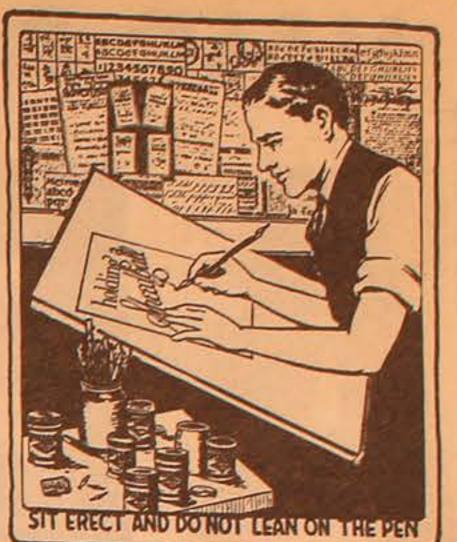


#### POSEB ALT INCLUDES GOOD LETTERING TO FORM THE FOUNDATION OF OUR MODERN ADVERTISING

ANYONE WHO CAN WRITE CAN LEARN TO LETTER, FOR NO UNUSUAL TALENT IS NEEDED. STUDENTS WHO INVEST SUFFICIENT TIME TO MASTER THE FUNDAMENTALS AS PRESENTED IN THIS MANUAL WILL ENJOY RICHER RETURNS ON THEIR INVESTMENT THAN CAN BE DERIVED FROM ANY SIMILAR INVESTMENT IN THE ALLIED ARTS. NO ART COURSE SHOULD BE COMPLETE WITHOUT A WORKING KNOWLEDGE OF THE BASIC ALPHABETS AND THE TOOLS BEST SUITED TO THEIR PRODUCTION, For steady employment few occupations offer the opportunities enjoyed by poster artists who are able to do good lettering at a commercial speed

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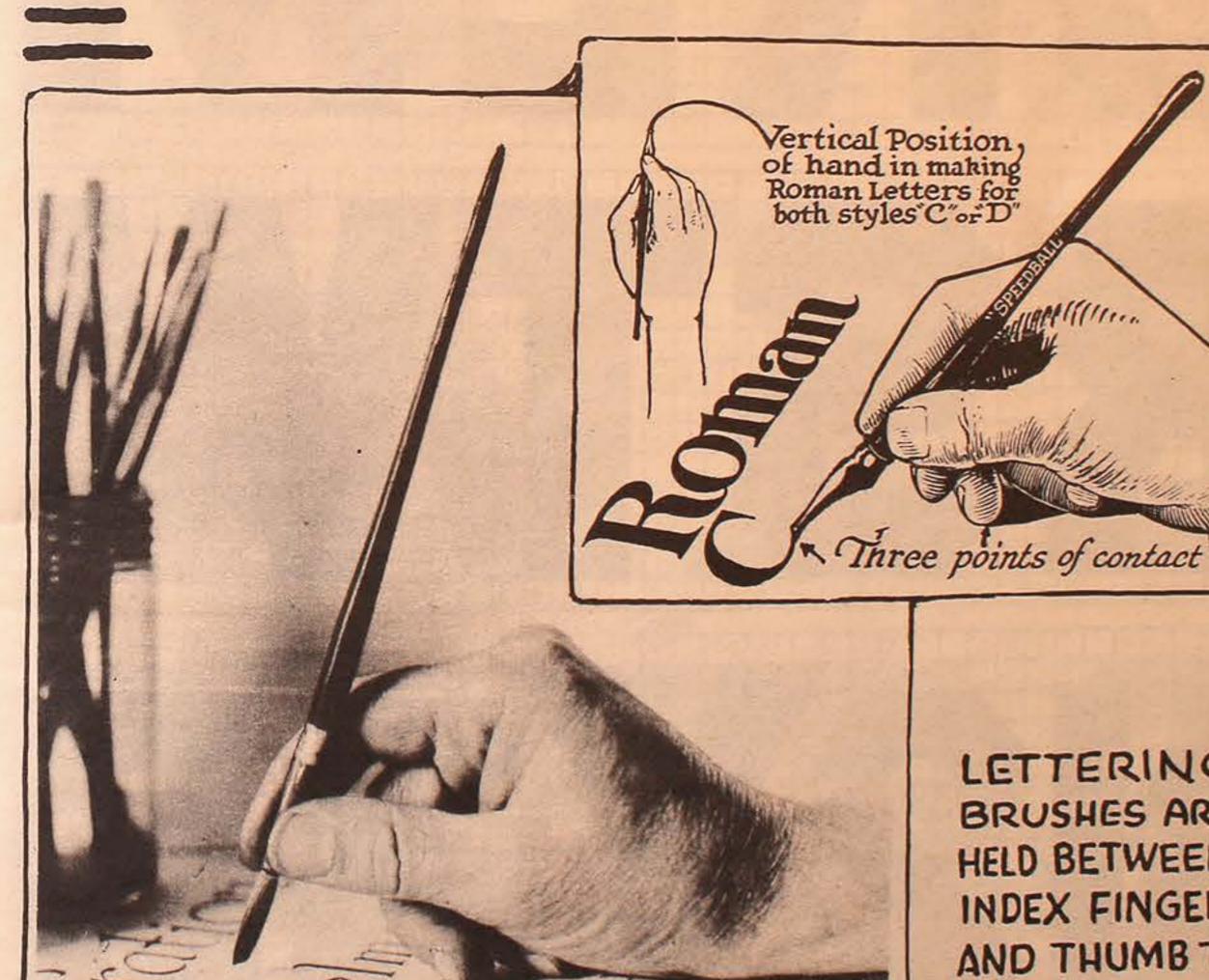




·SHOWING · HOW · TO ·

'HOLD . THE . SPEEDBALL .

·PEN · AND · THE · BRUSH ·



LETTERING BRUSHES ARE HELD BETWEEN INDEX FINGER AND THUMB TO GIVE A ROLLING MANIPULATION

#### HALF POSTER BLOCK

LETTERS TO BE FIRST SKETCHED WITH A PENCIL THEN

## FOR LINOLEUM CUTS PAPER CUTTING & CARD CUTOUTS, etc.

FILLED IN WITH A BRUSH OR STYLE "A" SPEEDBALL PEN

eachers, students and craftsmen will find in this book a comprehensive guide to practical lettering and poster art. Whether working for a livelihood or for the pleasure it affords, these alphabets and examples will eliminate much unproductive effort. The beginner will make better progress following the order of practice given in the footnotes starting with page seven—use the style of pen or brush suggested, making letters large enough to develop an arm movement—the smaller size pens can be used for smaller letters as soon as the formation of the alphabet has been learned with the larger pens.

Merchandising depends so much upon sho-cards for quick turnover that we seldom see displays without them. Supplying this demand has created profitable positions for experienced letterers everywhere. The fact that skilled letterers can do about fifty per cent more work with the pen, explains why most of the cards are pen-lettered. It is quite a feat to letter a mass of copy on a sho-card with a brush and keep it uniform yet the artist cannot ask more for a brush masterpiece than he would get for a good pen job. When the work appears uniform, easy to read, and is ready on time, the customer is seldom concerned with how it was made.

The following will acquaint the student with the different style pens and their use.

The Style "A" Speedball was the first pen of its kind, invented to produce the square poster letters single stroke. The Style "B" pen was next developed to meet the demand for single stroke round Gothics. Then came the vogue for the graceful Roman and Italic alphabets which were originally designed by the Italians with hand-cut reed pens. Thus a demand was created for a lettering tool that would duplicate the strokes of this flexible reed. The Style "C" Speedball was the first steel pen to successfully meet these requirements. The next period saw the development of bold poster Roman alphabets. These were first made with the round tip pens, building up all thicker elements with additional strokes. This "building up" took so much extra time that sho-card men requested a tool that would produce these thick-and-thicker alphabets as easily and quickly as the Style "C" pen did the thick-and-thin letters, and Style "D" Speedballs proved very satisfactory for this purpose. The oval marking tips make them remarkably easy to handle. All Speedball pens are equipped with triple reservoir ink retainers. The main reservoirs load with a dip and handle a generous supply of ink. The ink is fed to the auxiliary reservoir above the tip as it is used, which also acts as an automatic check to prevent blots by spreading the ink evenly over the entire surface thus insuring perfect strokes at any speed.

To successfully handle any tool, it is helpful for the operator to become familiar with its limitations as well as its potentialities. In the production of letters by hand, choose the size and style of pen that will produce their elements with the fewest strokes, and there is a Speedball designed for each different alphabet. It is not clever to try to form letters with a pen or brush not adapted to their production. Such efforts are generally misdirected and usually result in a failure or a wasteful expenditure of time and effort. Every letterer's kit should include two or more red sable sho-card brushes sizes 10-12 and 14, to take care of the letters that are too large for the pens to produce.

The use of a T-square, ruler and compass in drawing the elements of some letters is necessary. The T-square or ruler is recommended for penciling guide lines. A letter that is ruled looks mechanical and is never a good substitute for hand work. The freedom, grace and individual touch in hand lettercraft usually result from regular practice. Training the hand, arm and fingers to act in unison is accomplished by embodying a coordination of movements much the same as those taught in penmanship.

Without the proper inks it is difficult to get the best results from any pen. Thin, watery, transparent inks or heavy, thick, gummy, sticky masses never produce good results. Most standard brands of waterproof black drawing ink can be used for lettering purposes. When good lettering inks are not available, opaque colors will be found more practical for sho-card work satisfactorily in pens when thinned to a free-flowing consistency with a little work satisfactorily in pens when thinned to a free-flowing consistency with a little of this solution—water, nine ounces; alcohol, one ounce; gum mucilage, one ounce; and a few drops of glycerine. Diluted sho-card colors must be kept well stirred and of a consistency that will permit them to flow freely from the pen. Do not prepare a large quantity because they work best when freshly mixed. When colors flow too slowly, raise the feeder on top of the pen a little, and press it down again when you use faster flowing inks. When using white or opaque colors, brush pens occasionally with a wet toothbrush to prevent feeds from getting clogged with dried ink. Crusted pens should be scraped or brushed clean before using. The best way to clean any reservoir pen is to scrub it with a wet toothbrush.

Artists who desire a specially prepared ink that has proved exceptionally successful in this type of drawing and lettering pen can obtain Speedball inks from their stationer or art dealer. They are made in all the brilliant colors of the rainbow, and black and white, and a special black waterproof ink.

Both medieval and modern

can be segregated into three basic groups namely Roman, Gothic and Text styles. From these three all alphabets originate. The simple elements from which they are composed are easy to learn and not hard to form with a sho-card brush or Speedball pen.

Elements of Roman letters are made with 'C'or' D' pens



Elements of Gothic letters-made with A' or B' pens

FOR SQUARE 6 STYLE 'A' PEN 9 9

Elements of Text letters are made with C'or D'pens

Any of the letters made on a slant are called "Italics"

Roman Italics-C'or D'pens " Gothic Italics-'A' or B'pens

[[10] SEGE [] All COST | All C

Time and effort will be minimized by using the size and style of pen or brush which will form the different letters of any given alphabet without subsequent remodeling of the strokes.

#### The Three Basic Groups and their related italics

### Gothic ABCDEFGH GothiC abcdefgh

All letters composed of uniform width elements are classified with the Gothics Before this simplified classification was adopted, Text letters were known as Gothic

## Romans ABCDEFGJ ROMan abcdefghi

All letters composed of thick and thin elements are called Roman

## Text Abedefghijkl

Includes all styles of Old English Text, Cloister Text, Church Text and Black Text, German Text, Gordon or Bradley Texts and many others.

The addition of a different style scrif may change the appearance of a letter or alphabet but it never can change its classification.

illustrating how a Sorif changes the letters

#### milmnnnrfrr

New alphabets or modifications are made by variations in the spur finish Serif\_

Roman Gothic & Cexts ROMAN. GOTHICS. CEST romans Gothics texts



Fit strokes together so that 'overlaps' do not show in the finished letters

SPEEDBALL GOTHIC 'ALPHABETS

B-4 +

You will improve your stroke by forming the ovals wide o

RSTUCVWXY

At first make all letters at least one inch high, using the size style B pen as marked.

ABCDEFG HJKLMNO

Where a curve is combined with a straight line to form a single stroke - pause slightly at their junction without lifting pen to insure a well formed element



LETTERED WITH STYLE'B' ROUND TIP PENS

Do not turn pen sideways for lateral strokes (next lesson page 10).

ROUND GOTHIC - WITH 'B-I' SPEEDBALL

#### ABCDEFGH JAN DODE \$123456789¢ abcdefghijklmna opqrstuvwxyza \$12345 Small Gothic retouched with C-6 pen to give it a square finish

CONDENSED POSTER GOTHIC WITH STYLE 'A-1' SPEEDBALL

#### ABCOEFGHIKL MOPORSTUVUYZ

i quarter-inch high with sizes 4 and 5 pens.

GOTHIC ITALICS WITH B-3, B-4 SPEEDBALL

ABCDEFGHIM KLNOPORSTUV VX\$234567899YZ abcdefahijklmn OPASTUVWXXXZO with the serif added

abcdefqhijklmnopqrsy ABCDEXWFGHJKL MNQPRSTUVWX

\$12345 and 67899

abcdefghijklmnopqrstuv ABCDEFGHJKLMNQRSTW

Strive to maintain a uniform slant on all letters. Next lesso.

ARCHITECTS & DRAFTSMEN

Rapid, single stroke alphabets with B-5 or B-6 Speedball ABCDEFGHIJKM LNOPQRSTUVW XY\$23456789¢Z? abcdefghijklmnopq rstuvwxyz, Gafgrsky abcdefghijklmnopgrs tuvuxyz v wand a befohsky ABCDEFGHIJKIMS NOPQRTUWXYZJ ABCDEFGHIJKLMNOPQRSST UVWXYYZ\$123456789039

older pen is not so well suited to this style of letter.

ABCDEFGHUK LIMINOPQIST UWWYZ ?ESB Speedloall Title in Style 13 albedefghijklmnopg rstuvwxyz amdaindys with or without the serif and the frills. abedefghijklmn Oporstuvwxyz ABCDEFGHIKL MOPQRSTUW X \$ 23456789¢Z \$12315678900 ABCDEFGHIJKLMNPQRITUVWXYZ



Spring Sports Carnival

> A gala event for the season's smart stepping dancers.
> These gorgeously
> styled dance and
> dinner gowns are
> real bargains at

\$1850

P.T.A "FALL" PAPER DRIVE

> magazines news papers rags-bottles coat hangers, Bring them

MONDAY OCT. 3rd 92m



Proceeds go to PTA school milk fund

abcdefghijklminopq rsttuvwvvvxyyzgas, Bold Roman Italics-style'D'pen

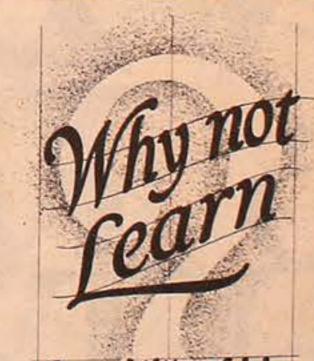
ABCDEFGHIJKLMN OPQRSTTUVWXXXX



Valuable Prizes for the finest flowers, fruits and vegetables grown in your

Sign for seeds at office,





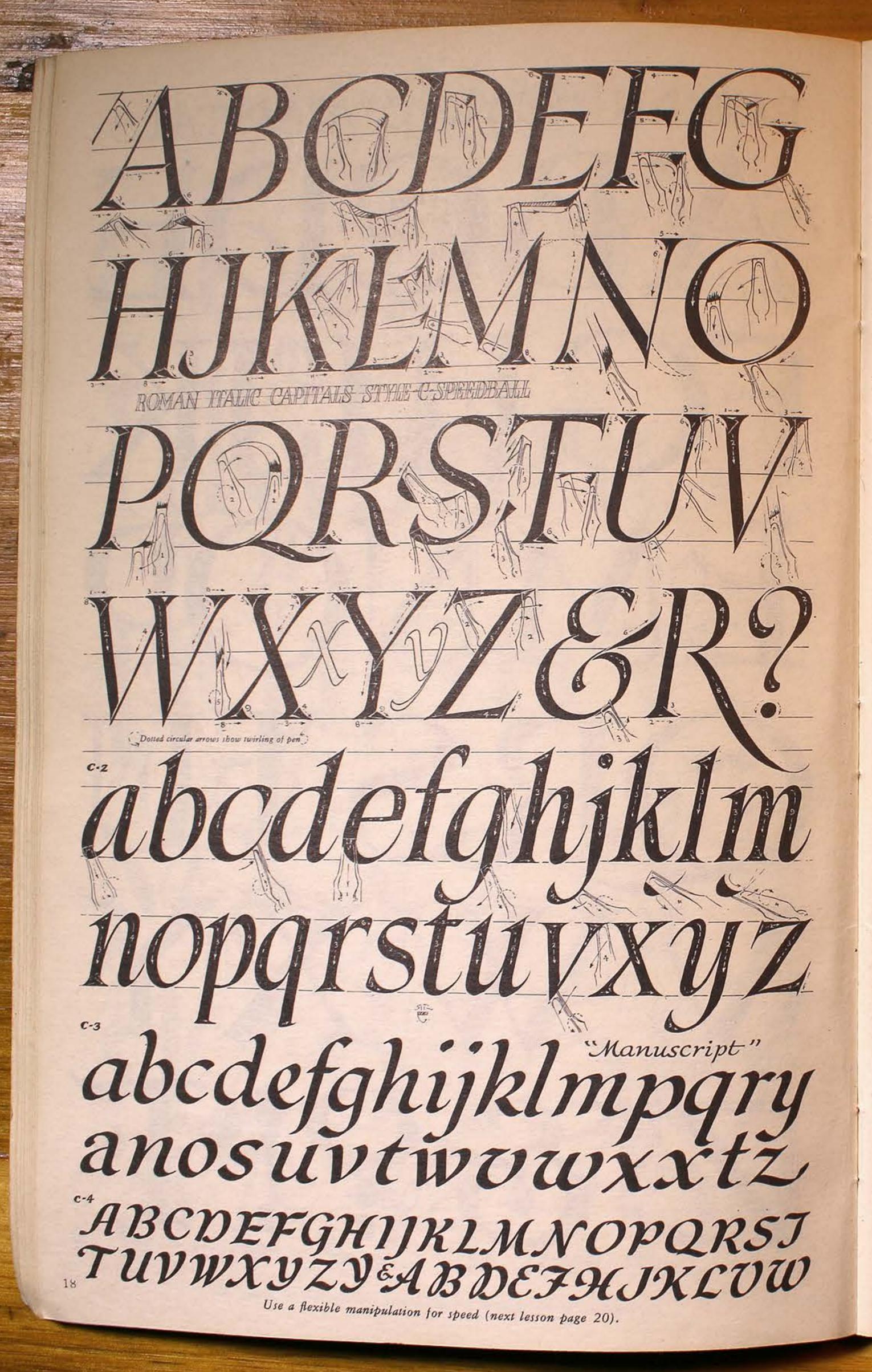
the nobility of labor and the joy of service insuring a life of real happiness, free from the bonds of superstition and of false pride



MODERN Single Stroke ROMAN Style C. Speedball ROMAN A rapid legible alphabet for Artists and Sho-card Writers.

ROMAN "STYLE C" CAPITALS Dotted Circular arrows show twirling of the pens Di

Learn these letters with a C-1 or C-2 pen fitted deep into holder (see page 1).



Evolution of Setter Styles Showing their relation to writing abcdefghijklmnopgrstuvy abcdegfihjklmnopgrstuvwxy. aarbbrcciddreerlfraghhriin jjrkkrllmmryyvoorppagrr SSS.tt.uu.nn.vv.ww.xx.23.

Also the similarity of Vertical Writing to Round writing-joined by connecting strokes ab Round writing unjoined and loops left off\_ab Round writing thus becomes Roman
Different letter styles are created by different serifs or different pens
a b c d efghijklmnopqrstu

style 'C' pen abcdefghijklmnopqrstu abcdefghijklmnopqrstuvwy abcdefghi-jklmnopqrstuw abcdefghijklmnopqrstuvwxyzagy abcdefghijklmnopqrstuv,

The most characteristic letter styles are those of the single-stroke variety 19

Do not overload your brush, and shape it carefully on the palette between strokes (page 22 next).

SEE O FOR SRUSH ACTIO DN FIRST STR STROKE

# [17]

pass points shown x-also made without the serif finish, it gives a different and novel style.

## 

# SERVICE STATES OF THE PARTY OF

Use a ruler or T-square to lay out these letters. Ink with a B-6 pen.

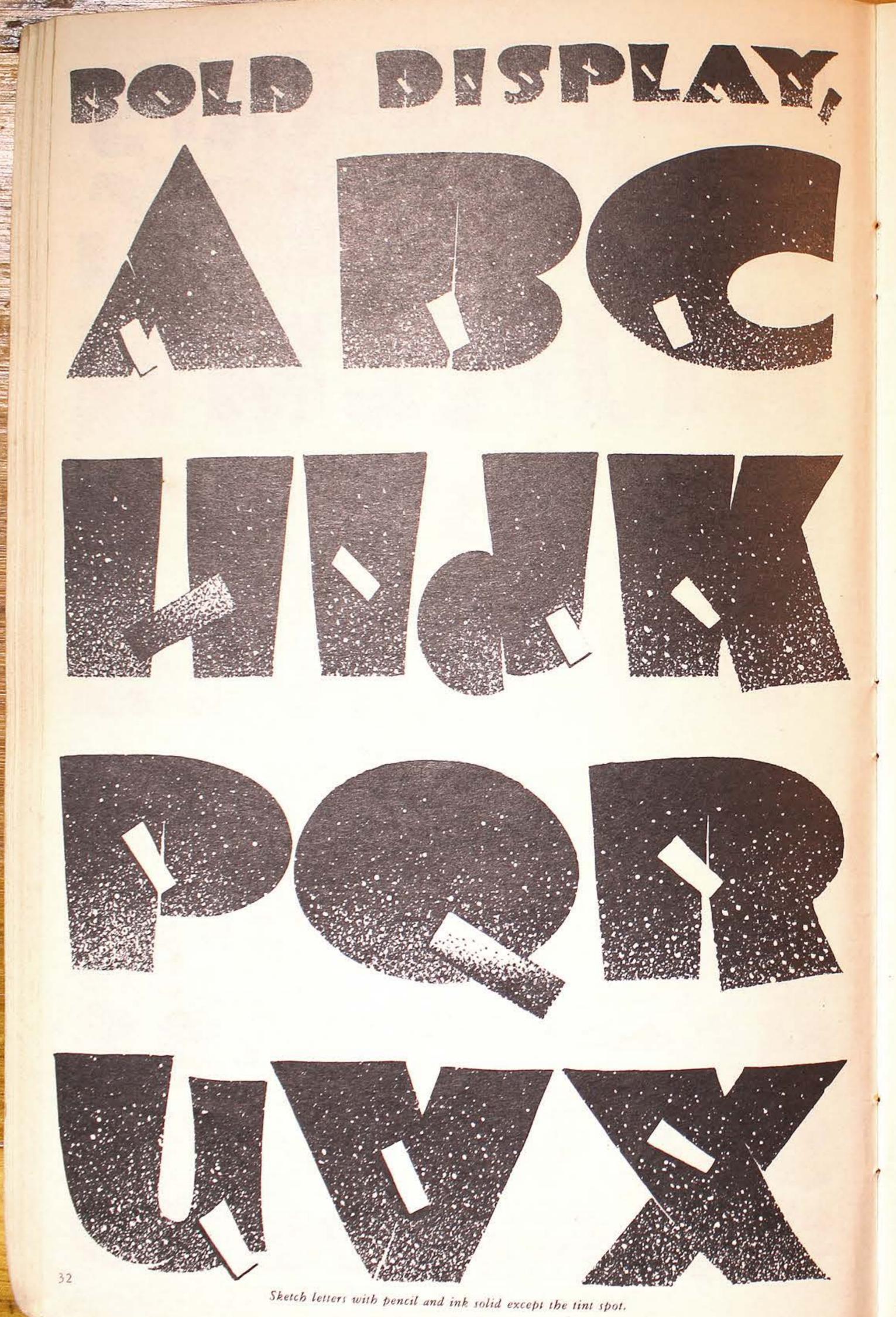
COTHE BLOCKS SHADOWS ABCDEFI MINOR RSTUVE 234557

A T savere and compact was used to lay out this alphabet.

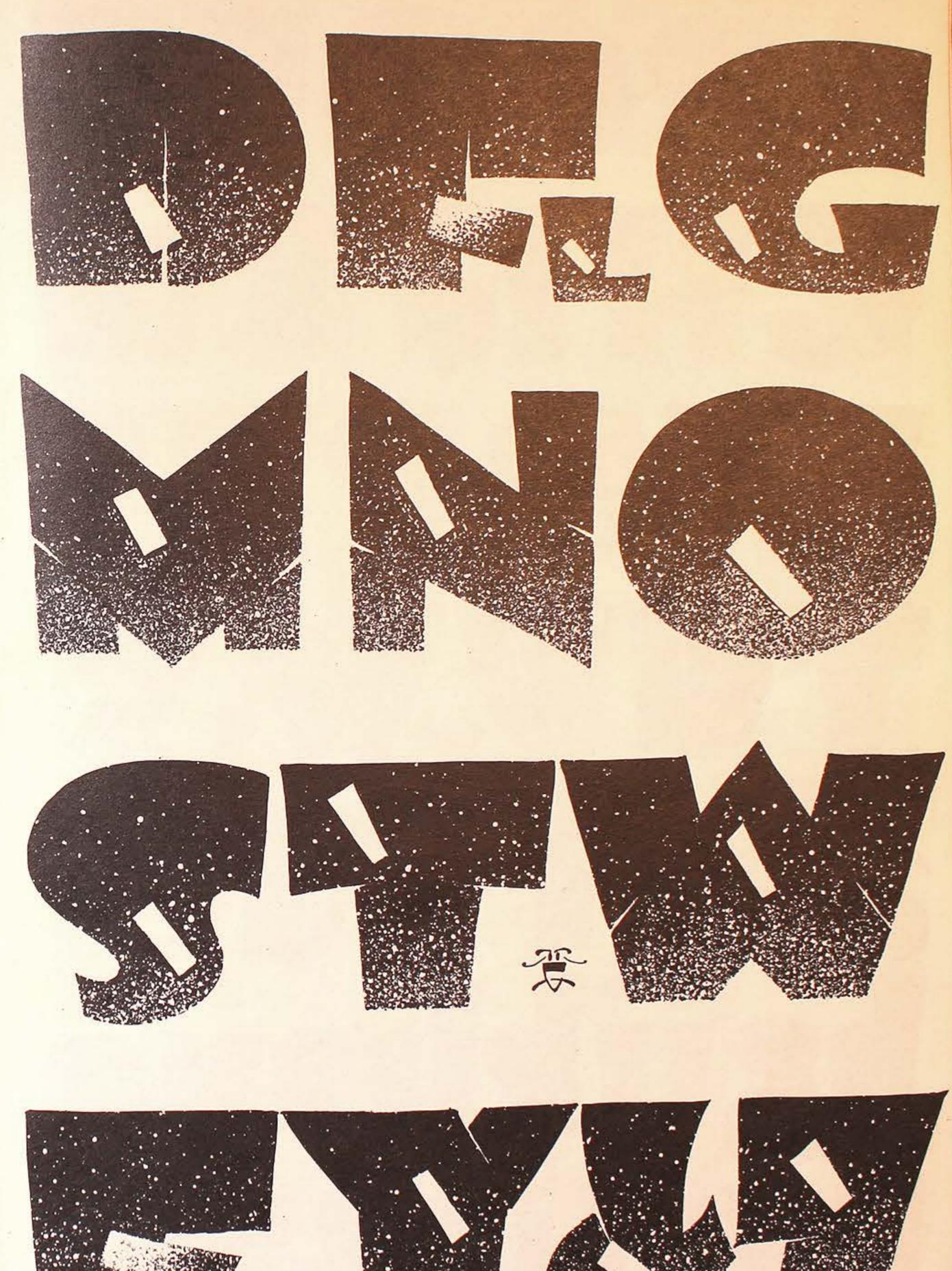
## FBLOCK F AIBERIDE FGHH LA POIR SWA 7123458 \$677289¢

POSTRIE CARS ABCIDIEFG OPQINST 4112345671894

abeselvis KIMA OPQRE STUVWWW. 41239567699



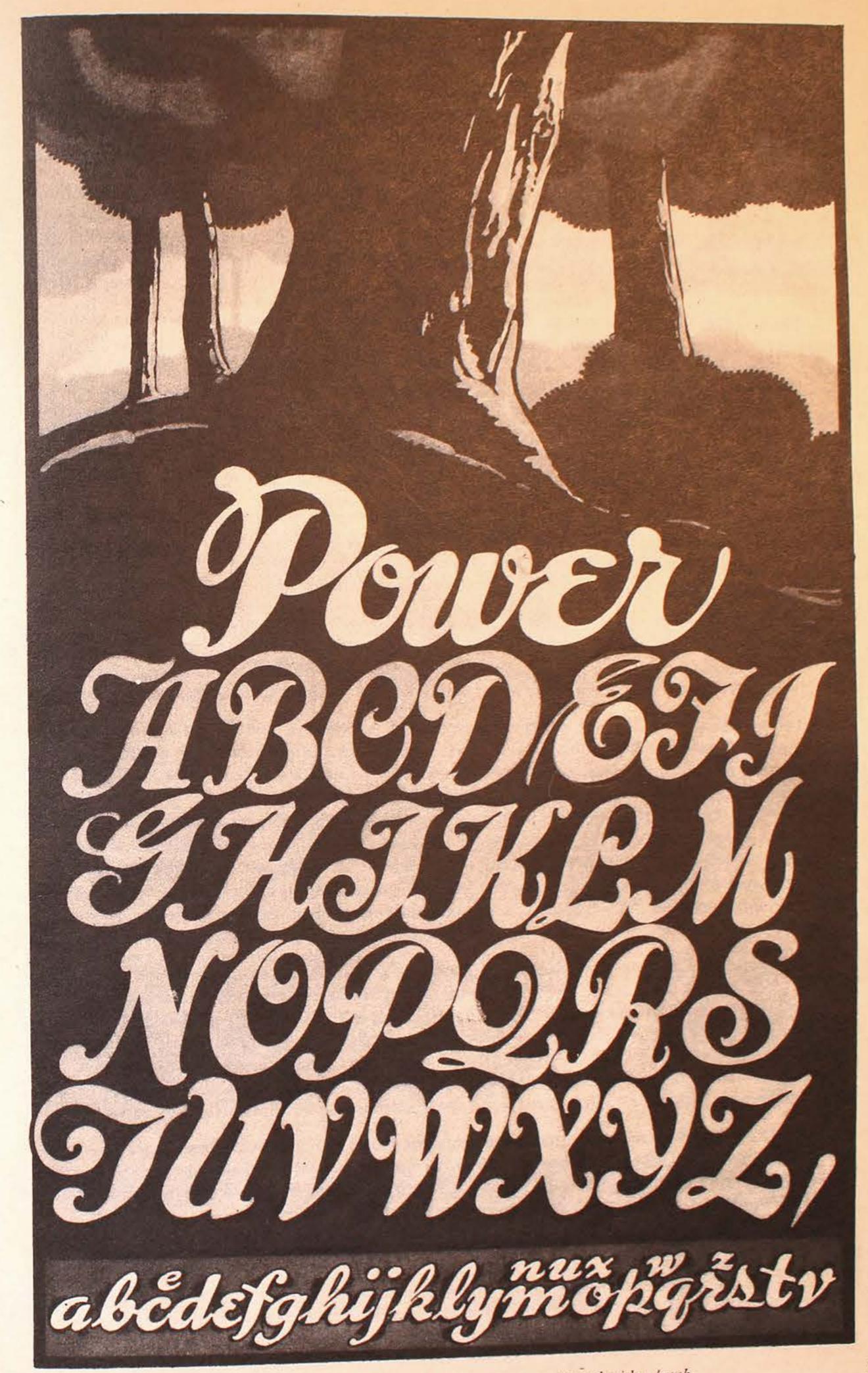
Rough-in these letters with a D-1 Speedball or brush + spatter with white or color + add the tint spot and finish with a fine pen



Next dip haddle in paint and pull it across toothbrush to spatter lower part.

Sketch letters with pencil and outline with B-6 Speedball

next ink with large D pen or brush - Cover lower part of letters + spatter by pulling white paddle over tooth brush



This poster was painted in green and maroon tones lettered with a brush.

#### THE ROMAN ALPHABET

Roman is by far our most beautiful alphabet. It radiates a dignified atmosphere of reliability, elegance, and refinement desirable in many classes of advertising. It is especially adapted to conservative publicity and the advertising of quality merchandise. Roman characters furnish the most stable foundation for individualistic conceptions or type innovations in both vertical and the Italic styles.

The Roman alphabet is an evolution of ancient Egyptian writings. Its development has been traced back some five or six thousand years through the writings of the Greeks, Phoenicians and Persians. The inscription on the base of the Trajan Column in Rome (circa 114 A. D.) records its best early development. Roman lower case came as a later development, about the fifteenth or sixteenth century, and has been subjected to improvement or modification by type designers ever since.

The way the original reed pen was shaped and held by the early Italian scribes accounts in some measure for the varying order of the thick and thin strokes as they appear in the different letters. For example, the two vertical strokes in the letter N are thin, while in the letter H they are thick and in the letter M they are thin and thick, etc. This irregular order made the Roman capitals very tricky and difficult to produce with speed and was one reason for the origination of the French half-uncial, a speed writing which appeared in the fifth and sixth century. This half uncial was a faster, more legible style of writing used in the revision of many church books. It was a cross between a crude anticipation of our present-day Roman lower case and the unfinished Roman capitals as we know them today.

As Roman letters became standardized and were adapted to printing, their most noticeable modification was a slight spur, or serif, added to the terminals, increasing both their beauty and legibility. A study of present-day styles shows that most of our alphabets were created simply by changing the design of the serif or by adding a few ornamental touches to the body of the letter (see pages 6-55).

For descriptive copy or for words of special emphasis, Italics can be employed effectively. Italic letters are simply slanted vertical letters. In Roman Italics it will be found that the thick and thin elements follow very closely the natural stroke of the writing hand using a chisel-tipped or flat flexible pen. Different shaped tips and oblique holding account for most of their accepted variations.

It is interesting to see how cleverly the old scribes took advantage of the natural action of a reed pen in the designing of their book alphabets. They wasted no strokes and did little patching up, a good example for any of us to follow. Letterers must choose the tool best suited to the production of each different style of letter if they want to be successful. No practical craftsman will use a stiff, blunt pen to imitate letters that were created with a flexible, chisel-edged pen, any more than a jeweler will try to engraye a ring with a pocket knife. Choosing the right tool for a job is half the battle. It is poor business to work under unnecessary mechanical handicaps. Bold letters are best made with pens having broad bent-up marking tips, while thick and thin letters are made with flexible chisel-end tips. The pen best suited to the job will, in most cases, form the different elements that make up the letter in a single stroke without retouching. Built up or outlined letters are about the only exception to this rule.

In learning the "single stroke" Roman, analyzed on pages 14-16-18, study the individual letters carefully before using the pen. Note where strokes are started and terminated, their order of construction, and how the pen is manipulated in producing them. Use a No. 2 Style C pen, making a page of each letter. Next make several pages of the full alphabets, both lower and upper cases, combining a smooth arm movement with a flexible manipulation of the pen. Letters should be one inch high at first, ruling three guide lines for each line of copy. Keep the serifs as uniform as possible and strive to equalize the space between the letters as you work. Good lettering should appear even and never spotty.

Next practice words and group them into geometric blocks as they would appear on a sho-card. Round out the circular letters and never unnecessarily crowd a word. Where bolder letters are desired a Style D Speedball will produce heavier elements with less strokes (page 14). When you can produce these letters with a large pen, try them proportionately smaller with the other sizes, and then make a few simple posters with this alphabet, using the block system of layout shown on pages 15 and 58. Arrange your copy on the card so it will be easy to read. Simple blocks of copy always simplify a layout.

Suitable pictures to illustrate the poster may be clipped or copied from magazines, adding a few touches of color to take away the "stuck on" effect. For pasting, rubber cement is preferred because it does not curl the clippings or warp the card, and can be easily rubbed off if smeared on surface of print.

with an Ornamental trimming Use any one style of ornamentation throughout an alphabet Sketch these letters very carefully before inking with B or C pen.

Wowx 43 Ephwlo

lettered with the style a or D' speedball Pens

Lettered with a style D' Speedball Pens-HARA STATE

2/M/WOPP

the use of a style "A" pen gives squared tips

QRSS/U 7月月11日

abcdefgi ABCDE
hiklnom FGHILL
bgrrstu MNOPQ
RSTUUL unuquix astum 12345¢/\$6789¢ PROESPIT Split Script with style'c' Speedball

Sketch letters with pencil, then ink with a C-2 pen.

Copyrights Reserved by Ross F. George; Seattle, U.S.A. (Including methods of showing the strokes) 1926-1938

A DESTRUCTION OF THE PROPERTY OF THE PROPERTY

Use a size 12 red sable sho-card brush with any good poster color. Dip into color and then shape brush on palette to get a sharp working edge. A smooth arm movement combined with the necessary finger manipulation will produce clean cut strokes. Do not overload brush. Most sho-card colors need a little water and sometimes more mucilage added to make them flow freely from the brush (next lesson page 18).

# CLASSIC

This beautiful alphabet was fashioned from letters carved on the base of Trajan Column, Rome = 114 A.D. J.U.W.E.? and numerals not found in original characters.

ROMAN

All artists, architects, penmen and sho-card writers should learn this alphabet. It was lettered with a D-2 Speedball on a 15×22 card for larger letters use a brush

Apply ink to the penciled letters freehand.

## for ruling pen and compass, ABCOEK GHIK for Specialty Posters

Layout these letters with a pencil then apply the ink

VANITE IROMAN MIN 6 9 K.Z These letters are first sketched with a pencil, then inked, using the two sizes of Style B pens

\$1234567894 abcdefghilk 11mmnopiquest WWWWWW WW W 76 10 t

TRIPLE & STROKE

## MNOPWY S.

ABCDEG GOGOSTABILITATIONS OF THE STROKE GOGOSTABILITATION bedetghijklipg

"Personality Script"
Lettered with D"3-Speedball Pen abcdefahijhl mnopastup wayzr, as's tam ASCENTIFICATION. KENNOPORS, STURING BE 123456789

This alphabet lends itself to much individual expression. It was retouched with a fine pen-

## Western Letters

so easy with a Speedball pen

abcdefahijkl mnoparstu ajvwysztu

ABCDE GIJ RSUVEYZ

\$1234567899



ROMAN/ ABCDEFG HIJKLMN OPQRSW TUV&XYZ

NROMAN!
ABCIDEIFG
HIIIIKILMIN
OPQRSW
TUVSXY

SHOWING HOW NEW ALPHABETS ARE CREATED

ABCDEFGHIJ KLMNOPQR SWTUV&XYZ

ROMAN ABCDEFG ABCDEFG HIJKINN OPQRSW

'ROMAN'
ABCIDEFG
HIJIKIMN
OPQRSW
TUV&XYZ

DESIGNING MODERN LETTER STYLES WITH THE SIMPLE ROMAN CHARACTERS AS A WORKING BASE

ROMANA ABCDEFG HUMLIN OPQRSW TUVXXXXX

ROMAN ABCDEFG ABCDEFG HIJKLMN OPQRSW TUVØXYZ

#### SPACING MECHANICAL 3DACING

Note the improvement in legibility effected by the optically equalized spacing above. Simplified spacing guide for different letters.

Fit the letters of a word together according to their shape, with the area between them pleasingly balanced, and you will have units that lend themselves to good layout

"OPTICALLY FITTED LETTERS" NOT CRAMPED - GOOD UNIT 7

#### MINATOWN

"YARD STICK SPACING " LETTERS + SPACES OF LIKE WIDTH - POOR UNIT ?

#### MINATOWN

CORRECT LETTER SPACING

Good spacing is more important than good lettering. Many beginners who can make a fair alphabet have trouble with letter spacing. If an effort is made to equalize the space between the letters while learning their construction, this should be avoided. A page of lettering properly done has an even tone over all. With this in mind, study your finished work and correct any light or dark spots that may exist.

Using a "yard-stick" to measure the width or distance between different letters seldom produces pleasing results and is generally detrimental to legibility. The experienced letterer achieves correct spacing intuitively. Such work is "optically equalized." These simple suggestions offer the beginner a good starting point:

- 1. Different letters and dividing areas seldom occupy like spaces.
- 2. Words read better when the spaces between the letters are less than half the space occupied by the letters themselves.
- 3. For convenience, letters may be divided into three classes: Regular, E-H-I-M-N and U; Irregular, A-F-J-K-L-P-R-T-V-W-X-Y and Z; Circular, B-C-D-G-O-(P)-Q-(R)-S-& and?
- 4. Ugly gaps between irregular shaped letters can be avoided by fitting them closer together according to their shape.
- Circular and irregular shaped letters should cut into the spaces between them and the letters adjoining their curved or irregular sides, the amount thus taken from the "dividing" areas helps compensate for the extra space created by the form of the letter.
- 6. Letters can also be grouped as Narrow, B-E-F-I-J-L-P-S-T-Y and ?; Normal, C-D-G-H-K-O-Q-R-U-V-X-Z and &; and Wide, A-M-N and W.
- 7. Compressing a wide letter to make it fit into a space that suits a narrow or a normal letter causes it to appear blacker than the rest of the letters. And stretching a narrow letter into the space of a wide one makes it appear lighter than the rest.

The chart on Page 56 illustrates how different combinations should be spaced. The full space as it appears between two straight letters is shown by the stippled block marked "A." Block "B" illustrates the dividing area between two circular letters. Note how the letters cut into it. Block "C" shows how the area appears between a circular and a straight letter. Block "D" shows the area between an irregular and a straight letter. Block "E" shows the area between an irregular and a circular letter. Note that the extra space at the top and bottom of a circular letter approximately equals what the letter cuts out of the dividing area—and the irregular letters offer a similar example that requires closer fitting to compensate for their shape. The examples shown here illustrate how the different combinations work out in use. In the word "Spacing" letters of the same size and shape are spaced both ways. Note how legibility and unity are destroyed by the mechanical arrangement.

The yard-stick spacing of "Minatown" shows what happens when letters are all fitted into like areas with the same distance between them. Note how spotty the different letters look, especially the M, A and W and how unrelated the irregular letters appear. By making the M, N, A, O and W wider and fitting the irregular letters optically an even tone is obtained. The word "Blooming" illustrates bad and good arrangements of the same letters. When good lettering appears uneven, spotty, or is hard to read, you will find the spacing at fault.

BLOOMING
THIS IS A SPLENDID ILLUSTRATION OF YARD-STICK SPACING NOT EASY TO READ
BLOOMING

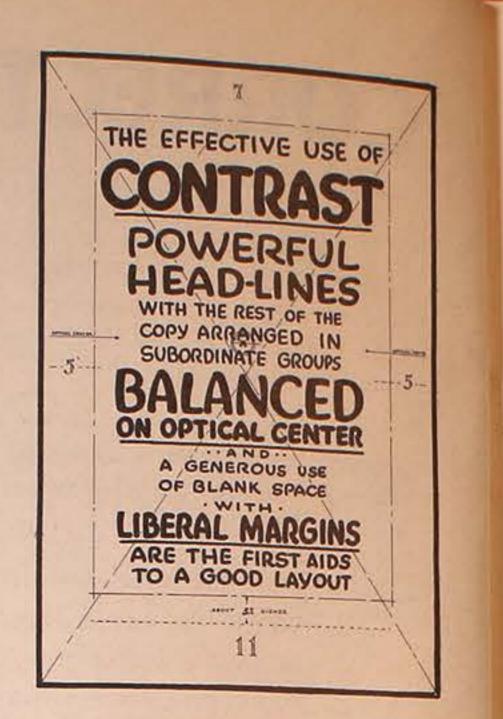
HERE AN EFFORT HAS BEEN MADE TO "OPTICALLY, EQUALIZE THE AREA BETWEEN SAME LETTERS

PERFECT LETTERS OR ORNAMENTS IS MUCH MORE

LETTERING DECORATION

THE STUDENT WHO CAN
ARRANGE COPY INTO
SIMPLE GROUPS AND
BALANCE THESE BLOCKS
ACCORDING TO THEIR
STRENGTHANDIMPORTANCE
HAS LEARNED THE SECRET
OF EFFECTIVE LAYOUT

MECHANICAL SPACING OF UNIFORM LETTERS AND MARGINS OF EQUAL WIDTH MAKE A POSTER MONOTONOUS





A PANEL

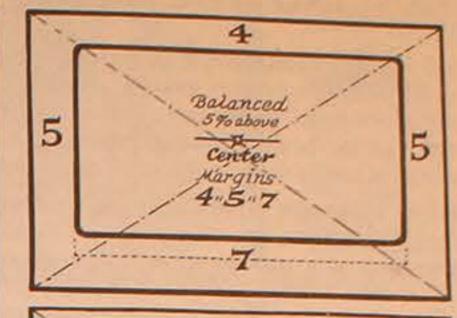
DIVIDED INTO

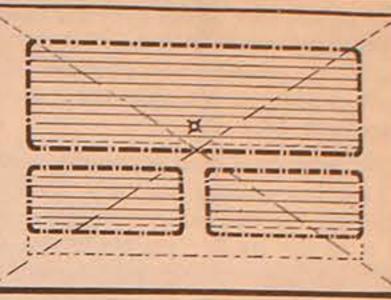
**EQUAL PARTS** 

APPEARS

MECHANICALLY

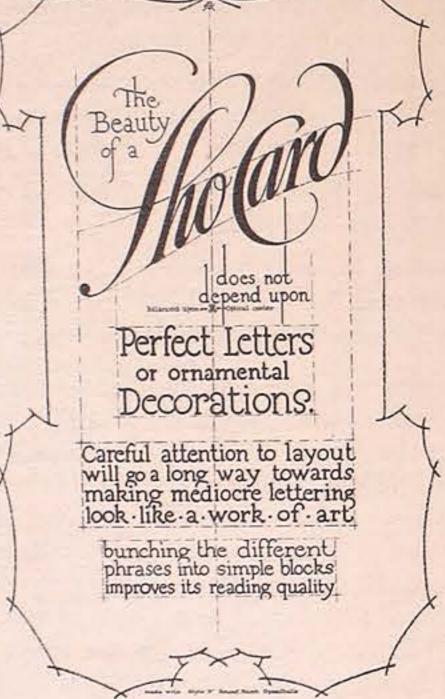
UNINTERESTING



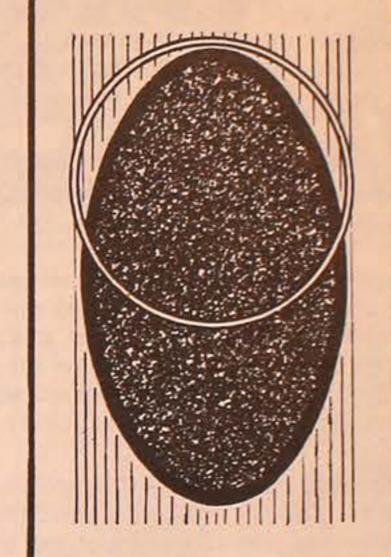


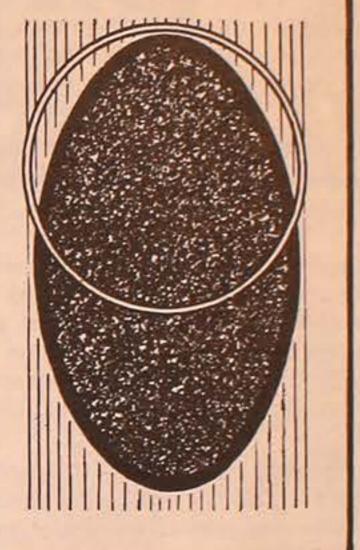




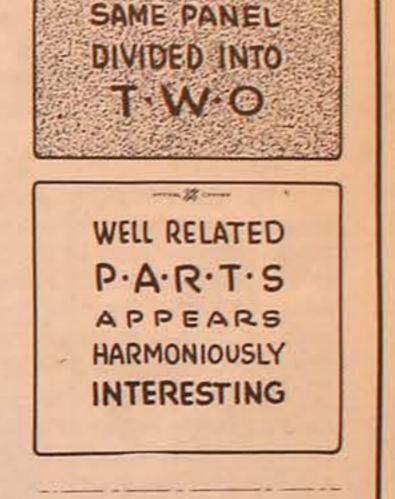




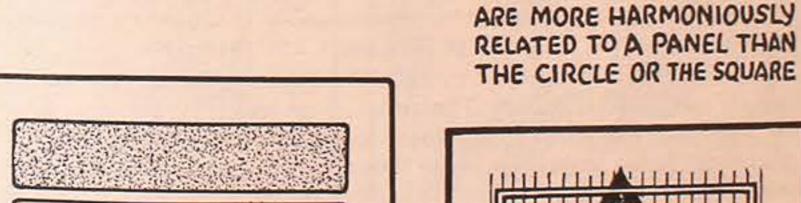




THE OVAL AND THE DIAMOND

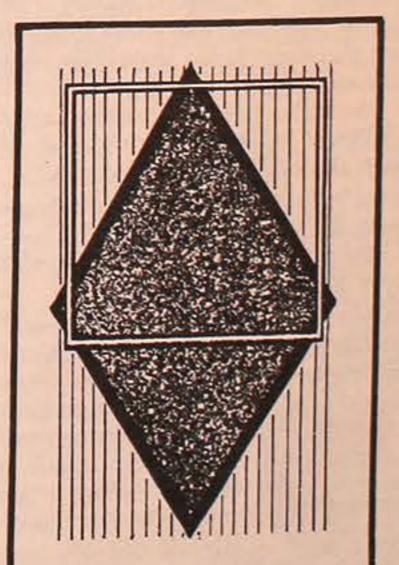


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TO APPEAR DISPLEASINGLY UNRELATED

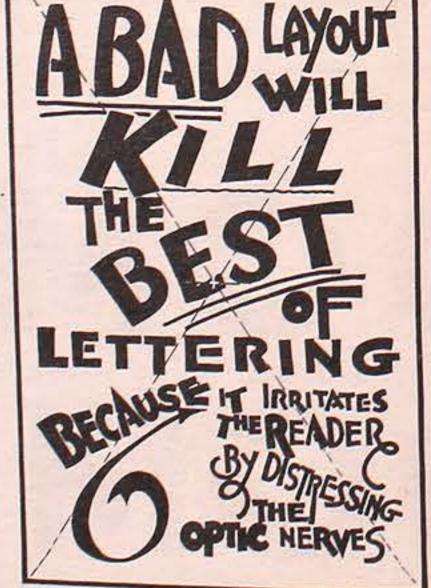




THREE WELL RELATED P.A.R.T.S

INTERESTING







Let us help you Plant YOUR VACATION

Correcting some of the most common errors.

#### BALANCING THE LAYOUT

"Layout" is the printers' word for the arrangement of "copy." It is a very important subject for Layout is the printers spaced, is ineffective if poorly arranged. Copy containing only a few even good lettering, correctly spaced, is not hard to lay out. But copy consisting of manifest only a few even good lettering, correctly open, is not hard to lay out. But copy consisting of many phrases, sen-words, and perhaps an illustrations can be better handled when it has been carefully words, and pernaps an infustration, is not be better handled when it has been carefully divided into tences, paragraphs and illustrations can be better handled when it has been carefully divided into appropriate blocks before any attempt is made to arrange it on the card.

The quickest way to learn how to balance a layout is to treat all words, illustrations, border ornaments and color masses as though they were children's building blocks. Group the word blocks into ments and color masses as though sometimes a single word is a block in itself), and then balance all larger phrase blocks (though sometimes a single word is a block according to the balance all larger phrase blocks (though balance all pictures, spots of color or decorative masses with these phrase blocks according to their size and attracpictures, spots of color of decorate minimizes layout problems because, instead of a lot of individual tion. It is easy to see how this scheme minimizes to fit into a given space. By keeping of a lot of individual words, there are only a few masses or groups to fit into a given space. By keeping the blocks simple in words, there are only a few masses of gloups to he and effective manner. By making a dummy layout shape it is not difficult to arrange them in a pleasing and effective manner. By making a dummy layout on paper and cutting out the different blocks you can shift them around until you are satisfied with the layout before applying the ink. (See Page 58.)

When there is considerable copy to go on a card it should not all be done in the same size lettering. This would make the poster look like a page out of a book. The difference in the size of the lettering naturally depends upon the relative importance of the various words or phrase blocks. Less important blocks are often lettered with the Italic alphabet harmonizing with the style of letter used for the rest of the copy. It is not generally considered the best of taste to mix Gothic letters with the Roman and Text styles on the same sho-card, poster or banner.

Strange as it may seem, layouts which are perfectly balanced upon the true center of a card, with equal margins all around, generally appear bottom-heavy. This is just another of the many tricks our eyes play on us. Artists or letterers with a good sense of balance make an instinctive effort to counteract this effect by placing the copy higher on the card. Professionals have learned from experience that the most pleasing and effective layouts are balanced on a point that is about five per cent above the actual center of a well-proportioned panel. As this point is usually measured by the eye, it is called the "optical center."

When arranging copy around this optical center, your layout problems will be simplified by allowing thirty per cent wider margin at the bottom than at the top. The old Greek formula for relative proportions applied to the area in the margins of a panel was something like this—sides 5, top 7. bottom 11.

The main object of a display card or advertisement is to sell something. It should be sufficiently attractive to arrest attention, while its appearance should be worthy of the merchandise it is advertising. Its arrangement must be simple and of a nature that can be read at a glance. Especially does this apply to the catch lines and headings. Perfect lettering does not always mean a good card. With rare exceptions, the best of lettering loses its effectiveness if indifferently spaced and aligned. Mediocre, or even poor lettering is to be preferred when dexterously arranged. Unity and general effect should be the aim rather than perfection of detail.

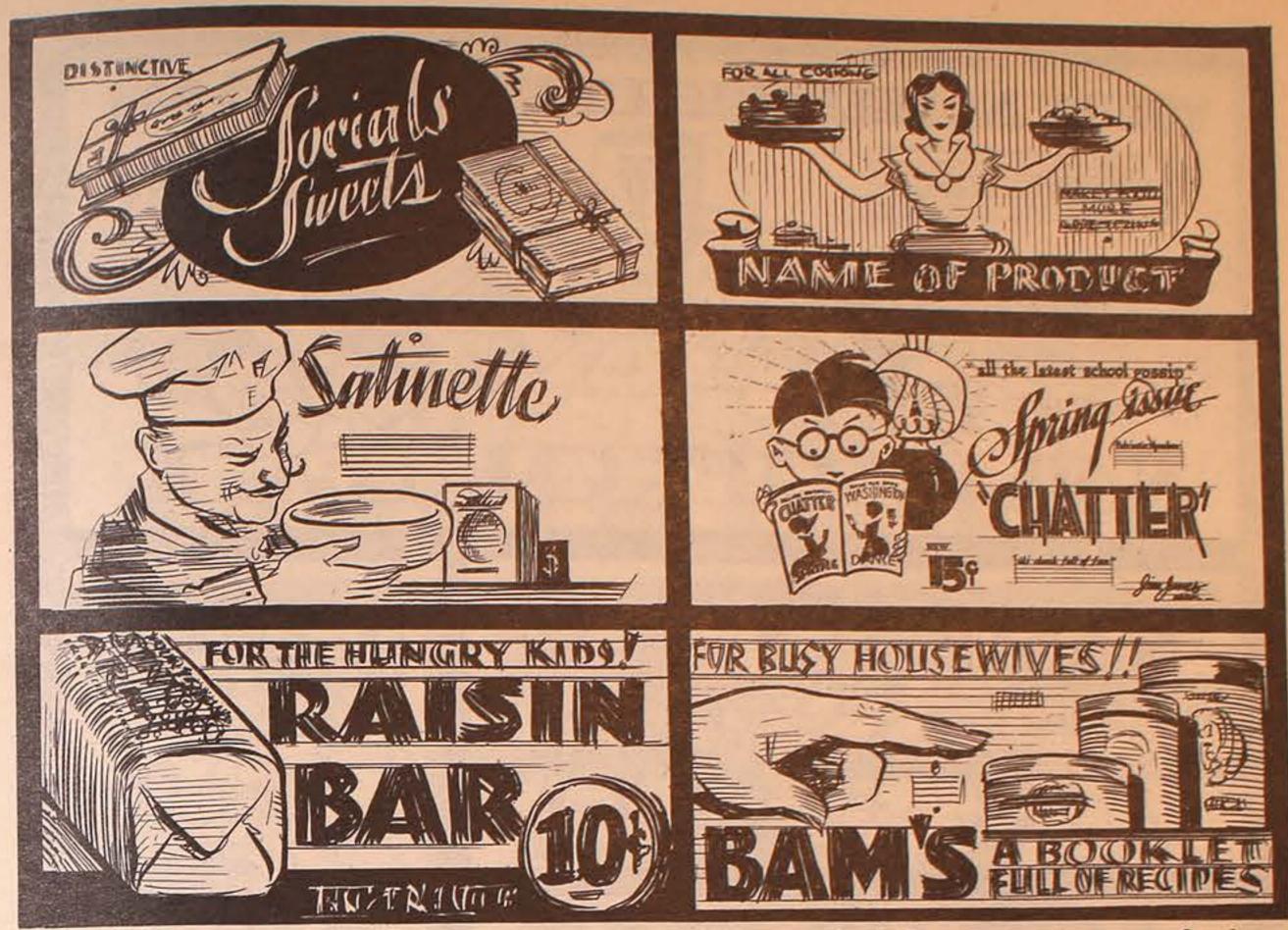
If decorations or illustrations are used, they should be relative to the subject. A bunch of forgetme-nots on the corner of a display card would not ordinarily boost the sale of truck tires or pork chops. Heavy stereotyped designs, massive cut-outs, colonial pillars, stucco decorations, marbleized arches and a stiff, carved out appearance in lettering are suggestive of tombstones. They look as though they were made to last forever, subconsciously suggesting age, or old merchandise instead of freshness. Mechanically, this class of work may be pleasing to look upon, but it does not excite enough action to sell goods. Good work should reflect life, freedom, grace, speed and individuality through its technic. This is acquired only by intelligent, persistent practice with the proper tools and materials.

When you hear the expression "Just Like Print" applied to "Hand Lettering," you may safely conclude that it is too good to be of much commercial value. The judging of lettering by its resemblance to type would kill individuality, and lettering would soon cease to exist as an applied art. All reading characters are adapted from the same basic principles. But though there are many hundreds of different types of alphabets used in the printer's art, no "set-up" job can be compared with the handiwork of the skilled letterer for style, beauty, graceful arrangement and general effectiveness. The experienced letterer does not attempt to produce replicas of type faces, such alphabets are seldom designed for rapid construction with sho-card brushes or pens.

The appearance of any alphabet may be changed by altering or adding serifs, etc. But when the basic elements are destroyed, it results in meaningless hieroglyphics and curlycues which are here today and tomorrow decorate the waste basket. All the so-called "modernistic" alphabets that are not built upon a good foundation will be very short lived.

In the selection of a type of letter to be reproduced by hand there are several considerations to bear in mind: first, the media available for its successful reproduction; second, the nature of the surface to be worked upon, and third, the amount of time available, based principally upon the recompense. Generally, it is better to devote a little time to making a rough pencil sketch of the arrangement before starting to letter. Legibility should be the primary consideration and the lettering selected to harmonize. The copy should be arranged in some geometric shape or made to form a part of the whole design. The entire mass must conform in area to the shape in which it goes and if illustrations are used they should face the lettering, in order to direct attention to the copy.

For all kinds of pen lettering, a good quality of smooth-coated card will be found productive of the best results. Its coated surface gives just the right drag and permits the pen to be drawn in any direction with clean-cut strokes. It also produces a better brush job.







#### Balancing the Elements of the Poster

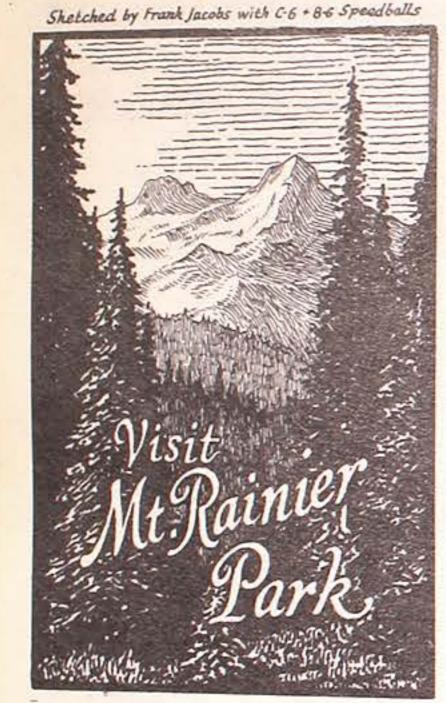
These sketches will serve as "skeletons" for similar layouts with other copy Note how various elements are tied-up and the eye is guided thru the poster. 1=name, 2=illustration, 3= object, 4=caption, 5=copy, 6=mark, 7=slogan, 8=price, 9=signature





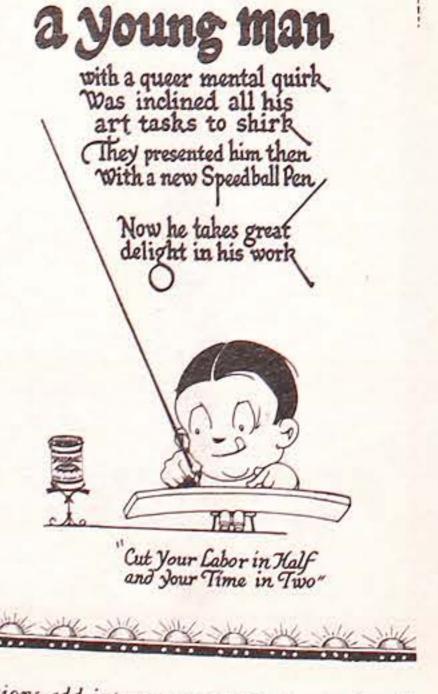


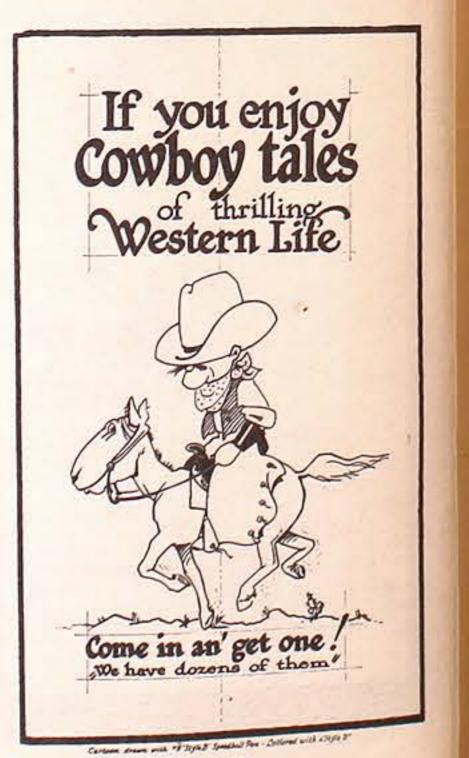










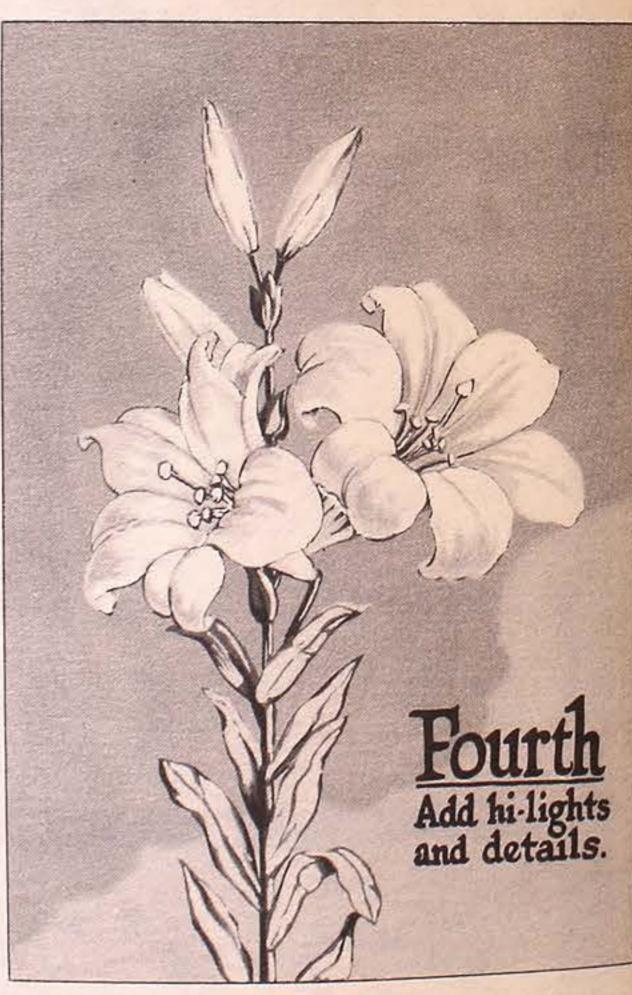




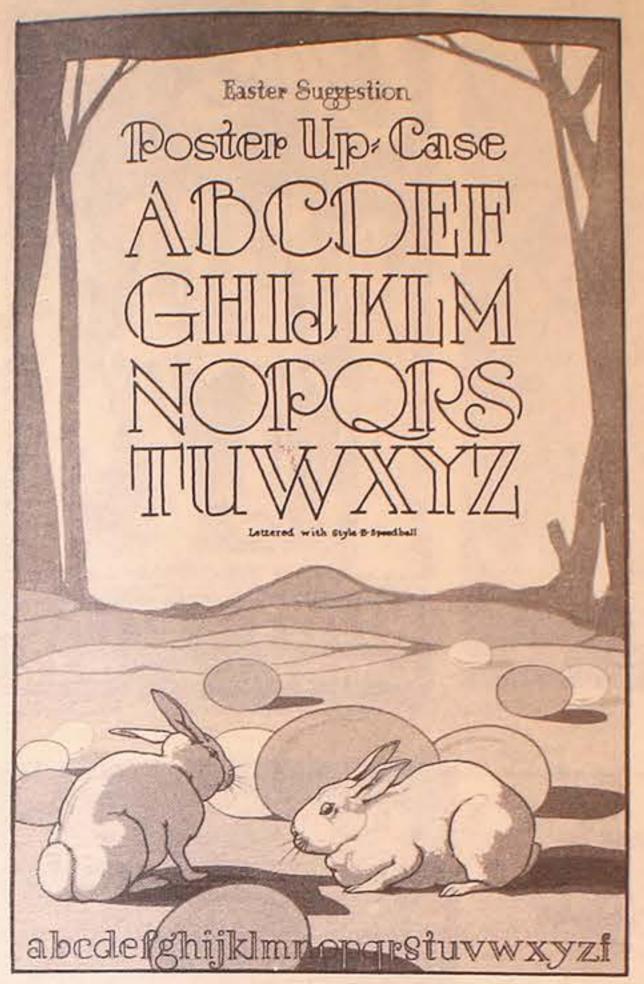








This method of poster procedure can be applied to most any subject regardless of the number of different tones or variety of colors used. The production of screen processed posters follows much this same treatment.



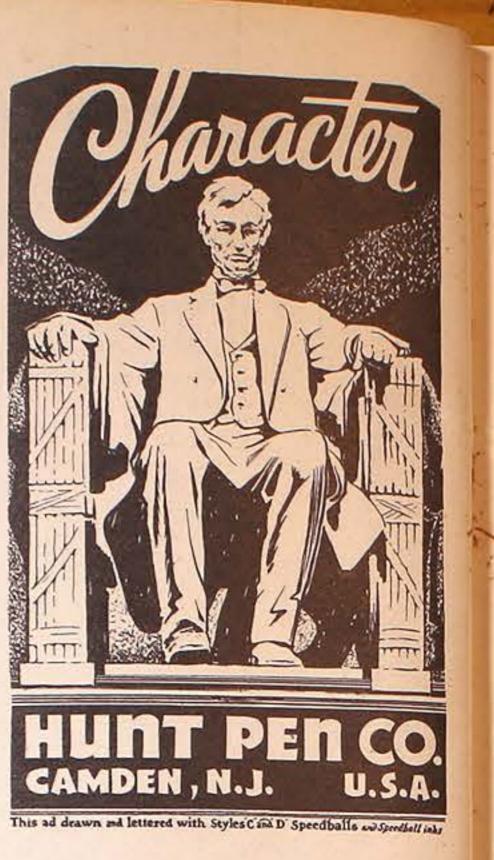




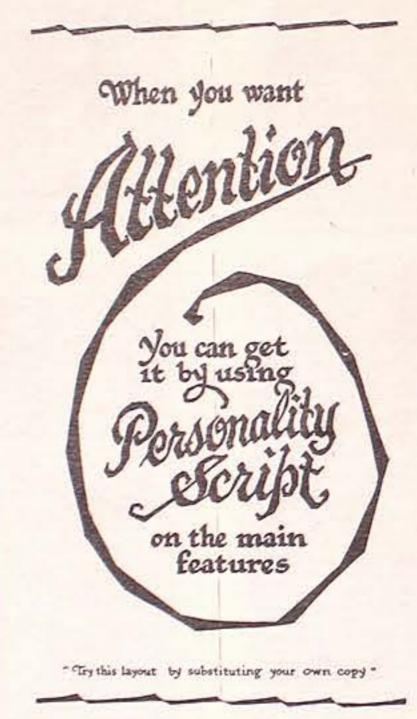


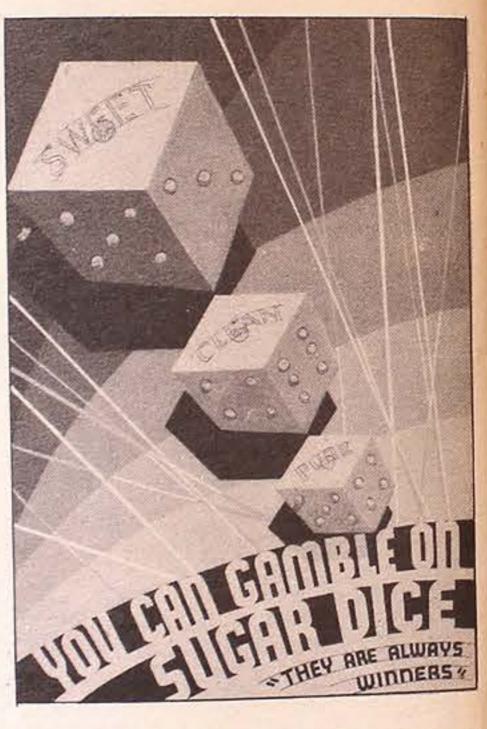




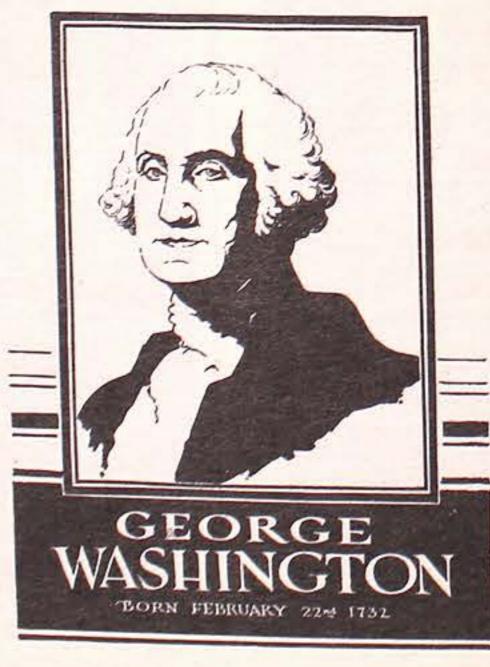














## The adaptation of Lettering to ADVERTISING MOODS

Dainty "ROMANI" Italics
for Grace, Elegance and Feminine Appeal

#### 2 CLASSIC ROMAN for Conservative Dignity, Permanence and Beauty

3 CEXTE Church CINCIAL

for Antiquity, Quality, Craftsmanship and Reverence

#### 4 GOTHIC AND BLOCK

for Strength, Power and a Sturdy Atmosphere

#### 5 Personality Script" for Commands; Quick Action, it speaks for itself!

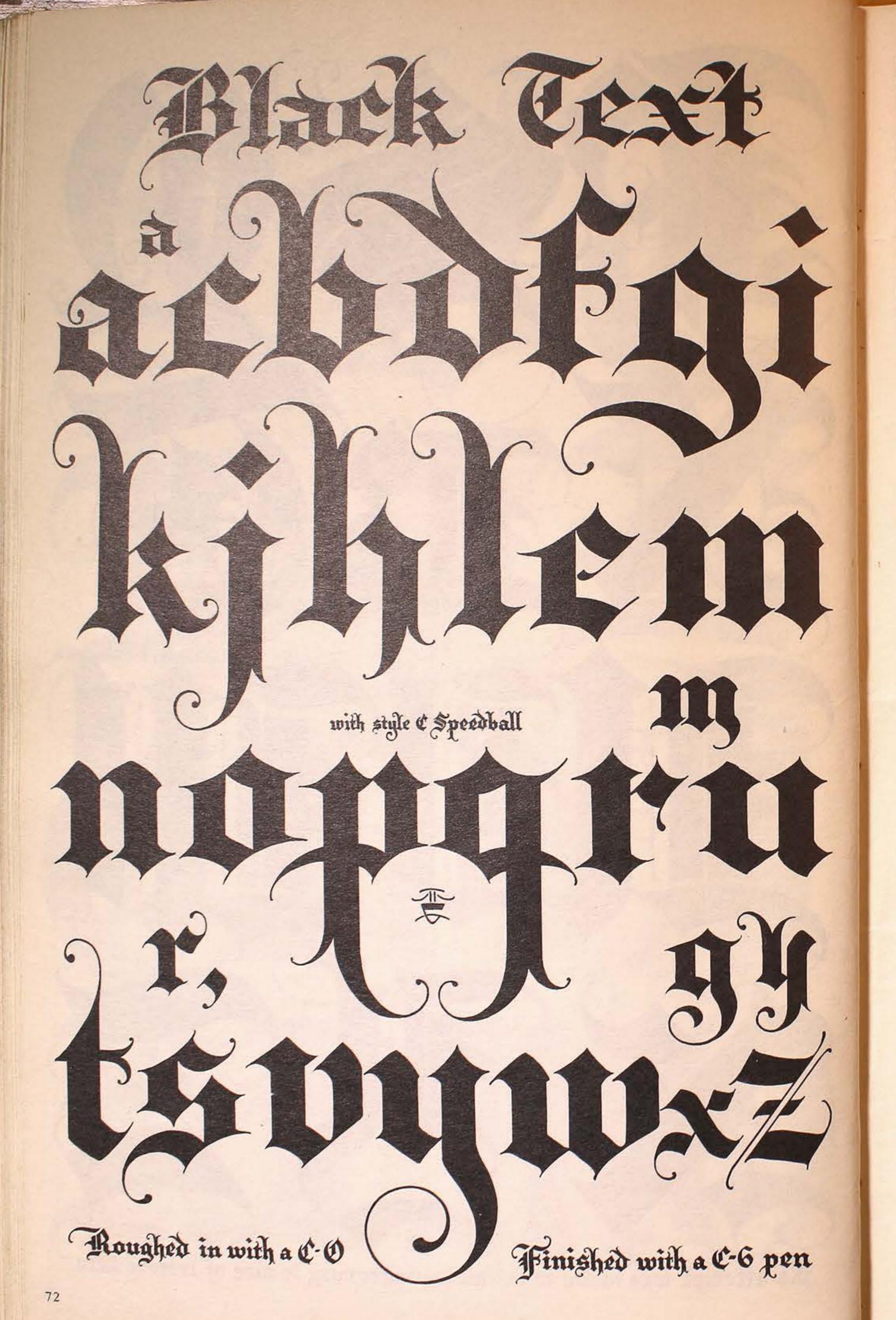
6 Che MAZZY STYLES...
Frivolous Freedom effected by Broken line

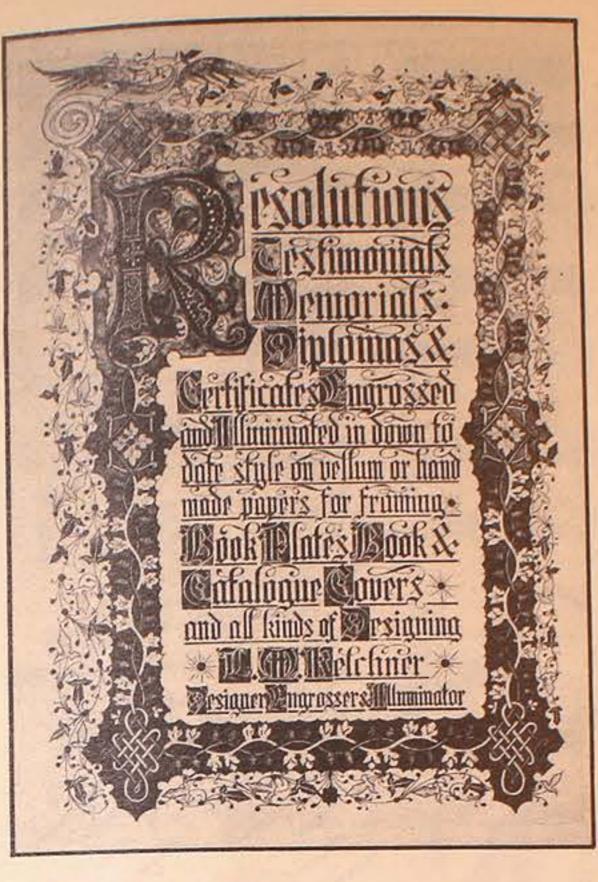
#### 7 THIN CASERPILLAR SHINK TOPE for individuality, Novelty, Character Expression

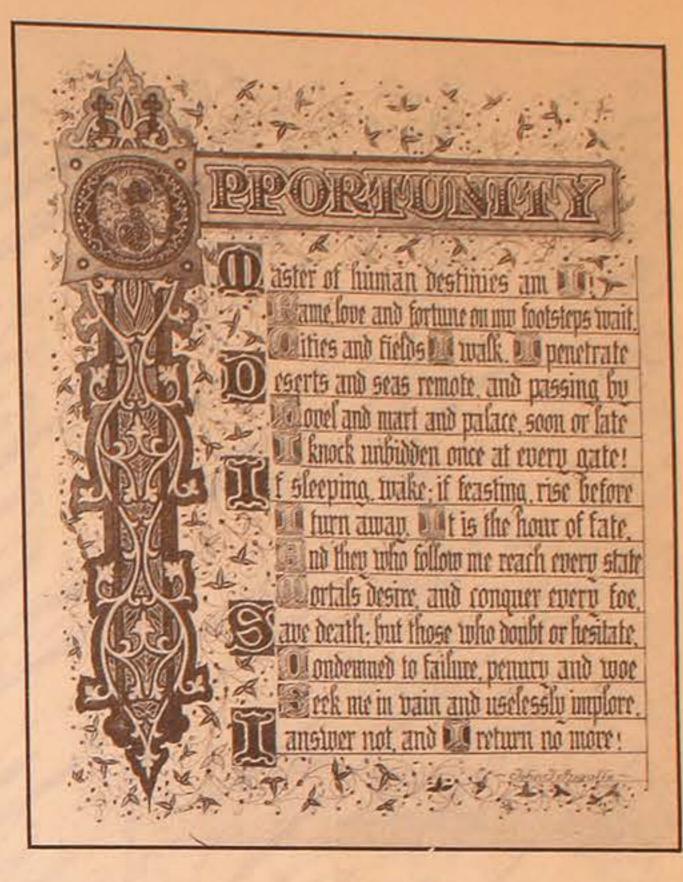
8 MADDERNIS Lie ABIL

for that Ultra-Modern Advertisement!!!

No attempt was made to maintain uniformity in size of letters here

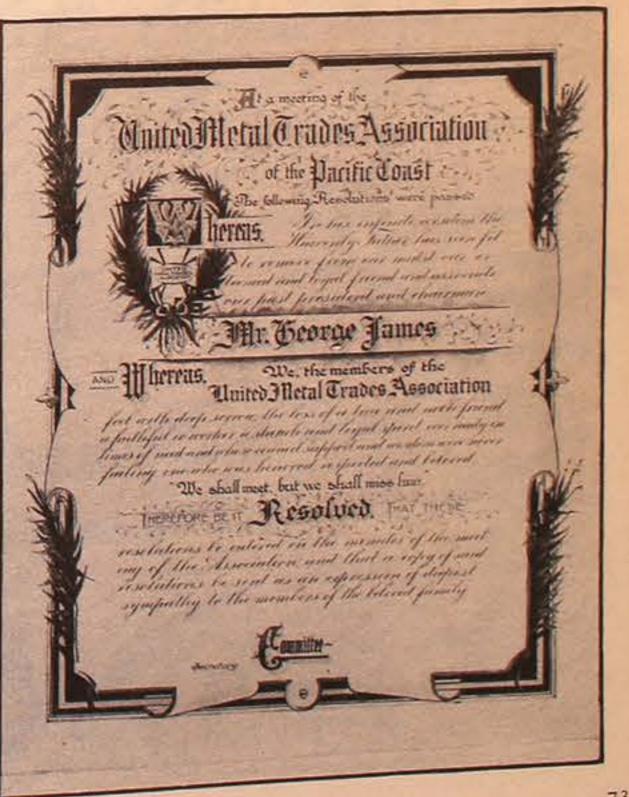




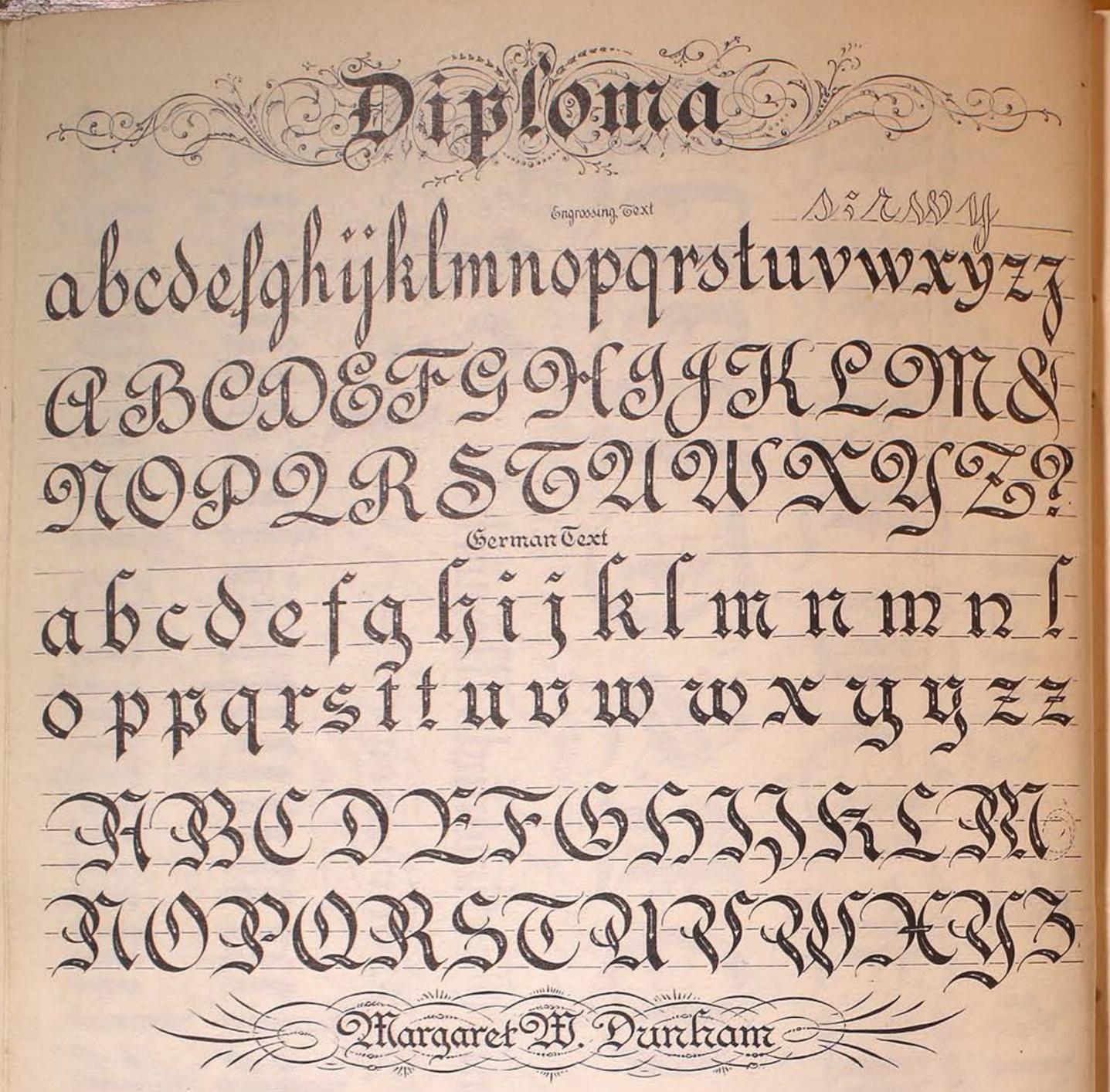


Engrossing is one of the highest paid branches of the lettering art. The demand for this type of work is comparatively limited, consequently the field is not over-run with good men. Engrosser's Script and Text alphabets are generally combined with colorful and ornate illumination to get the desired decorative effect. Every letterer, whether sho-card writer, artist or penman, should learn a good legible Text and the best one to start with is the Old English shown on page 77. A flexible pen like the Style C Speedball is recommended for this and the more finished alphabets offered on pages 74 and 75, and a C-6 or finer pen for retouching. Before the invention of printing presses all books, documents, manuscripts, etc., were lettered by hand. Some church books were so lavishly illuminated they required years to complete. Text alphabets were used for most religious works and songs, and are still considered in good taste for yuletide greetings and announcements. The fine lines and ornamental trimmings make the "Style C" Old English letters slow reading. This fault is overcome by using Style D pens, which produce bolder, more legible letters of this character that are better suited to display advertising, sho-cards, newspaper headings, etc., and can be produced with much less effort.





Use a C-6 Speedball in an oblique pen holder for this style.



ABBCDDEEFFGHHIJKKLL911 MNOPPRRSSTAUUWWX

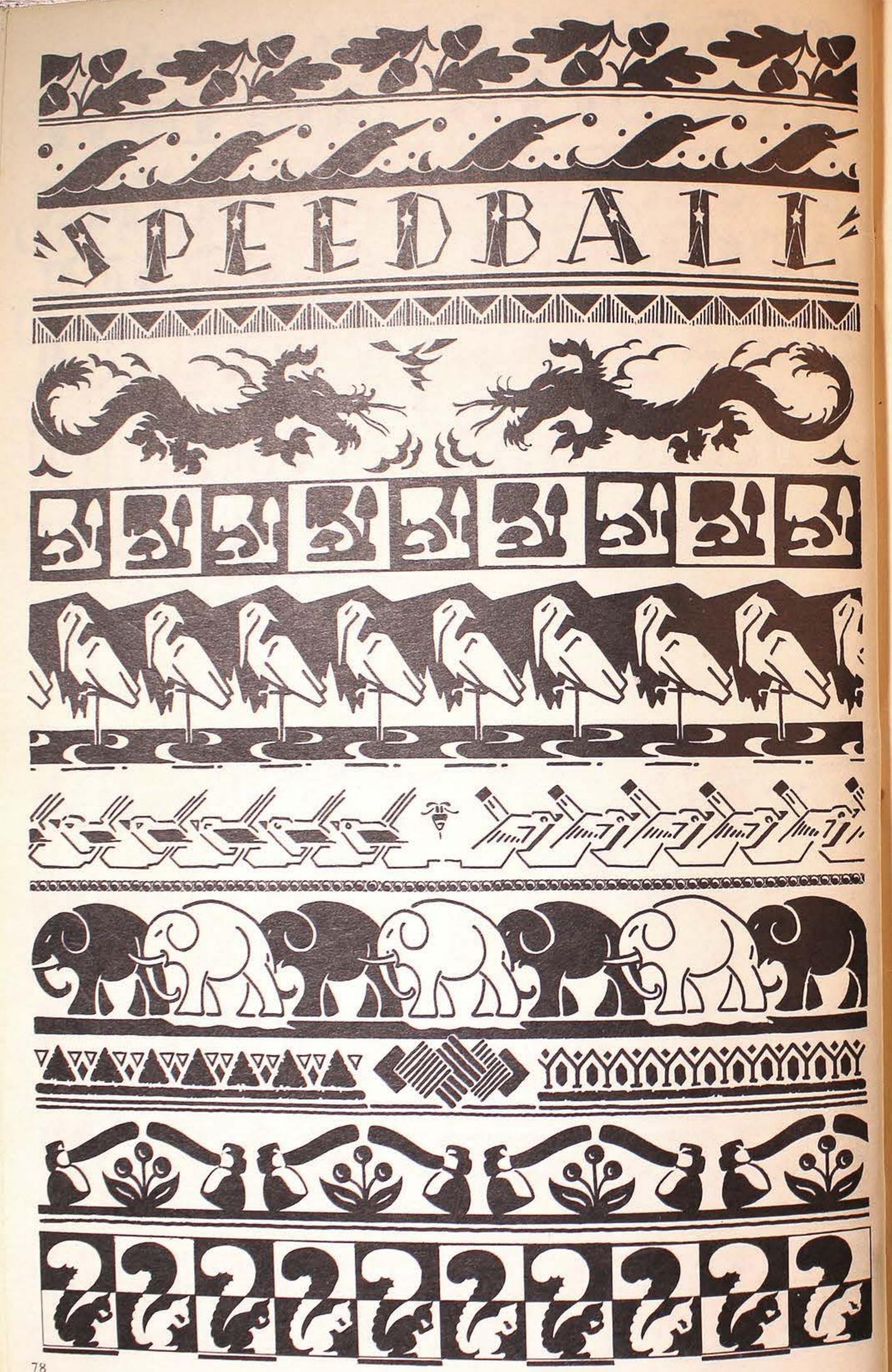
aabbeeddeeffgghhiijjkkllmmnnoppqq rrssttuuuvvv&YYZwwwxxxyyyzz

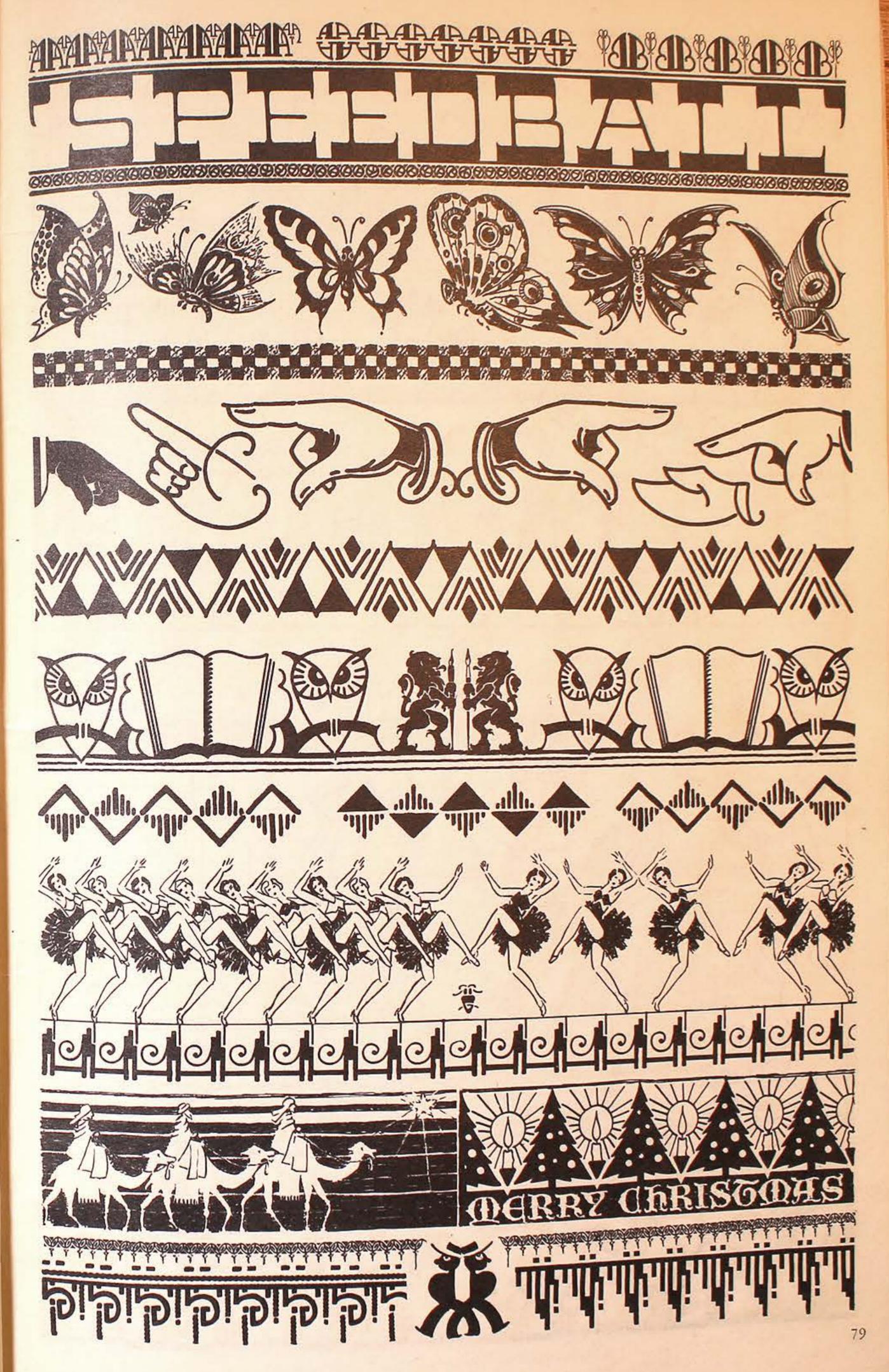
abcodefghijklmnopqrstuvwxyz-yvsrfa ABCDEFGHIJKCMNOPQRSTUWX abcdefghijklmn EGYYZ opqrstuvwxyzy ABCDEFGHIJKLMnmopqnstuuvvwxyz

Old English-Style D ABCDEFG 纸亚纸亚洲X OPQRSTU ⑪逊X现Z&?, abcdefghijk lmnoparstuv 111W\$123456789XZ

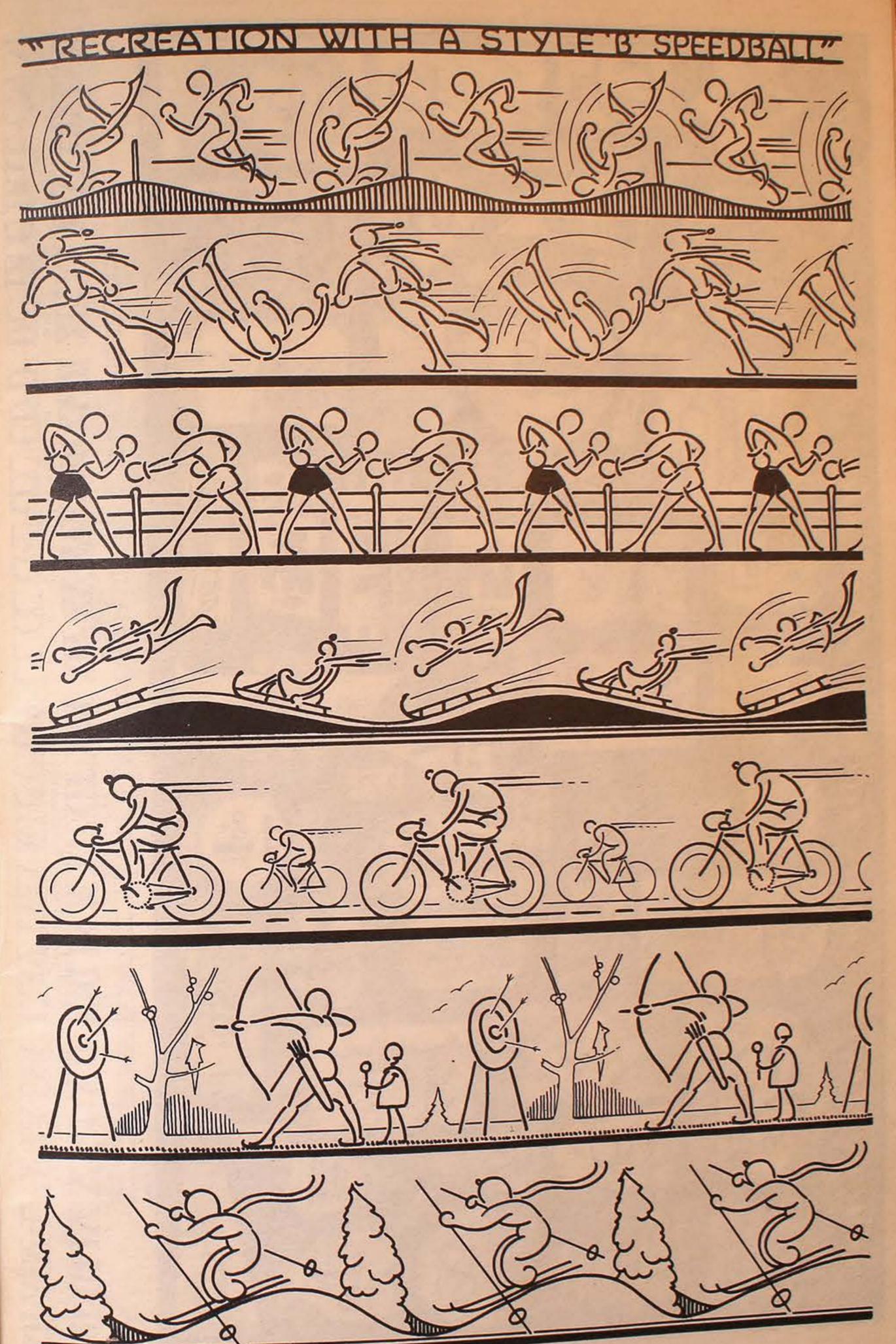
Old English-Stylet ABCDEFE HIJK EMX OPQRSTU abcdefghijkl mnoparstyw 1111 \$123456789¢xz This style is also suited to fine brush work

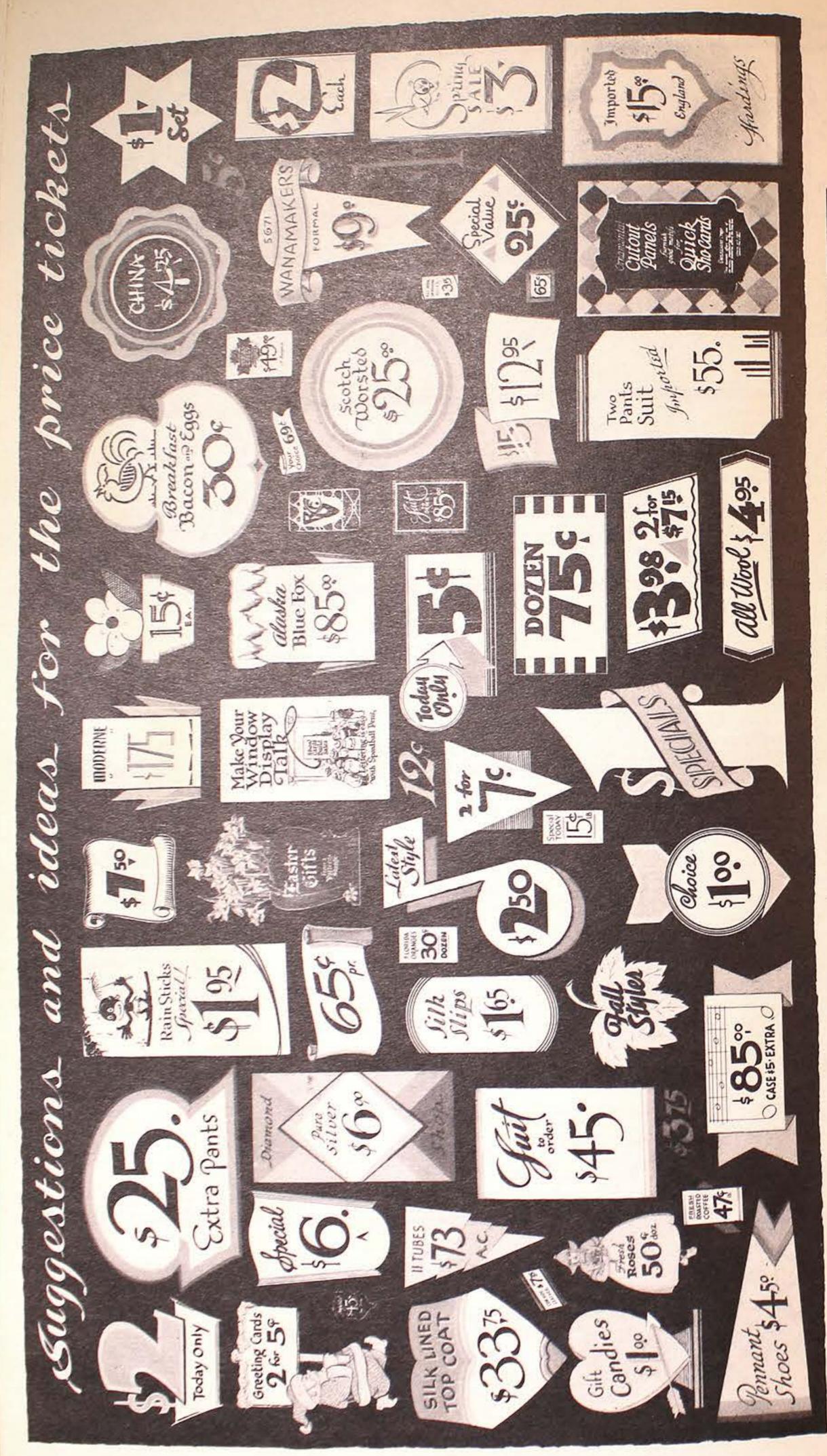
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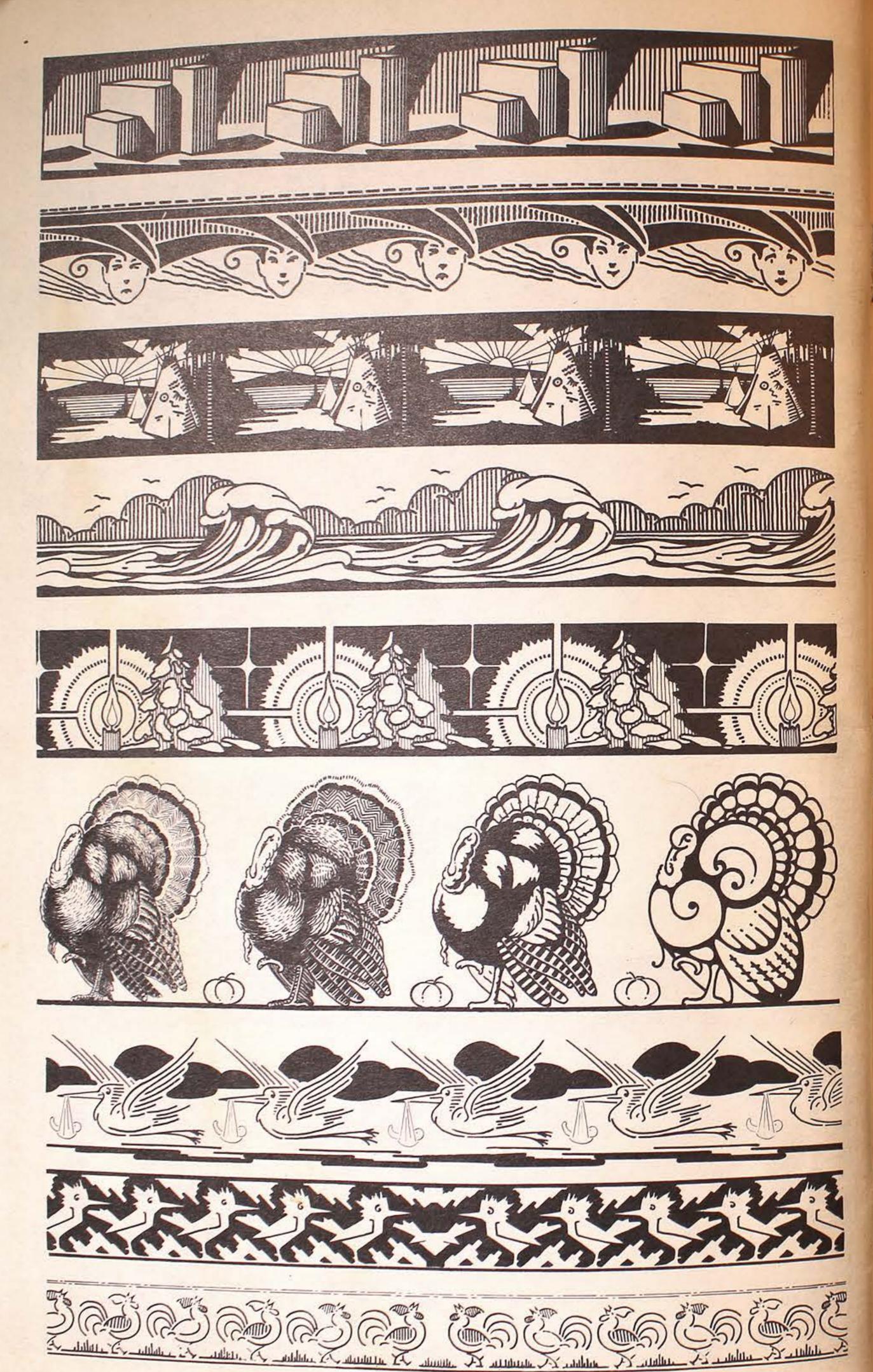




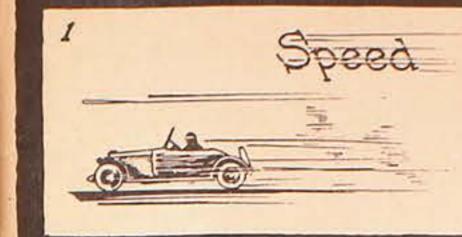


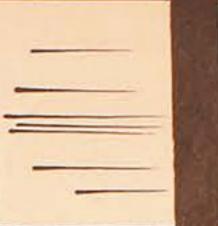
VI XVIII XVIII NUMERALS CE LXXX XC C CXXV VIII IX X III III III XL XIN

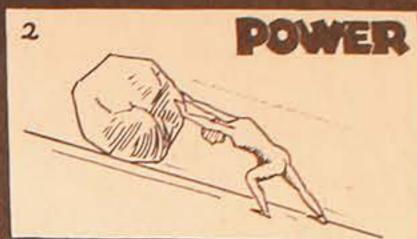


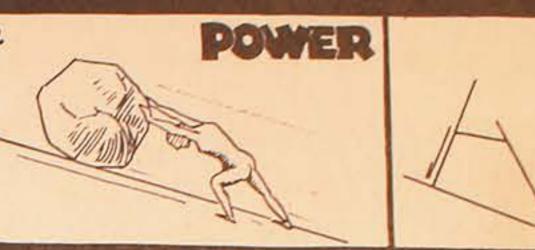


#### KEY TO MODERN POSTERS

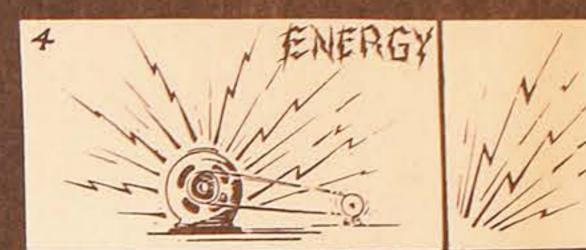






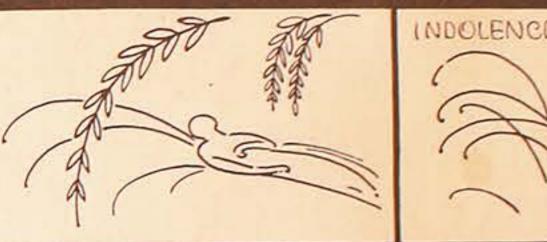




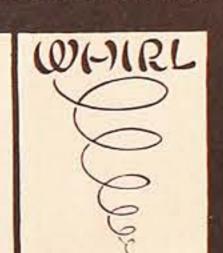


LINES DEVOID OF ANY SUGGESTION OF ACTION









SPIRAL LINES SUGGESTING RHYTHMIC MOTION



CURVED LINES - COMMON BASE - NO JARRING ELEMENTS











JARRING MASSES - LINES EVERY WAY - COHERENCE LACKING

