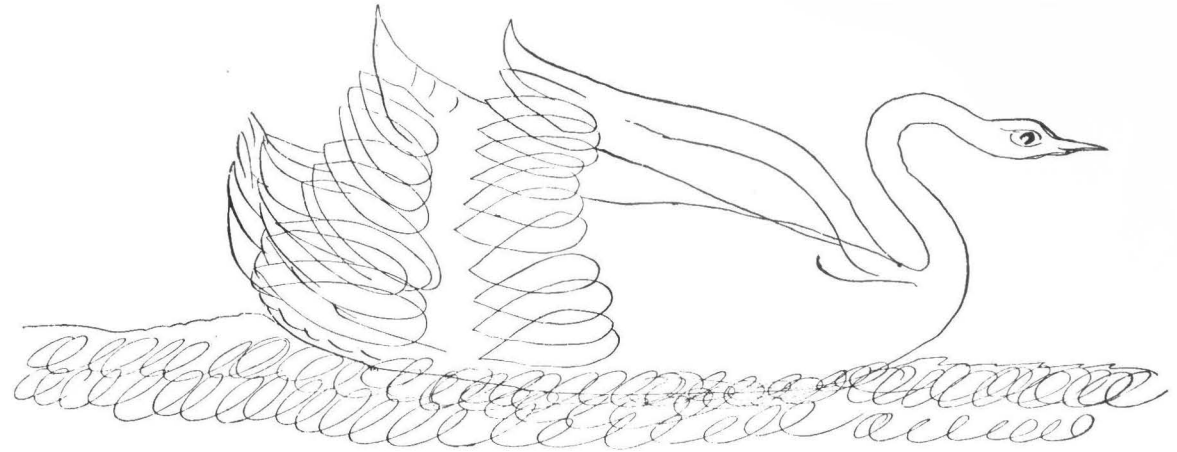
We give on this page two swans made by him the same day; one made before and one after using the Transfer Process.

Swan No. 2 is one of the very best pieces of ornamental pen-work in the world, and shows what wonderful improvement can be made by a child in only one day by the Transfer Process.

Little Frank Bliss came into our office and made swan No. 1, which was the best he could do before trying the Transfer Process. Then he made swan No. 2 the same day by the Transfer Process.

Such wonderful improvement by a child in only one day is something never heard of before, and is only accounted for by the Transfer Process. Full instructions and all particulars about the Transfer Process are given in this book.

The Transfer Process is the greatest means on earth for learning to do all kinds of ornamental pen-work.



Swan No. 1.

BEFORE USING THE TRANSFER PROCESS.

The above is a specimen of FRANK BLISS's pen drawing before using the Transfer Process.



Swan No. 2.

AFTER USING THE TRANSFER PROCESS.

The above was drawn with a pen by FRANK BLISS, by the Transfer Process, the first time trying the process, and the very day that he made swan No. 1 on this same page. It shows what a boy twelve years old can learn to do in only one day by the Transfer Process.

The above swan, No. 2, was made the same size as the swan in the book from which it was taken, but we have reduced it here to economize space.

